



## Call for Innovators – Spring 2018

Smart City Works is Open for Applications for the Spring 2018 Cohort in the DC Metropolitan Area

A SMART CITY WORKS SOLICITATION | JANUARY 2018

**Calling all IoT and Infrastructure-related startups!  
We are now accepting applications for our Spring  
2018 cohort session that begins in April.**

Smart City Works, a next generation business accelerator focused on infrastructure and IoT innovation, seeks entrepreneurs, startups, and companies with emerging products to apply for the Spring 2018 cohort. The program is open to all companies globally whose visionary founders are willing to bring their ideas and passions to participate in person in a unique and impactful business acceleration program.

In particular, we seek innovative commercial solutions that address significant social and civic challenges in cities and urban environments—infrastructure cost and performance, public safety, community sustainability and resilience. These solutions must impact and improve one or more of the infrastructure lifecycle: planning, design, construction, operations, maintenance, and final disposition.

Our Spring 2018 cohort priority focus areas are as follows:



- ✓ **Transport** – Solutions that reduce costs, extend serviceable life, reduce congestion, improve parking, improve inter-modalities (i.e., between car, train, bus, bike, pedestrian), or leverage autonomous/intelligent transportation solutions to improve transportation infrastructure networks.
- ✓ **Resilience and Public Safety** – Solutions and/or IoT technologies that address the safety, security and resilience of the urban public; that mitigate the impact of rising sea levels, extreme weather events, or other natural or man-made shocks; that protect critical infrastructure; or those solutions that allow cities to be more livable and sustainable.
- ✓ **Construction Techniques** – Solutions that improve the design, construction, or maintenance of infrastructure; reduce lifecycle costs or improve safety, schedules, or margins.
- ✓ **Use of Urban Data and IoT Technologies** - Solutions that utilize community, city, state, national, or global data sets to better understand and solve for the most pressing urban issues; that utilize Blockchain technology to improve the value, use, and trust of infrastructure data sets; and/ or that can operationalize privacy protection in IoT architectures by design.
- ✓ **\*\* NEW COMMERCIAL OPPORTUNITY \*\* Indoor Building Sensor Suite** – Under the auspices of the U.S. Department of Homeland Security, we are seeking specific capabilities to support first responders. Of particular interest are indoor sensors and imaging tools that can deliver building renderings and post event change detection using video, imagery, or other technologies. Selected performers will be funded for a first cut prototype, and some of those will be down-selected for a second funded validation prototype over a total period of 18 months. Details found at: <http://www.smartcityworks.io/dhs---sciti.html>

## Important Dates and Information

**Application Deadline:** This is a rolling admission process; applications will be processed as received. Applications open January 17, 2018. We will begin selecting companies on February 9 until the cohort is full. Selections are on a first come, first serve basis. Final performer selection estimated March 8, 2018.

**Cohort Start Date:** **APRIL 4, 2018**

**Where to Apply:** [<https://www.f6s.com/smartcityworks/apply>]

**For more information, email us:** [innovate@smartcityworks.io](mailto:innovate@smartcityworks.io)

### ABOUT SMART CITY WORKS™



[WWW.SMARTCITYWORKS.IO](http://WWW.SMARTCITYWORKS.IO)

SMART CITY WORKS™ is a new class of business accelerator, called a **BUSINESS ACTUATOR**, that can more rapidly move early stage ventures to commercialization, reduce risk for downstream investors, and improve likelihood of product uptake in the marketplace. Our mission is to accelerate innovation and speed commercialization of solutions that improve the livability, operations, and resilience of cities. We are uniquely focused on urban infrastructure, the built environment, and on changing the way we design, build, and operate civil infrastructure. Our Spring and Fall sessions are designed to propel graduating companies into the marketplace, endowed with proven products, and equipped with the skills to grow and compete for funding and market share.