

Request for Proposal (RFP) for Appointment of Comprehensive Project Management Consultancy Services for Design/ Design Review, Detailed Engineering and Project Management of various Urban Infrastructure Development Projects for Panaji City

PRE-BID QUERIES AND CLARIFICATIONS ISSUED

Date: 14th March 2018

Sl. No	Clause from RFP	Existing Provision	Query/ Suggestion/ Clarification Sought	Clarification Issued															
BIDDER 1																			
1.	CI 1.10; Page- 11	Proposal Submission Date - 23 rd March 2018 by 3:00 PM	Request for extension of Proposal Submission date till 13 th April 2018.	Proposal Submission Date has been Revised to 3 rd April 2018 by 3:00pm															
2.	Terms of reference- 1.3.1/ Page- 53	Interaction with IPSCDL and other stakeholders: Citizen engagement will be of prime importance and the CPMC shall make adequate provisions in the work plan to incorporate public consultations and stakeholder interactions	Kindly confirm if the cost to be incurred for the Public and Stakeholder consultations shall be borne by IPSCDL (Client) such as Venue, Logistics etc. Please confirm.	IPSCDL shall make available the venue and refreshments at its office, if needed. Any other cost especially any planning and preparation to be done for the events remains the responsibility of the consultant.															
3.	Terms of reference- 1.4.4/ Page No. 54	<table border="1"> <thead> <tr> <th>Sl No</th> <th>Description</th> <th>Percentage</th> </tr> </thead> <tbody> <tr> <td>B</td> <td>Design/ Design Review Stage</td> <td>15%</td> </tr> <tr> <td>1</td> <td>Inception Report</td> <td>5%</td> </tr> <tr> <td>2</td> <td>Concept Report</td> <td>5%</td> </tr> <tr> <td>3</td> <td>Final PPR</td> <td>5%</td> </tr> </tbody> </table>	Sl No	Description	Percentage	B	Design/ Design Review Stage	15%	1	Inception Report	5%	2	Concept Report	5%	3	Final PPR	5%	The current Project duration is not mentioned. As the Design project scope entails objectives such as: 1. Project Site Visit & Field Surveys 2. Preparation of Contour Map 3. Preparation of Detailed Site Master Plan	Project Duration shall be for a period of 3 years. Subject to the mission being continued and availability of funds and performance of the consultant, it may be extended on mutually agreeable terms.
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B	Design/ Design Review Stage	15%																	
1	Inception Report	5%																	
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3	Final PPR	5%																	

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		C	Detailed Design (based on approved concept)	30%	<p>4. Trunk Infrastructure Planning & Design</p> <p>5. Detailed Engineering and Project Cost Estimates etc.</p> <p>6. Land Acquisition</p> <p>7. Public and Stakeholder consultations</p> <p>To adhere to the respective project deliverable Timeframe, the mentioned project duration should be minimum 12 months. Hence we request you to kindly confirm the Design project duration to 12 months.</p> <p>Kindly clarify & confirm.</p>	
		5	Approval drawings and documents	10%		
		6	Preparation of Good for Construction/ detailed drawings set for tendering	10%		
		7	Preparation of detailed costing, BOQ and specifications for tender	10%		
4.	2.4.1, Page 16,17	Key Personnel		<p>Following positions are important for the Smart Cities and have not taken care of in the Panjim Smart City Criteria for Evaluation: ICT System/Solutions Architect, Hydraulic / Drainage Expert, Procurement, PPP, Finance, Construction Manager, E-Governance, Energy/Renewable Energy, ICT Expert,</p>	<p>The requirements of Key personnel provided in the RFP is fairly exhaustive considering the scope of work. If the Consultants feel the need to propose additional Experts, they may factor it in their financial proposal.</p>	

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			Transport/Mobility Expert and details of Support Staff are Missing, etc										
5.	Cl.1.8, Page No. 9	CRITERIA FOR EVALUATION Brief description of the Selection Process	Though this BID is on QCBS but there is no mention of QCBS Criteria. Please state the QCBS Criteria?	Please refer page 36 to 39 of the RFP for the Evaluation Criteria									
6.	Cl.1.22, Page No. 10	CRITERIA FOR EVALUATION In pursuance of the above objectives, IPSCDL represented by its Managing Director & CEO has been authorised to carry out the process for Appointment of Comprehensive Project Management Consultant for Design/ Design Review, Detailed Engineering and Project Management of various Urban Infrastructure Development Projects for Panaji City through Quality and Cost Based Selection (QCBS) Bidding, as per procedure set out in this RFP. The Applicant shall prepare the project in accordance with Terms of Reference (ToR) specified at Schedule - 1	Though this BID is on QCBS but there is no mention of QCBS Criteria. Please state the QCBS Criteria?	Please refer page 36 to 39 of the RFP for the Evaluation Criteria									
7.	Cl. 3.2.1 (2.1), Page 36	<table border="1"> <thead> <tr> <th colspan="2">2) Technical Capability</th> <th>30</th> </tr> </thead> <tbody> <tr> <td>2.1</td> <td>Experience as Project Management Consultancy in Architecture/ Urban Planning/ Integrated Engineering services in last 10 years</td> <td>30</td> </tr> <tr> <td></td> <td>Each project of project value 200 crores and above</td> <td>5</td> </tr> </tbody> </table>	2) Technical Capability		30	2.1	Experience as Project Management Consultancy in Architecture/ Urban Planning/ Integrated Engineering services in last 10 years	30		Each project of project value 200 crores and above	5	The experience of Consultancy Services have not been elaborated/segmented qualitatively for all-round selection of consultancy like:	Strictly as per RFP
		2) Technical Capability		30									
		2.1	Experience as Project Management Consultancy in Architecture/ Urban Planning/ Integrated Engineering services in last 10 years	30									
	Each project of project value 200 crores and above	5											

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		<table border="1"> <tr> <td>Each project of project value 150 crores - 200 Crores</td> <td>4</td> </tr> <tr> <td>Each project of project value 100 crores – 150 Crores</td> <td>3</td> </tr> <tr> <td colspan="2">The maximum score that can be scored against the above mentioned technical capability is 30.</td> </tr> </table>	Each project of project value 150 crores - 200 Crores	4	Each project of project value 100 crores – 150 Crores	3	The maximum score that can be scored against the above mentioned technical capability is 30 .		<p>1) Experience as PMU / PMC/Support Units/ Technical Support or Coordinator Consultants/ Design and DPR preparation /or Supervision consultant in the under mentioned Sectors (for consultancy service) of at least Rs.100 lakh per project.</p> <p>a) Water Supply</p> <p>b) Sewerage</p> <p>c) Sanitation & Solid Waste Management</p> <p>d) Storm water & Drainage</p> <p>e) Experience of carrying out studies in Urban Sector (City Development/ Strategic Plan, Master plans, Perspective Plan of integrated infrastructure projects, City Sanitation Plans, Baseline Assessments, Financial Assessments, City Investment Plan, Vision documents, City Business plans, Non-revenue water study)</p>	
Each project of project value 150 crores - 200 Crores	4									
Each project of project value 100 crores – 150 Crores	3									
The maximum score that can be scored against the above mentioned technical capability is 30 .										
8.	Cl. 3.2.1 (2.1), Page 36	-	1) Experience as project management unit / project management consultant/ Technology & Strategy consulting	Strictly as per RFP						

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			<p>/ Coordinator Consultants/ Design & DPR preparation or Supervision consultant in the following sectors.</p> <p>2) Experience in e-Governance/ Smart Infrastructure / Technical Solutions (Development of Citizen database preparation, application for governance) with value of contract (for consultancy service) of at least Rs.100 lakh per project.</p> <p>a) Experience as project management unit / project management consultant/ Support Units/ Technical Support or Coordinator Consultants / Design & DPR preparation or Supervision consultant in Urban Mobility/Urban Transport Projects.</p> <p>b) Experience as project management consultant/ Support Units/ Technical Support or Coordinator Consultants / Design and /or Supervision consultant Transport projects Etc.</p>	

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9.	Cl 1.10; Page- 11	Proposal Submission Date - 23 rd March 2018 by 3:00 PM	It is requested to extend the bid to 2-3 weeks post the pre bid clarification publication by the department	Proposal Submission Date has been Revised to 3 rd April 2018 by 3:00pm
10.	Cl. 2.3 (10) Page 15	<u>Data Sheet</u> ; (10) Minimum Percentage of fee of cost of work: 6% of the Cost of Work	Request you to please clarify if this holds good. Will the bid be accepted if the financials are below or above this percentage	Strictly as per RFP
11.	Cl. 2.15.2 (7) Page 24	<u>The Proposal</u> No Key Personnel should have attained the age of 60 (Sixty) years at the time of submitting the proposal	Request you to please relax this clause if the candidate is medically fit to perform the desired services	Strictly as per RFP
12.	Cl. 2.16.3 Page 26	In respect of some of the assignments, IPSCDL may exercise the option of giving a fixed fee (either on L.S. basis or % basis). In that eventuality, the intention of the IPSCDL will be made clear in the DATA SHEET. The Data Sheet will also indicate the fee structure related to that specific assignment.	Request you to please clarify what is being planned by the department for the type of fee for the current assignment	Strictly as per RFP
13.	Cl. 7.1.1 And Cl. 7.1.2 Page 84	The Consultant shall submit initially a Performance Security amounting to Rs. 50,00,000/- (Rupees Fifty Lakhs) in the form of Bank Guarantee or a Demand Draft from a Nationalised or Scheduled Bank in India valid for a	Request you to please relax this as initial Performance Security is being provided by the consultant	Strictly as per RFP

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		<p>period of 36 months from the Date of Commencement of Work.</p> <p>The Consultant shall also submit an additional Performance Security for an amount equivalent to 5% (five per cent) of the contract amount including the initial Performance Security amounting to Rs. 50,00,000/- (Rupees Fifty Lakhs) as and when the projects are conceptualised and respective Contractors are appointed for the projects.</p>		
14.	Cl. 1.4.9 Page 57	<p>IPSCDL shall retain 5% from each payment due to the Consultant to be appropriated against breach of this Agreement or for recovery of liquidated damages as specified in the RFP, till the completion of the Works. Upon the issue of a Certificate of Completion of the Works by IPSCDL Representative, the balance amount retained shall be paid to the Consultant.</p>	It is requested to relax this clause.	Strictly as per RFP
Bidder 2				
15.	Cl. 2.4; Page-16	<p>Key Personal (E)</p> <p><u>Educational Qualification</u></p>	We would like to propose that the educational qualification of "Contract	Strictly as per RFP

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		Contract Manager - Graduate in Law/ Business Law with relevant experience	Manager” may please be changed to “Graduate with relevant experience”.	
16.	2.5.1 (a), Page 17	Experts for Key Personnel at Sr. No. A, B, C, E, F, G, H & I of Clause 2.4.1 shall be on the payroll of the Consultancy firm.	As the projects are multi-disciplinary consultancy projects, it is not always possible have resources on payroll at the tender stage. Hence, we would like to request you to allow the bidder to get external specialist(s) on board on submitting the Letter of Consent for Availability for assignment, obtained from them. This is a standard industry practise Kindly Consider.	Strictly as per RFP
17.	Cl. 2.5.1 (b), Page 17	All experts should be available full time for the entire duration of the project.	As the duration of the project is not defined, we would like to request you to permit to plan deployment of the experts in accordance with the specific requirement of the Individual Projects in discussions with IPSCDL to optimize man-hour involvement and cost of services.	Strictly as per RFP
18.	Schedule 2	Contract Agreement	Year mentioned is 2016. Please confirm	The year 2016 maybe read as 2018 in the RFP.

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Bidder 3				
19.	Cl. 1.4.4, Page 53	The total duration of “the Project” shall be until the Mission Period, excluding any delay in granting approvals by IPSCDL to the draft reports.	We have assumed that the duration of the assignment will be a maximum of 3 years and can be extended with mutual agreement up to 5 years on a paid basis beyond 3 years. Please clarify if these assumptions are correct.	Project Duration shall be for a period of 3 years. Subject to the mission being continued and availability of funds and performance of the consultant, it may be extended on mutually agreeable terms.
20.	Cl. 2.15.2 (6), Page 24	Key Personnel would be available for the period indicated in the TOR;	The time period for the projects is not indicated in the TOR. Can you please elaborate further?	Project Duration shall be for a period of 3 years. Subject to the mission being continued and availability of funds and performance of the consultant, it may be extended on mutually agreeable terms.
21.	Cl. 3.5.1 (c), Page 75	Professional liability insurance for an amount no less than the Agreement Value.	Can you please clarify the amount of the Professional Liability insurance required?	The Consultant shall indemnify IPSCDL from any liability occurring on account of action of the Consultant during the contract period by insuring their personnel and machinery deployed on the respective projects.
22.	Cl. 2.5.1 (b), Page 17	All experts should be available full time for the entire duration of the project.	We understand that all the experts should be available for the entire duration of the project and they could be based out of Goa, Mumbai, Pune, etc. We also understand that they should be available for project work	Strictly as per RFP

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			and meetings as and when required in our Goa offices, site or at the IPSCDL offices.	
23.	Cl. 1.10; Page- 11	Proposal Submission Date - Extension of Time	We request the authority to extend the proposal submission deadline by two weeks.	Proposal Submission Date has been Revised to 3 rd April 2018 by 3:00pm
24.	Cl. 2.4; Page-16	Key Personnel B)– Urban Planner; Master’s Degree in Urban Planning	We request the authority to modify this clause to Urban Planner/Urban Designer with 10 years of experience – we believe that urban designers will bring more value to the proposed projects.	Strictly as per RFP
Bidder 4				
25.	Cl. 2.21.1; Page-27	The Applicant shall furnish as part of its Proposal, An EMD/ Bid Security of Rs.10,00,000.00 (Rupees Ten Lakh).	Requesting to reduce EMD amount to 5 lakh.	Strictly as per RFP
26.	Cl. 2.22.2; Page-29	The Consultant shall submit initially a Performance Security amounting to Rs. 50,00,000/- (Rupees Fifty Lakhs) in the form of Bank Guarantee or a Demand Draft from a Nationalised or Scheduled Bank in India valid for a period of 36 months from the Date of Commencement of work.	Requesting to reduce Performance security to 10 lakh.	Strictly as per RFP
27.	Cl. 2.22.3; Page-29	The Consultant shall also submit an additional Performance Security for an	Requesting to remove the clause.	Strictly as per RFP

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		amount equivalent to 5% (five per cent) of the contract amount including the initial Performance Security amounting to Rs.50,00,000/- (Rupees Fifty Lakhs) as and when the projects are conceptualized and respective Contractors are appointed for the projects.		
28.	Cl. 2.5.1 (a), Page 17	The consultant shall fulfil the conditions of eligibility in respect of qualification & experience, as given in Clause 2.4. Experts for Key Personnel at Sr. No. A, B, C, E, F, G, H & I of Clause 2.4.1 shall be on the payroll of the Consultancy Firm	Requesting relaxation on the Personnel E & I to be on the payroll or working as a consultant. Consent letter from the consultant for working in this project may be requested as a proof.	Strictly as per RFP
29.	Cl. 2.5.1 (b), Page 17	All experts should be available full time for the entire duration of the Project	Requesting relaxation on the Personnel to be stationed in Goa for the entire duration of the Project	Strictly as per RFP
30.	Cl. 2.5.1 (c), Page 17	The applicant shall have earned an average annual turnover of minimum Rs.100.00 Cr (Rs. Hundred Crores), during the last 3 years as on 31.03.2017 from professional fees. A professional fee hereunder refers to fees received by the applicant for providing Architectural or Urban	Requesting to reduce the said figure to 40 Cr (Rs. Forty Crores) from professional fees for the last three years (FY 14-15, FY 15-16, FY 16-17).	Strictly as per RFP

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		Planning or Integrated Engineering Consultancy services to its clients.		
31.	Cl. 3.2.1 (2.1), Page 36	<u>Technical Evaluation</u> Technical Capability - Experience as Project Management Consultancy in Architecture/ Urban Planning/ Integrated Engineering services in last 10 years Each project of project value 100 crores – 150 Crores	Requesting for relaxation each project value to be 50 crore – 100 crore	Strictly as per RFP
32.	Cl. 3.2.1 (3.3), Page 37	<u>Technical Evaluation</u> Experience of Key Personnel Minimum Experience of working on at least 1 project of project value between 50 – 100 Crores (Architecture/ Urban Planning/ Integrated Engineering Services)	Requesting for relaxation of working on at least 1 project of project value between 25- 50 Crores	Strictly as per RFP
33.	Cl. 2.4.1 Page 16	<u>Key Personnel</u>	In key personnel there is no mention of an Urban Designer and Transport Planner. Both are essential to city planning exercises and kindly request to include in the key personnel list.	The requirements of Key personnel provided in the RFP is fairly exhaustive considering the scope of work. If the Consultants feel the need to propose additional Experts, they may factor it in their financial proposal.

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Bidder 5				
34.	Cl. 22 Page 13	<u>General Condition</u> Application by Joint ventures or Consortiums shall not be permissible and such bids shall be treated as non-responsive and shall not be considered for evaluation.	Request you to allow joint venture/ consortium of at least two members. Kindly consider.	Strictly as per RFP
35.	Cl. 2.3 (10) Page 15	<u>Data Sheet;</u> (10) Minimum Percentage of fee of cost of work: 6% of the Cost of Work	As per the SCP, the Project cost for Panaji Smart City is INR 1775 Crores. Kindly confirm if the minimum project consultancy fee for this assignment is 6% of the total project cost.	Strictly as per RFP
36.	Cl. 2.4 Page 16 and Cl. 2.15.5 Page 25	<u>Key Personnel:</u> QUALIFICATIONS & EXPERIENCE and <u>The Proposal;</u> The Key Personnel specified in Clause 2.4 shall be included in the proposed team of Professional Personnel. Other competent and experienced Professional Personnel in the relevant areas of expertise must be added as required for successful completion of this Consultancy.	We have extensive experience in Smart City Mission as PMC and believe that a combination of key staff and support staff of over 22-25 sector experts along with support staff are required for smooth implementation of such smart city projects. We request you to please confirm if the client envisions mobilization of more positions OR just 9 key personnel (as on page 16) needs to be proposed. In case additional experts needs to be proposed, we request you to please	The requirements of Key personnel provided in the RFP is fairly exhaustive considering the scope of work. If the Consultants feel the need to propose additional Experts, they may factor it in their financial proposal.

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			specify the position and man months in order to maintain consistency in proposals submitted by various bidders. Please Confirm/ clarify.	
37.	Cl. 2.16.2 (1) Page 26	<p><u>Financial Proposal</u></p> <p>All the costs associated with the assignment shall be included in the Financial Proposal. These shall normally cover remuneration for all the Professional and Support Personnel and overhead expenditure such as travel, accommodation, office space and equipment, printing and stationaries, surveys, etc</p>	<p>Please confirm if the office space will be provided by the client.</p> <p>Also, the Financial Proposal quote shall be exclusive of GST. Please confirm.</p>	<p>The Consultant shall set up their own Office in Panaji at their own expenses.</p> <p>Financial proposal shall be exclusive of GST</p>
38.	Cl. 2.22.3 (1) Page 29	<p><u>Performance Security</u></p> <p>The Consultant shall also submit an additional Performance Security for an amount equivalent to 5% (five percent) of the contract amount including the initial Performance Security amounting to Rs.50,00,000/- (Rupees Fifty Lakhs)</p>	<p>As Bank Guarantee of Rs. 50,00,000/- already has to be submitted as per Clause 2.22 (2.22.2).</p> <p>Request you to further exempt the “Additional Performance Security for an amount equivalent to 5% (five per cent) of the contract amount” as per Clause 2.22 (2.22.3).</p>	Strictly as per RFP
39.	Appendix VIII Page 107	<p>Appendix VIII: <u>ABSTRACT OF ELIGIBLE ASSIGNMENTS OF THE APPLICANT</u></p> <p>Certificate from the Statutory Auditor/Chartered Accountant OR</p>	<p>We request you please exempt submission of this form due to below reasons:</p> <ul style="list-style-type: none"> • The auditor will certify only the projects completed till last FY (2016- 	Certification by a Chartered Accountant is allowed only in case of Financial Year 2017-18.

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		Company Secretary/CFO of the Applicant	<p>17) whereas a lot of projects have been completed and we have received payments for these projects in this current financial year (2017-18).</p> <ul style="list-style-type: none"> • Due to this, we will miss out on a lot of latest received project payments. We thus request to either exempt submission of this form or allow submission with certification form our authorized representative. Kindly consider. 	
Bidder 6				
40.	Cl. 22 Page 13	<p><u>General Condition</u></p> <p>Application by Joint ventures or Consortiums shall not be permissible and such bids shall be treated as non-responsive and shall not be considered for evaluation.</p>	<p>We request to consider bids from JV or consortium as PMC firms generally do not have in-house design services and to effectively execution of such prestigious projects needs experts of their own fields.</p> <p>Almost all other smart city tenders allowed JV partners.</p> <p>We also request to consider joint qualification Technical as well as Financial.</p>	Strictly as per RFP
41.	Cl. 2.5.1 (c), Page 17	<u>Conditions of Eligibility of Applicants</u>	Request to amend this clause as below	Strictly as per RFP

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		The applicant shall have earned an average annual turnover of minimum Rs. 100.00 Cr (Rs. Hundred Crores), during the last 3 years as on 31.03.2017 from professional fees. A professional fee hereunder refers to fees received by the applicant for providing Architectural or Urban Planning or Integrated Engineering consultancy services to its clients.	The applicant shall have earned an average annual turnover of minimum Rs. 100.00 Cr (Rs. Hundred Crores), during the last 3 years as on 31.03.2017 from professional fees. A professional fee hereunder refers to fees received by the applicant for providing Architectural or Urban Planning or Integrated Engineering consultancy or Project Management Consultancy/construction supervision services to its clients.	
42.	Cl. 2.5.1 (a), Page 17	<u>Conditions of Eligibility of Applicants</u> Qualification & Experience: The consultant shall fulfil the conditions of eligibility in respect of qualification & experience, as given in Clause 2.4. Experts for Key Personnel at Sr. No. A, B, C, E, F, G, H & I of Clause 2.4.1 shall be on the payroll of the Consultancy firm.	Request to consider at least 50% external CVs with their consent letter.	Strictly as per RFP
43.	Cl. 3.2.1 (2.1), Page 36	<u>Technical Evaluation</u> Experience as Project Management Consultancy in Architecture/ Urban Planning/ Integrated Engineering services in last 10 years	Request to amend it as Experience as Project Management Consultancy in Architecture/ Urban Planning/ Integrated Engineering /	Strictly as per RFP

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			construction supervision services in last 10 years	
44.	Cl. 2.3 (10) Page 15	<u>Data Sheet</u> Minimum Percentage of fee of cost of work - 6% of the Cost of Work	Kindly confirm whether it is minimum percentage or maximum?	Strictly as per RFP
45.			Kindly confirm the total estimated / budgeted cost of the total project.	A block estimate of the project cost will be worked out at the time of signing of the Contract Agreement along with the consultant.
46.	Cl. 2.21.1 Page 27	<u>Earnest Money Deposit (EMD) / Bid Security</u> The Applicant shall furnish as part of its Proposal, An EMD/Bid Security of Rs.10,00,000.00 (Rupees Ten 1Lakh). The applicants shall deposit the full EMD/ Bid Security of Rs.10,00,000.00 (Rupees Ten Lakh) on or before the closing date and time of submission of tenders through online NEFT/ RTGS facility with pre-printed challans available on e-tendering website and directly credit the amount to Account No. as generated by challan and upload the scanned copy of NEFT/RTGS challan along with the bid as a documentary evidence.	Request to consider EMD in Bank Guarantee.	Strictly as per RFP

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47.	Cl. 1.6 Page 9	<u>Tender Document Fee</u> The eligible applicants shall submit a Tender Document Fee (TDF) of Rs. 50,000/- (Fifty thousand only). The Tender Document Fee shall be non-refundable	Request to reduce Tender document Fee to Rs 25,000/- (Twenty Five thousand only)	Strictly as per RFP
Bidder 7				
48.	Cl. 22 Page 13	<u>General Condition</u> Application by Joint ventures or Consortiums shall not be permissible and such bids shall be treated as non-responsive and shall not be considered for evaluation..	It is very difficult for a single entity to qualify all the conditions of the RFP. To encourage participation and fair competition, request to please allow up to two member's consortium.	Strictly as per RFP
49.	General		We request the authority to permit the use of group company credentials	Strictly as per RFP
50.	Cl. 2.5.1 (a), Page 17	<u>Qualification & Experience:</u> The consultant shall fulfil the conditions of eligibility in respect of qualification & experience, as given in Clause 2.4. Experts for Key Personnel at Sr. No. A, B, C, E, F, G, H & I of Clause 2.4.1 shall be on the payroll of the Consultancy firm.	We understand that the Key Personnel shall be on the payroll of the consultancy firm during the project start Please confirm As some of the project resources will be hired locally, they will not be on our pay roll at the bidding stage. However, they will be hired on	Strictly as per RFP

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			permanent rolls on the company upon confirmation of project award.	
51.	CI 1.10; Page- 11	Proposal Submission Date - 23 rd March 2018 by 3:00 PM	Given the extensive requirement of the RFP and our internal approval processes, we request the authority to extend the proposal submission date to 13th April, 2018.	Proposal Submission Date has been Revised to 3 rd April 2018 by 3:00pm
52.	CI 1.4.8; (e) Page- 56	<p><u>Time and Progress Related Fees</u></p> <p>Failure on the part of the Consultant to perform any part of its services or delay in according decisions at site, carrying out checks, on account of which the contract has to be extended beyond the scheduled date of completion shall attract liquidated damages at the rate of 0.5% per week. However, the aggregate total of such liquidated damages shall not exceed fifteen percent (15%) of the fees for Consultancy Services.</p>	15% LD is too high for a PMC. Hence, we request that the percentage of LD be reconsidered and shall not exceed five percent (5%) of the total value of the contract.	The aggregate total of Liquidated Damages (LD) shall not exceed ten percent (10%) of the fees for Consultancy Services.
53.	CI 2.27.2; Page- 32	<p><u>Substitution of Key Personnel</u></p> <p>IPSCDL expects all the Key Personnel to be available during project as per their involvement specified. IPSCDL will not consider substitution of any Key Personnel except for reasons of</p>	Please clarify if the deduction of 1 lac rupees for substitution is one time or this amount will be deducted from every running bill.	Strictly as per RFP

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		any incapacity or due to health or the personnel has left the organisation. Such substitution shall ordinarily be limited to one Key Personnel subject to equally or better qualified and experienced personnel being provided to the satisfaction of the IPSCDL. For further substitution of any key personnel (2nd onwards), a sum equal to 1 lac rupees shall be deducted from the payments due to the Consultant.		
Bidder 8				
54.	Page- 4	<u>Glossary</u> Integrated Engineering Services: Shall mean providing consultancy services for any two of the following <ol style="list-style-type: none"> MEP (Mechanical, Electrical and Plumbing) Structural Lighting design, Acoustic, Audio Visual (AV), IT Façade for a single project 	It is understood that the mentioned services performed (individually or comprehensive) for buildings, urban infrastructure, traffic & transportation, public utilities (roads, water, sewerage, storm water), riverfronts, commercials, public halls, parks, parking plots, METRO stations shall also be considered under Integrated Engineering Services and equally weighted.	Strictly as per RFP
55.	Cl. 22 Page 13	<u>General Condition</u> Application by Joint ventures or Consortiums shall not be permissible and such bids shall be treated as non-	We request you to allow Joint Ventures or Consortiums of maximum 2 partners to bid for the project. Kindly consider.	Strictly as per RFP

Sl. No	Clause from RFP	Existing Provision	Query/ Suggestion/ Clarification Sought	Clarification Issued
		responsive and shall not be considered for evaluation.		
56.	Cl 1.10; Page- 11	Proposal Submission Date - 23 rd March 2018 by 3:00 PM	Only 13 days allocated to submit the proposal from the date of issues. General practice is to allow minimum 30 days from issue of RFP and at least 14 days after pre-bid compliances. It allows bidders sufficient time to consider amendments and prepare their proposals according to Tender Document and Pre-proposal Compliances.	Proposal Submission Date has been Revised to 3 rd April 2018 by 3:00pm
57.	Cl. 2.3 (10) Page 15	<u>Data Sheet</u> ; (10) Minimum Percentage of fee of cost of work: 6% of the Cost of Work	The total SCP is of INR 1775 for all projects identified including contingencies. However, list of projects under this assignment is limited and hence request to provide quantification of all projects identified in terms of road length, building areas and other where applicable.	A block estimate of the project cost will be worked out at the time of signing of the Contract Agreement along with the Consultant.
58.	Cl. 2.4; Page-16	<u>Key Personnel</u> (B)Urban Planner – 10 Years relevant experience in Design/ Project Management of building/ urban infrastructure works.	Experience of Urban Planner can be identified as preparation of Master Plan or Development Plan. There are minimum inputs of Urban Planner can be recognized during design/ project	Strictly as per RFP

Sl. No	Clause from RFP	Existing Provision	Query/ Suggestion/ Clarification Sought	Clarification Issued
			<p>management of building/ urban infrastructure works.</p> <p>Kindly review the same and amend accordingly.</p>	
59.	Cl. 2.4; Page-16, 2.4.1	<p><u>Key Personnel</u> <u>Qualifications & Experience</u> (C) Architect and (D) Landscape Architect</p>	<p>There is no requirement to ask separate man-month inputs for Landscape Architect as Architect can perform the particular activities of landscape development & beautification work. Further, master degree in Landscape Architect is very rare.</p> <p>We request you to review the requirement and amend the same accordingly.</p>	Strictly as per RFP
60.	Cl. 2.4; Page-16, 2.4.1	-	<p>In view of number of projects to be executed simultaneously, there may need distinct teams of Key Personnel, Design Team, Implementation Team and Support Staff.</p> <p>We request you to provide minimum estimated number of experts to be required with estimated man-month inputs which may result in common base for each prospective bidder to justify their financial price. Eventually,</p>	The requirements of Key personnel provided in the RFP is fairly exhaustive considering the scope of work. If the Consultants feel the need to propose additional Experts, they may factor it in their financial proposal.

Sl. No	Clause from RFP	Existing Provision	Query/ Suggestion/ Clarification Sought	Clarification Issued
			this also allow the Client to compare financials of all bidders' apple to apple.	
61.	Cl. 2.5.1 (a), Page 17	The consultant shall fulfil the conditions of eligibility in respect of qualification & experience, as given in Clause 2.4. Experts for Key Personnel at Sr. No. A, B, C, E, F, G, H & I of Clause 2.4.1 shall be on the payroll of the Consultancy Firm.	It is a general practice to source competent experts from the market on project specific contract to perform expertise services for the particular project. This project specific sourcing brings distinct experts on the payroll of the company and performs project specific activities more efficiently. We understand here that the Consultant can include experts (getting their consent at proposal level) and take them on payroll for this assignment to satisfy criteria mentioned.	Strictly as per RFP
62.	Cl. 2.5.1 (c), Page 17	The applicant shall have earned an average annual turnover of minimum Rs.100.00 Cr (Rs. Hundred Crores), during the last 3 years as on 31.03.2017 from professional fees. A professional fee hereunder refers to fees received by the applicant for providing Architectural or Urban Planning or Integrated Engineering Consultancy services to its clients.	Architectural services or Urban Planning or Integrated Engineering consultancy services always be a part of large assignments and hence it would be difficult to extract average annual turnover by only considering above services. Instead of above, the average annual turnover from overall engineering consultancy services/ consultancy	Strictly as per RFP

Sl. No	Clause from RFP	Existing Provision	Query/ Suggestion/ Clarification Sought	Clarification Issued
			<p>services for buildings, transportation, urban planning & urban infrastructure works should be asked.</p> <p>Kindly review and consider the same.</p>	
63.	<p>Cl. 2.16.3 And Cl. 2.16.4 Page 26</p>	<p>In respect of some of the assignments, IPSCDL may exercise the option of giving a fixed fee (either on L.S. basis or % basis). In that eventuality, the intention of the IPSCDL will be made clear in the DATA SHEET. The Data Sheet will also indicate the fee structure related to that specific assignment.</p> <p>The Consultants who agree to the indicated fee structure should only offer their bids for the assignment.</p>	<p>Since this clause is not mentioned in the DATA Sheet, we assumed that there are no fixed price fees for any of components but only man months based for time-based contract and % base for lump sum contract.</p> <p>Kindly clarify this clause with the intention of the IPSCDL.</p>	Strictly as per RFP
64.	<p>Cl. 3.2.1 (2.1), Page 36</p>	<p><u>Technical Evaluation</u></p> <p>Technical Capability - Experience as Project Management Consultancy in Architecture/ Urban Planning/ Integrated Engineering services in last 10 years</p>	<p>We assume here that experience in,</p> <ul style="list-style-type: none"> i. Project Management Consultancy in Architecture includes building (residential, commercial, mixed use), parking (MLCP for and within METRO stations). ii. Project Management Consultancy in Urban Planning includes Master 	Strictly as per RFP

Sl. No	Clause from RFP	Existing Provision	Query/ Suggestion/ Clarification Sought	Clarification Issued
			<p>Plans and City Development Plans of large size cities.</p> <p>iii. Project Management in Integrated Engineering Services includes MEP (Mechanical, Electrical & Plumbing), Structural, Lighting design, Acoustic, Audio Visual (AV), IT and Façade for any buildings (residential, commercial, mixed use), parking (MLCP for and within METRO stations and other large developments), bridges, METRO stations, public utilities (road, water, sewerage, storm water)</p> <p>Kindly confirm.</p>	
65.	Cl. 3.2.1 (2.1), Page 36	<p>(3) Experience of Key Personnel – 20</p> <p>3.3 Architect – 2</p> <p>The maximum score that can be scored against the evaluation of this role is 3.</p>	<p>There must be misprinting of maximum score that can be scored for this position. The maximum score must be 2.</p> <p>Kindly review and confirm.</p>	The maximum score is 2.
66.	Cl. 1.2.2, Page 51	<u>An Outline of the Task to be Carried Out</u>	We understand that all the fees pertaining to any approvals from any	Please refer clause no 2.16.2

Sl. No	Clause from RFP	Existing Provision	Query/ Suggestion/ Clarification Sought	Clarification Issued
		The IPSCDL will assist the Project Management Consultant in getting all statutory and regulatory approvals from the concerned authorities.	of government authorities shall be borne by the IPSCDL.	
67.	Cl. 1.3, Page 52	<u>Interaction with IPSCDL and Other Stakeholders</u> Citizen engagement will be of prime importance and the CPMC shall make adequate provisions in the work plan to incorporate public consultations and stakeholder interactions.	It is requested to specify number of public consultations/ stakeholder interaction shall be required and at what stages. Further, also requested to clarify that who will borne the charges for the same.	IPSCDL shall make available the venue and refreshments at its office, if needed. Any other cost especially any planning and preparation to be done for the events remains the responsibility of the consultant.
68.	Cl. 1.4.2, Page 52	<u>Standards and Codes of Practice:</u> Environment restrictions and consideration, if any, should be duly taken into account.	We understand that EIA/ EMP/ SIA already done and it is not in the scope of the Consultant. Please Confirm.	Strictly as per RFP
69.	Cl. 1.4.4, Page 53	Advance of Signing of Contract Agreement – 5%	At initial stage of the project, the consultant shall need to establish office, mobilize manpower and perform necessary surveys. We request you to allow advance 10% of signing of contract agreement. Kindly consider.	Strictly as per RFP
70.	Appendix I, Page 53	<u>Letter of Proposal</u> I/We, _____ (Applicant's name) herewith enclosed the Financial	The Letter of Proposal, being part of Technical Proposal, should not include any information of Financial Price and hence request to strike out	This paragraph/sentence stands deleted from the RFP.

Sl. No	Clause from RFP	Existing Provision	Query/ Suggestion/ Clarification Sought	Clarification Issued
		Proposal for the selection of my/own firm as Consultant for above, and our total price is _____ (Amount in words)	the mentioned sentence from the letter.	
71.	Cl. 7.2, Page 83	Liquidated Damage/ Penalty for delays/ Penalty for variations	We understand that in all cases, maximum LD is limited to 10% of the contract value and which is normal practices.	The aggregate total of Liquidated Damages (LD) shall not exceed ten percent (10%) of the fees for Consultancy Services.
Bidder 9				
72.	Cl. 1.6 Page 9	<u>Tender Document Fee</u> The eligible applicants shall submit a Tender Document Fee (TDF) of Rs. 50,000/- (Fifty thousand only). The Tender Document Fee shall be non-refundable	Please reduce the tender document fee to Rs. 10,000/-	Strictly as per RFP
73.	Cl. 2.4; Page-16	Key Personal <u>Qualification and Experience</u>	We understand that positions mentioned in the Clause 2.4.1 are for Design phase. Please provide the PMC positions along with the man month against each of the positions.	The requirements of Key personnel provided in the RFP is fairly exhaustive considering the scope of work. If the Consultants feel the need to propose additional Experts, they may factor it in their financial proposal.
74.	Cl. 2.21.1; Page-27	The Applicant shall furnish as part of its Proposal, An EMD/Bid Security of Rs.10,00,000.00 (Rupees Ten Lakh).	Please reduce the EMD amount to Rs. 2,00,000/-	Strictly as per RFP

Sl. No	Clause from RFP	Existing Provision	Query/ Suggestion/ Clarification Sought	Clarification Issued
75.	Cl. 2.21.1 Page 27	<u>Earnest Money Deposit (EMD) / Bid Security</u> The Applicant shall furnish as part of its Proposal, An EMD/Bid Security of Rs.10,00,000.00 (Rupees Ten 2.21.1Lakh). The applicants shall deposit the full EMD/ Bid Security of Rs.10,00,000.00 (Rupees Ten Lakh) on or before the closing date and time of submission of tenders through online NEFT/RTGS facility with pre-printed challans available on e-tendering website and directly credit the amount to Account No. as generated by challan and upload the scanned copy of NEFT/RTGS challan along with the bid as a documentary evidence.	We request to accept the EMD in the form of Bank Guarantee.	Strictly as per RFP
76.	Cl. 3.2.1 (2.1), Page 36	<u>Technical Evaluation</u>	We request to revise the clause 2.1 as following: “Experience as Project management Consultant in Architecture/ Urban Planning/ Infrastructure Projects/ Integrated Engineering services in last 10 years”	Strictly as per RFP

Sl. No	Clause from RFP	Existing Provision	Query/ Suggestion/ Clarification Sought	Clarification Issued
77.	Additional Clause	Project Cost	Please provide the total project cost for each of the project mentioned in the RFP.	A block estimate of the project cost will be worked out at the time of signing of the Contract Agreement along with the consultant.
78.	Cl. 2.22.3; Page-29	The Consultant shall also submit an additional Performance Security for an amount equivalent to 5% (five per cent) of the contract amount including the initial Performance Security amounting to Rs.50,00,000/- (Rupees Fifty Lakhs) as and when the projects are conceptualized and respective	We request you to delete the initial performance security and retain the 5% performance security.	Strictly as per RFP
79.	Cl. 1 Page-47	<u>Terms of reference</u> Scope of services	We request you to provide the total area for undertaking the surveys for each of the projects mentioned in the RFP.	Strictly as per RFP
80.	Cl. 1.4.4; Page-53	Time and Payment schedule	Please provide the project duration. Also please elaborate the mission period?	Project Duration shall be for a period of 3 years. Subject to the mission being continued and availability of funds and performance of the consultant, it may be extended on mutually agreeable terms.
Bidder 10				
81.	Cl. 22 Page 13	<u>General Condition</u> Application by Joint ventures or Consortiums shall not be permissible	We would request you to kindly review this clause and allow Joint	Strictly as per RFP

Sl. No	Clause from RFP	Existing Provision	Query/ Suggestion/ Clarification Sought	Clarification Issued
		and such bids shall be treated as non-responsive and shall not be considered for evaluation.	Ventures/Consortium considering the special nature of the job. However, if JV is not acceptable, an application submitted by “Sister Concerned Companies” should not be treated as Joint Venture as these companies fall under same “Parent Group”. Kindly add this clause in the RFP document.	
82.			Also, a Key Personnel employee with “Indian Sister Concerned Company” should be considered as “on company pay roll” of any other “Sister Concerned Company” as they fall under same “Parent Group”. Kindly confirm.	Strictly as per RFP
83.	Cl. 2.21.1 Page 27	<u>Earnest Money Deposit (EMD) / Bid Security</u> The Applicant shall furnish as part of its Proposal, An EMD/Bid Security of Rs.10,00,000.00 (Rupees Ten 2.21.1Lakh). The applicants shall deposit the full EMD/ Bid Security of Rs.10,00,000.00 (Rupees Ten Lakh) on or before the closing date and time	We would request you to kindly review this clause and allow submission of EMD in form of “Bank Guarantee” also.	Strictly as per RFP

Sl. No	Clause from RFP	Existing Provision	Query/ Suggestion/ Clarification Sought	Clarification Issued
		of submission of tenders through online NEFT/ RTGS facility with pre-printed challans available on e-tendering website and directly credit the amount to Account No. as generated by challan and upload the scanned copy of NEFT/RTGS challan along with the bid as a documentary evidence.		
84.	Cl. 1.4.9 Page 57	IPSCDL shall retain 5% from each payment due to the Consultant to be appropriated against breach of this Agreement or for recovery of liquidated damages as specified in the RFP, till the completion of the Works. Upon the issue of a Certificate of Completion of the Works by IPSCDL Representative, the balance amount retained shall be paid to the Consultant.	<p>We presume, the amount retained will be release on completion of construction period of the contractor and issue of completion certificate to the consultant. Kindly confirm.</p> <p>However, if same is to be retained till completion of DLP period of contractor, then would request you to kindly allow us to convert the retained amount into equivalent Bank Guarantee (valid till end of DLP) after completion of construction period. Kindly confirm.</p>	Strictly as per RFP
85.	Cl. 2.4 Page 65	<p><u>Expiration of Agreement</u></p> <p>Unless terminated earlier pursuant to Clauses 2.3, 2.7 or 2.8 hereof, the Agreement shall, unless extended by the Parties by mutual consent, expire</p>	As per the RFP stipulations, the Performance Security should be valid for a period of 36 months, but the agreement is valid for a period of 18 months only. We would request you to	The Performance Security shall be valid for a period of 38 months.

Sl. No	Clause from RFP	Existing Provision	Query/ Suggestion/ Clarification Sought	Clarification Issued
		upon the expiry of 18 months from the Effective Date.	kindly review the same and inform us the exact validity period of agreement and performance security.	
86.	Cl. 5.3 Page 80	<p><u>Change in Applicable Law</u></p> <p>If, after the date of this Agreement, there is any change in the Applicable Laws with respect to taxes and duties which increases or decreases the cost or reimbursable expenses incurred by the Consultant in performing the Services, by an amount exceeding 2% of the Agreement Value specified in Clause 6.1.2, then the remuneration and reimbursable expenses otherwise payable to the Consultant under this Agreement shall be increased or decreased accordingly.</p>	We feel there should not be any limit set within this clause and hence would request you to kindly review the same.	Strictly as per RFP
	Page 26, 2.15.6	An Applicant may, if it considers necessary, propose suitable Sub-Consultants in specific areas of expertise. Credentials of such sub-consultants should be submitted in Error! Reference source not found.	There are many clauses within the RFP which shows “ Error! Reference Source Not Found ”. We would request you to kindly review these clauses.	To be read as: An Applicant may, if it considers necessary, propose suitable Sub-Consultants in specific areas of expertise. Credentials of such sub-consultants should be submitted to IPSCDL.
	Page 33, 2.26.3	The relevant details may be submitted as prescribed in Error! Reference source not found.		To be read as: The relevant details may be submitted to IPSCDL

Sl. No	Clause from RFP	Existing Provision	Query/ Suggestion/ Clarification Sought	Clarification Issued
	Page 76, 3.7	a) appointing such members of the Professional Personnel as are not listed in Error! Reference source not found		To be read as: appointing such members of the Professional Personnel as are not listed in 2.4
	Page 79, 4.1.2	The designations, names and the estimated periods of engagement in carrying out the Services by each of the Consultant's Personnel are described in Error! Reference source not found. of this Agreement.		To be read as: The designations, names and the estimated periods of engagement in carrying out the Services by each of the Consultant's Personnel are described in 2.4 of this Agreement.
87.	Cl. 7.1.1 And Cl. 7.1.2 Page 84	<p>The Consultant shall submit initially a Performance Security amounting to Rs. 50,00,000/- (Rupees Fifty 7.1.1 Lakhs) in the form of Bank Guarantee or a Demand Draft from a Nationalised or Scheduled Bank in India valid for a period of 36 months from the Date of Commencement of Work.</p> <p>The Consultant shall also submit an additional Performance Security for an amount equivalent to 5% (five 7.1.2 per cent) of the contract amount including the initial Performance Security amounting to Rs. 50,00,000/- (Rupees Fifty Lakhs) as and when the projects are conceptualised and</p>	<p>With reference to the above Clause No. 7.1.1, the Consultant shall be submitting the Performance Security of Rs. 50,00,000/- after award of work. Also, as per the Clause No. 7.1.2, the Consultant has to provide additional performance security for an amount equivalent to 5% of the contract amount. Hence, we request you to kindly remove this 5% additional performance security clause from the above.</p>	Strictly as per RFP

Sl. No	Clause from RFP	Existing Provision	Query/ Suggestion/ Clarification Sought	Clarification Issued
		respective Contractors are appointed for the projects.		
88.	Cl. 2.5.1 (a), Page 17	Qualification & Experience: The Consultant shall fulfil the conditions of eligibility in respect of qualifications & experience, as given in Clause 2.4. Experts for Key Personnel at Sr. No. A, B, C, E, F, G, H & I of Clause 2.4.1 shall be on the payroll of the Consultancy firm.	With reference to the above clause, we request to you modify as “The Consultant shall fulfil the conditions of eligibility in respect of qualification & experience, as given in Clause 2.4. Experts for Key Personnel at Sr. No. A, B, C, E, F, G, H & I of Clause 2.4.1 shall be on the payroll/available for the assignment (associate) for the Consultancy firm.	Strictly as per RFP
89.	Cl 1.10; Page- 11	Proposal Submission Date - 23 rd March 2018 by 3:00 PM	We would request you to kindly review this clause and extend the submission due date by at least 1 month from present submission date.	Proposal Submission Date has been Revised to 3 rd April 2018 by 3:00pm
Bidder 11				
90.	Cl. 2.21.1; Page-27	The Applicant shall furnish as part of its Proposal, An EMD/ Bid Security of Rs.10,00,000.00 (Rupees Ten Lakh).	Exemption from payment of Bid/Tender processing Fee, Earnest Money Deposit. Special provision for Micro and Small Enterprises (MSEs): <ul style="list-style-type: none"> MSEs registered with the agencies are exempted from the payment of RFP/ Bidding document fee. 	Strictly as per RFP

Sl. No	Clause from RFP	Existing Provision	Query/ Suggestion/ Clarification Sought	Clarification Issued
			<ul style="list-style-type: none"> MSEs registered with the agencies are exempted from deposit of Proposal/ Bid Security. <p>MSE registered with any of the following agencies –</p> <p>District Industries Centers; Khadi and Village Industries Board; Coir Board; National Small Industries Corporation; Directorate of Handicraft and Handloom; ‘Udyog Adhaar’ – The Online Portal of MSME or Any other body specified by Ministry of MSME.</p>	
91.	Cl 1.10; Page- 11	Proposal Submission Date - 23 rd March 2018 by 3:00 PM	Proposal submission – 15 days extension.	Proposal Submission Date has been Revised to 3 rd April 2018 by 3:00pm
92.	Cl. 2.5.1 (c), Page 17	The applicant shall have earned an average annual turnover of minimum Rs.100.00 Cr (Rs. Hundred Crores), during the last 3 years as on 31.03.2017 from professional fees. A professional fee hereunder refers to fees received by the applicant for providing Architectural or Urban Planning or Integrated Engineering Consultancy services to its clients.	The applicant shall have earned an annual turnover of minimum Rs. 50.00 Cr (Rs. Fifty Crores), during the last three years as on 31.03.2017 from professional fees.	Strictly as per RFP

Sl. No	Clause from RFP	Existing Provision	Query/ Suggestion/ Clarification Sought	Clarification Issued
93.	Cl. 6 Page 81		If the services are found acceptable to the Authority/ Employer, the Authority or Employer shall make payment for that milestone within 30 (Thirty) days from the date of submission of invoice by the consultant. In case, the Authority is dis-satisfied by the submission/ report/ deliverables of a particular stage, the Authority/ Employer shall communicate within 7(Seven) days of such deficiency/ seek amendments / clarifications in report/ deliverables/ services as it may deem necessary.	Strictly as per RFP
Bidder 12				
94.	Cl. 2.5.1 (c), Page 18	The applicant shall have earned an average annual turnover of minimum Rs. 100.00 Cr (Rs. Hundred Crores), during the last 3 years as on 31.03.2017 from professional fees.	Average Annual turnover of Rs. 100 Cr appears as too high. We request you to reduce the same as Rs. 10 Cr	Strictly as per RFP
95.	Cl. 2.4.1 Page 17	For Key Personnel Urban Planner, educational qualification requirement is a Master's Degree in Urban Planning	We request you to allow Masters Degree in Traffic and Transportation also for this post.	Strictly as per RFP

Sl. No	Clause from RFP	Existing Provision	Query/ Suggestion/ Clarification Sought	Clarification Issued
96.	CI 2.5.1 (a) Page 18	Qualification & Experience: The consultant shall fulfil the conditions of eligibility in respect of qualification & experience, as given in Clause 2.4. Experts for Key Personnel at Sr. No. A, B, C, E, F, G, H & I of Clause 2.4.1 shall be on the payroll of the Consultancy firm.	We request you to allow the key personnel associated with the organisation	Strictly as per RFP
97.	Cl. 2.5.1 (b) Page 18	All experts should be available full time for the entire duration of the project.	We request you to allow part time input of the Key Personnel given at Sr. No. B,D,E,G,I of table given in sub clause 2.4.1	Strictly as per RFP
98.	Appendix XI	List of projects given on pages 111 and 112 of the tender document	It is requested to provide the approximate cost of these works so that the financial offer in terms of % can be worked out easily. Also, please clarify whether the work order for all works given in the list will be given combine or in stages?	A block estimate of the project cost will be worked out at the time of signing of the Contract Agreement along with the consultant.
99.	CI 2.22.2 Page 30	CI No. 2.22.2: The Consultant shall submit initially a Performance Security amounting to Rs. 50,00,000/- (Rupees Fifty Lakhs) in the form of Bank Guarantee or a Demand Draft from a Nationalised or Scheduled Bank in India valid for a	We request you to reduce the clause as below: Sub Clause No. 2.22.2: The Consultant shall submit initially a Performance Security amounting to Rs. 10,00,000/- (Rupees Ten Lakhs) in the form of Bank Guarantee or a	Strictly as per RFP

Sl. No	Clause from RFP	Existing Provision	Query/ Suggestion/ Clarification Sought	Clarification Issued
		period of 36 months from the Date of Commencement of work.	Demand Draft from a Nationalised or Scheduled Bank in India valid for a period of 36 months from the Date of Commencement of work.	
100.	CI 2.22.3 Page 30	CI No. 2.22.3: The Consultant shall also submit an additional Performance Security for an amount equivalent to 5% (five per cent) of the contract amount including the initial Performance Security amounting to Rs.50,00,000/- (Rupees Fifty Lakhs) as and when the projects are conceptualized and respective Contractors are appointed for the projects.	Sub Clause No. 2.22.3: The Consultant shall also submit an additional Performance Security for an amount equivalent to 5% (five per cent) of the contract amount less the initial performance security amounting to Rs. 10,00,000/- (Rupees Ten Lakhs) as and when the projects are conceptualized and respective Contractors are appointed for the projects.	Strictly as per RFP
Bidder 13				
101.	Cl. 1.2.3 Page 9	Objectives: The prospective applicants may refer to various studies/reports in respect to Goa and Panaji, available on IPSCDL's website and with other government department websites.	Presume, the existing reports are already been approved by the competent authority. Confirm.	Strictly as per RFP

Sl. No	Clause from RFP	Existing Provision	Query/ Suggestion/ Clarification Sought	Clarification Issued
102.	Cl 1.10; Page- 11	Proposal Submission Date - 23 rd March 2018 by 3:00 PM	Request to extend the last date for submission of bid to at least 20 days from the day of issue of Bid clarifications from IPSCDL.	Proposal Submission Date has been Revised to 3 rd April 2018 by 3:00pm
103.	Cl. 2.5.1 (b), Page 17	All experts should be available full time for the entire duration of the project.	Request to specify the time frame for the project ,i.e design phase and construction phase.	Project Duration shall be for a period of 3 years. Subject to the mission being continued and availability of funds and performance of the consultant, it may be extended on mutually agreeable terms.
104.	Cl. 2.16.3 Page 26	In respect of some of the assignments, IPSCDL may exercise the option of giving a fixed fee (either on L.S. basis or % basis).	Request to specify the project details.	Strictly as per RFP
105.	Cl 2.27.2; Page- 32	<u>Substitution of Key Personnel</u> IPSCDL expects all the Key Personnel to be available during project as per their involvement specified. IPSCDL will not consider substitution of any Key Personnel except for reasons of any incapacity or due to health or the personnel has left the organisation. Such substitution shall ordinarily be limited to one Key Personnel subject to equally or better qualified and experienced personnel being provided to the satisfaction of the IPSCDL. For	Due to fluctuating market scenario, request to allow at least 2 replacements for each key positions. Presume, this is for the mile stone billing only and not on Monthly basis. Confirm.	Strictly as per RFP

Sl. No	Clause from RFP	Existing Provision	Query/ Suggestion/ Clarification Sought	Clarification Issued
		further substitution of any key personnel (2nd onwards), a sum equal to 1 lac rupees shall be deducted from the payments due to the Consultant.		
106.	Cl. 3.2.1; Page 36	Experience of Key Personnel Technical presentation	Request to specify the criteria for providing the marks for the CV's	Strictly as per RFP
107.		Presentation	Presume, that, IPSCDL. Would intimate the date and venue at least 15 days in advance.	The date and venue shall be intimated well in advance
108.	Cl. 1.1.4; Page 48	<u>(A)Design/ Design review</u> A (ii) Contour maps shall be prepared for proper interpretation / evaluation of the site conditions. Ground scanning technology or other suitable methods shall be used for identifying, locating, marking existing underground services/ utilities on surveyed site plan.	Request to provide the details of the area / road length for carrying out the survey works.	Strictly as per RFP
109.	Cl. 1.1.4; Page 49	<u>(B)Detailed design</u> (b)This stage will further include Site control and mapping, preparation of Good for construction drawings, tender documents, detailed estimates/ costing based on Goa Schedule of Rates (GSR)/ Fair Market Rates	Presume, the tender would also be floated on EPC / deign built and Operate type and hence for GFC would not be required for such type of tenders. confirm For few projects for which detailed designs have to be prepare by PMC,	Strictly as per RFP

Sl. No	Clause from RFP	Existing Provision	Query/ Suggestion/ Clarification Sought	Clarification Issued
		(FMR), Schedule/ Bill of Quantities (BoQ)	GFC drawings can also be issued at the time of contractors on board. Confirm.	
110.	Cl. 1.2.2; Page 51	it is obligatory to take approvals that are deemed necessary from various relevant agencies like IPSCDL, Collectorate, Directorate of Settlement and Land Records (DSLRL), Public Works Department (PWD), Planning Development Authority (PDA), Pollution Control Board (PCB), Coastal Zonal Management Authority (CZMA), Captain of Ports (COP), Goa Electricity Department (GED), Corporation of City of Panaji (CCP), local administrative bodies etc. The IPSCDL will assist the Project Management consultant in getting all statutory and regulatory approvals from the concerned authorities.	Presume, that only technical support is required to be provided by the PMC consultant; Liaisoning with Govt agencies would be carried out by IPSCDL separately. Confirm.	Strictly as per RFP
111.	Terms of reference- 1.3.1/ Page- 53	Interaction with IPSCDL and other stakeholders: Citizen engagement will be of prime importance and the CPMC shall make adequate provisions in the work plan to incorporate public consultations and stakeholder interactions	Presume, that organizing such stakeholder consultation meeting would be carried out by IPSCDL. Confirm. Request to specify the number of such meeting intended to be	Strictly as per RFP

Sl. No	Clause from RFP	Existing Provision	Query/ Suggestion/ Clarification Sought	Clarification Issued
			conducted by the consultant along with the durations.	
112.	CI 1.4.8; (e) Page- 56	<p><u>Time and Progress Related Fees</u></p> <p>Failure on the part of the Consultant to perform any part of its services or delay in according decisions at site, carrying out checks, on account of which the contract has to be extended beyond the scheduled date of completion shall attract liquidated damages at the rate of 0.5% per week. However, the aggregate total of such liquidated damages shall not exceed fifteen percent (15%) of the fees for Consultancy Services.</p>	Request to restrict to 5% of the fees.	The aggregate total of Liquidated Damages (LD) shall not exceed ten percent (10%) of the fees for Consultancy Services.
113.	General	General	Presume, that IPSCDL would engage separate consultants for carrying our EIA studies required if any. Confirm.	Strictly as per RFP
114.	CI 1.10; Page- 11	Proposal Submission Date - 23 rd March 2018 by 3:00 PM	Request IPSCDL to extend the Proposal submission date by 3 - 4 weeks	Proposal Submission Date has been Revised to 3 rd April 2018 by 3:00pm
115.	CI. 2.3 (10) Page 15	<p><u>Data Sheet;</u></p> <p>(10) Minimum Percentage of fee of cost of work: 6% of the Cost of Work</p>	Does that mean the bidders have to quote a fee of more than 6% of the SCP cost? Request IPSCDL to elaborate on this and specify the overall cost of work.	Strictly as per RFP

Sl. No	Clause from RFP	Existing Provision	Query/ Suggestion/ Clarification Sought	Clarification Issued
116.	Cl. 2.22.3; Page-29	The Consultant shall also submit an additional Performance Security for an amount equivalent to 5% (five per cent) of the contract amount including the initial Performance Security amounting to Rs.50,00,000/- (Rupees Fifty Lakhs) as and when the projects are conceptualized and respective Contractors are appointed for the projects.	Additional performance security is not a normal practice in consultancy agreements. We request IPSCDL to delete this clause.	Strictly as per RFP
117.	Cl 2.27.2; Page- 32	<u>Substitution of Key Personnel</u> substitution shall ordinarily be limited to one Key Personnel subject to equally or better qualified and experienced personnel being provided to the satisfaction of the IPSCDL.	Request IPSCDL to allow 3 substitution of Key Personnel subject to equally or better qualified and experienced personnel being provided to the satisfaction of the IPSCDL	Strictly as per RFP
118.	Cl 2.27.2; Page- 32	For further substitution of any key personnel (2nd onwards), a sum equal to 1 lac rupees shall be deducted from the payments due to the Consultant.	For further substitution of any key personnel Request IPSCDL to deduct fifty thousand rupees (50,000) from the payments due to the consultant.	Strictly as per RFP
119.	Cl 1.4.8; (e) Page- 56	<u>Time and Progress Related Fees</u> Failure on the part of the Consultant to perform any part of its services or delay in according decisions at site, carrying out checks, on account of which the contract has to be extended	Request IPSCDL to reduce liquidated damages to 0.1 % per week. Request IPSCDL to reduce the aggregate total of such liquidated damages to 5% of the fees for consultancy services.	The Liquidated Damages shall be at the rate of 0.5% per week. However the aggregate total of Liquidated Damages (LD) shall not exceed ten percent (10%) of the fees for Consultancy Services.

Sl. No	Clause from RFP	Existing Provision	Query/ Suggestion/ Clarification Sought	Clarification Issued
		beyond the scheduled date of completion shall attract liquidated damages at the rate of 0.5% per week. However, the aggregate total of such liquidated damages shall not exceed fifteen percent (15%) of the fees for Consultancy Services.		
120.	Cl. 7.1.2 Page 84	The Consultant shall also submit an additional Performance Security for an amount equivalent to 5% (five per cent) of the contract amount including the initial Performance Security amounting to Rs. 50,00,000/- (Rupees Fifty Lakhs) as and when the projects are conceptualised and respective Contractors are appointed for the projects.	Additional performance security is not a normal practice in consultancy agreements. We request IPSCDL to delete this clause.	Strictly as per RFP
121.	Cl. 7.1.3 Page 83	<u>LIQUIDATED DAMAGES AND PENALTIES</u> <u>Performance Security</u> Notwithstanding anything to the contrary contained in Clause 7.1.1, as and when payments become due to the Consultant for its Services, IPSCDL shall retain by way of Security Deposit 5% (five per cent) of all the amounts due and payable to the	Request IPSCDL to retain by way of Security Deposit 1% (one per cent) of all the amounts due and payable to the Consultant.	Strictly as per RFP

Sl. No	Clause from RFP	Existing Provision	Query/ Suggestion/ Clarification Sought	Clarification Issued
		Consultant, to be appropriated against breach of this Agreement or for recovery of liquidated damages as specified in Clause 7.2 herein. The balance remaining amount retained shall be repaid to the Consultant, upon the issue of a Certificate of Completion of the Services, by IPSCDL.		
122.	Cl. 7.2.2 Page 83	<p><u>Liquidated Damages for delay</u></p> <p>In case of delay in completion of Services, specified in Clause 1.4.4 liquidated damages not exceeding an amount equal to 0.5% (zero point five per cent) of the Agreement Value per week, subject to a maximum of 10% (ten per cent) of the Agreement Value will be imposed and shall be recovered by appropriation from the Performance Security or otherwise. However, in case of delay due to reasons beyond the control of the Consultant, suitable extension of time shall be granted.</p>	Request IPSCDL to reduce liquidated damages to 0.1 % (One per cent) of the Agreement Value per week, subject to a maximum of 5% (five per cent) of the Agreement Value	Strictly as per RFP
123.	General	Hard copy submission	Request IPSCDL to confirm on hard copy submission.	Online Submission only

Sl. No	Clause from RFP	Existing Provision	Query/ Suggestion/ Clarification Sought	Clarification Issued
124.	Cl. 2.21.1 Page 27	<p><u>Earnest Money Deposit (EMD) / Bid Security</u></p> <p>The Applicant shall furnish as part of its Proposal, An EMD/Bid Security of Rs.10,00,000.00 (Rupees Ten 2.21.1Lakh). The applicants shall deposit the full EMD/ Bid Security of Rs.10,00,000.00 (Rupees Ten Lakh) on or before the closing date and time of submission of tenders through online NEFT/ RTGS facility with pre-printed challans available on e-tendering website and directly credit the amount to Account No. as generated by challan and upload the scanned copy of NEFT/RTGS challan along with the bid as a documentary evidence.</p>	Request IPSCDL to allow Earnest Money deposit to be submitted in the form of Bank guarantee or Demand Draft.	Strictly as per RFP
Additional questions and queries at the Pre-Bid Meeting				
125.	1.4.4	Geotechnical investigations if required shall be reimbursed at the rates available in GSR'1996 enhanced by 49% or at actuals, whichever is less.		Geotechnical investigations if required shall be reimbursed at the rates available in GSR 2013 or actuals whichever is less.
126.		Financial Year		Financial year shall be from 1 st April to 31 st March

