

Workshop on "Integrated Command and Control Centre" Integrated Control and Command Center
For
7 Smart Cities of MP



# A Common Cloud Based Command Control Centre for all Smart Cities of MP



MP has identified 07 Cities to be developed under Smart city Missions

05 cities - Bhopal, Indore, Jabalpur, Ujjain and Gwalior are already part of the mission and 02 cities Sagar and Satna have been selected in Smart City Mission on 23<sup>rd</sup> June 2017.

State has decided to set-up a Common Cloud Based Data Centre with a Common Command & Control Centre Platform to be used by all Smart Cities of MP

Under this model Each Smart City shall have its own physical CCC, but leverage a common Cloud based DC/DR Infrastructure and CCC platform

## Key Components of the project



# Cloud Based CCC Platform

A common platform for all smart cities of state

Integration, Analytical and Operations capabilities

Other cities can leverage a stable platform in future

## Cloud Service Provider

Leverage Public Cloud

Pay as-yougrow/use model

Over 14 Mega Tier 3 CSPs operational in India

## City ICCC Establishment

Each City to have its own ICCC based out of city

Connected with Cloud based CCC platform

Use CSP for application hosting/proces sing

# Master System Integrator

Offer an unified solution

Experience of delivering CCC operations

Integrate
Smart City
applications,
data analytics,
Resources

## Roles and Responsibilities



## State

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Overall Governing body

Form Technical
Evaluation
Committee

## **BSCDCL**

Issue of RFP and Bid Process Management

Signing of Contract, overall contract governance

Manage and Monitor common components for all Smart Cities

Payment for initial setup of common components (Capex)

# City SPV

Finalize plan for city specific ICCC components

Manage and Monitor city specific components

Payment for initial setup of city specific components

Payment for O&M components of city specific components

## **Key Features**



- Leveraging Most advanced <u>Cloud infrastructure</u> vs Building captive City Data Centre
- Pay as you Grow and Pay as you Use model Evolution from Capital investments
- City <u>Data Analytics</u> Platform, Leverage Machine learning and <u>Artificial Intelligence</u> tools
- Breaking silos of city operations- City applications data need to be integrated with each other for better planning, operations and cost economics
- Data Scientists for Evolving new Smart City Use cases
- Most advanced Cyber safety practices Critical factor
- Sub-Contracting -The bidder would not be allowed to sub-contract / outsource work, except for the following:
- a) Cloud Service Provider (CSP)
- b) Fiber optic network build, other cabling and fixtures work, and all civil work during implementation
- c) Facility Management & Physical Security Staff at Command Control Center & City Operation
- d) Center
- e) Non Technical Manpower (Facilities Management and Physical Security) during O&M Phase

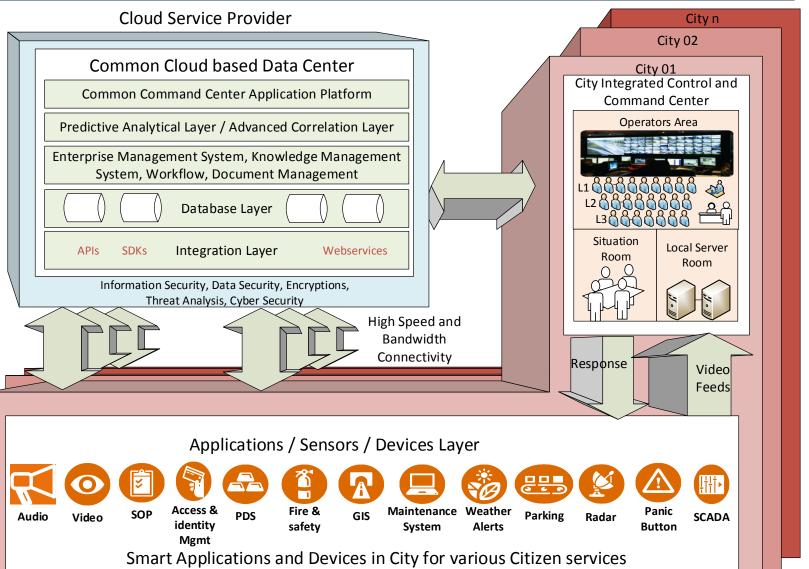
## Key Features



- Substantial cost reduction in Total cost of ownership over 5 years through
  - Pay as you grow vs Capital expenditure for upfront capacity
  - Aggregating 7 cities needs vs individual cities
  - Competition enhanced on account scale
- Ready platform to onboard new cities- No delays on account build out of data centre infrastructure- 12 months+
- Uniformity across all the cities in state
- Best in class selection of Cloud service providers, System integrators and City digital platform providers
- World class practices of Data center operations, Highest availability SLAs

## Proposed Solution- Design





# Illustrative City ICCC Design elements



# City - Bhopal





## Current Status of the Project



#### 7 bids received on 26th August 2017

- •M/s. Himachal Futuristic Communications Limited (HFCL) in consortium with M/s. Accenture Solutions Private Limited (Accenture) and M/s. Webdunia.com (India) Private Limited (Wendunia)
- •M/s. Larsen & Toubro Limited (L&T)
- •M/s. Bharat Sanchar Nigam Limited (BSNL) in consortium with M/s. Fluentgrid Limited (Fluentgrid)
- •M/s. Wipro Limited (Wipro)
- •M/s. Hewlett Packard Enterprise India Private Limited (HPE)
- •M/s. Tech Mahindra Limited (TechM) in consortium with M/s. Mahindra Defence Systems Limited (MDSL)
- •M/s. US Technology International Private Limited (UST) in consortium with M/s. Allied Digital Services Limited (Allied) and M/s. Arceus Infotech Private Limited (Arceus)

Physical bids opened on 26th August 2017

Pre Qualification Evaluation Completed on 7th September 2017

Technical Evaluation started on 7th September 2017

Live Demonstration and Technical Presentation started on 20<sup>th</sup> September 2017 – continue till 23<sup>rd</sup> September 2017

Expected Closure of Technical Evaluation by 23rd September 2017

Plan to open financial bid on 25<sup>th</sup> September 2017

# Proof of Concept (POC) / Live Demonstration



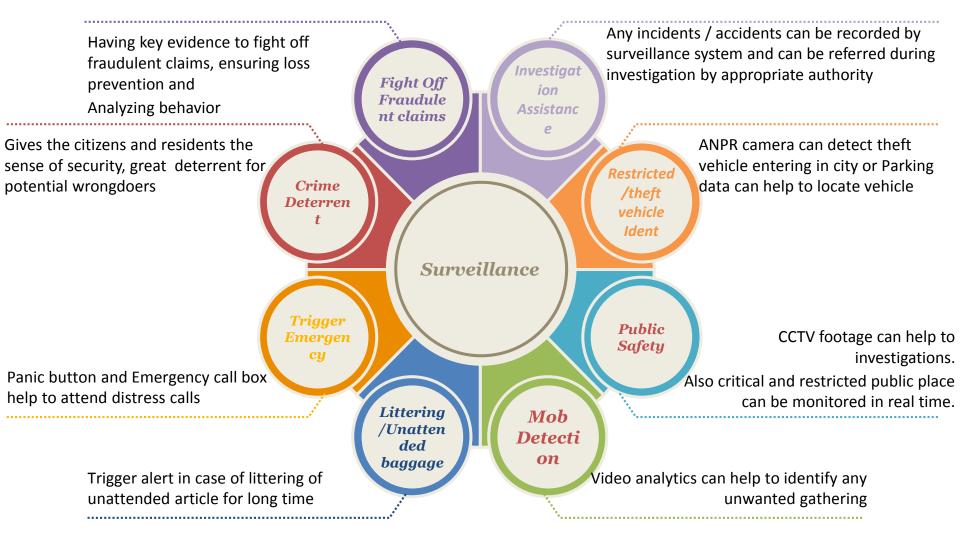


Integrated Control and Command Center Use Cases



## Citizen Centric use cases for Surveillance





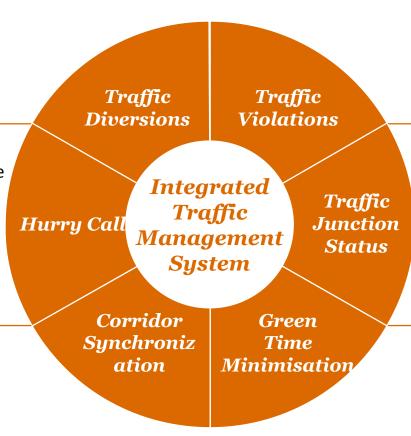
# Use cases of Integrated Traffic Management System



Traffic Diversion information can be disseminated through VMS

Hurry Call facility available in the traffic controller will enable movement of emergency vehicles without violating safety clearances

Cable-less synchronization between traffic junctions reduce traffic congestions and enable smooth traffic flow also reducing fuel consumption



Traffic violations can be detected and challan can be generated

Real time junction status can be monitored from control room.

Special signal plan can be programmed in the traffic junction in advance as and when required

Detector sensors can detect the junction status and can minimize green time by reducing unnecessary waiting time

## Use cases of Command Control Centre



- Communicate with the Police. Citizens, Govt dept etc as required
- Issue sms, Voice alerts
- to the nearest fire brigade,
  Ambulance, police as required his agement • Communicate about the status
- (pressure levels) across distribution network
  - Identify non-revenue water loss

Monitor water flow rates

- View collections up to the end node customer premises
- View pending connections

- View and control View status of street lights (on/ off/dimmed+ diagnostics) across the city W
- Fault identification and passage
- Analyse fault history for proactive maintenance

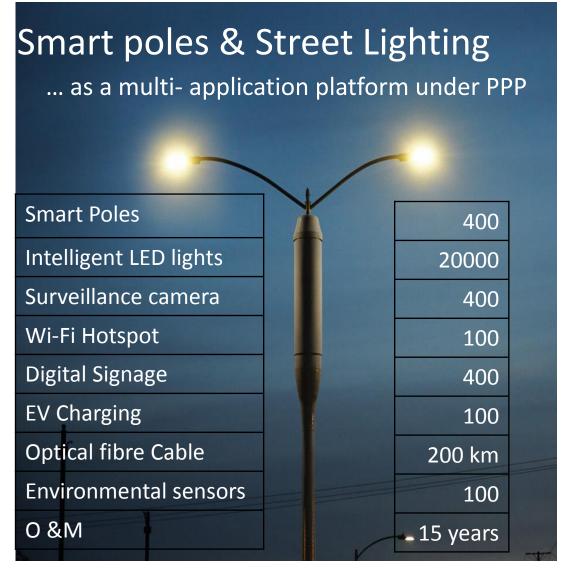
Centre

**Command** 

**Control** 

- View Transport route
- Defaulters
- View ideal/ wrong SWM vehicle
- View Tankers involved in Water theft





- Feeds such as environment sensor, lighting sensors. Video, etc.
- Information on the status of working of the installed LED lights, as well as other sensors and other cameras.
- Real-time video feed from the installed Smart Poles.
- Monitor assets of Municipal Corporation.
- Mapped on the GIS map.
- Analytical layer which will help city in better planning and running of operations.
- Trigger alert to respective application (if required)



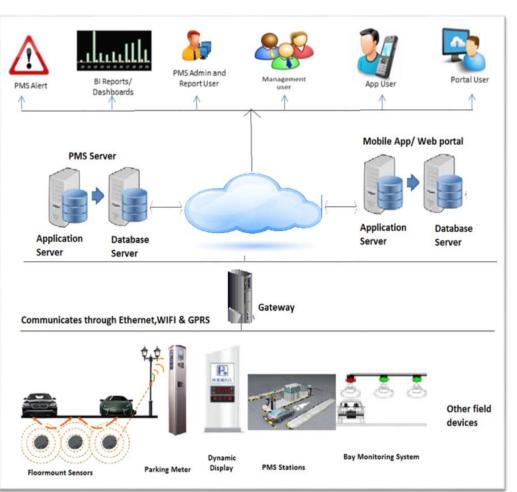
## **SMART CITY APPLICATION (Bhopal Plus)**



- Receive feeds on the status of request raised on Bhopal Plus application of various ULB services (like Death, Birth, Marriage Certificate, etc.)
- Information of City Dashboard and Citizen Collaboration platform.
- Tracking of Grievances
- Mapped on the GIS map.
- Analytical layer which will help city in better planning and running of operations.
- Trigger the commands / alerts (if required) to the respective application



#### **SMART PARKING**



- Receive feeds on the status of parking across the city which are managed by the Smart Parking command center (feeds received from all the edge devices of the Parking Solution).
- Information of available, non-available parking slots, functional and non functional parking slots.
- Video feeds from the parking areas on real-time basis.
- Monitor assets of Municipal Corporation.
- Mapped on the GIS map.
- Analytical layer which will help city in better planning and running of operations.
- Trigger the commands / alerts (if required) to the respective application



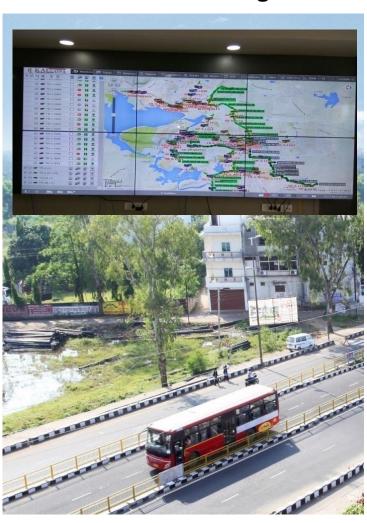
### **Solid Waste Vehicle Tracking System**



- Information like location and route of the Vehicle.
- Information like fuel utilization of Vehicles.
- Mapped on the GIS map.
- Analytical layer which will help city in better planning and running of operations.
- Trigger the commands / alerts (if required) to the respective application.



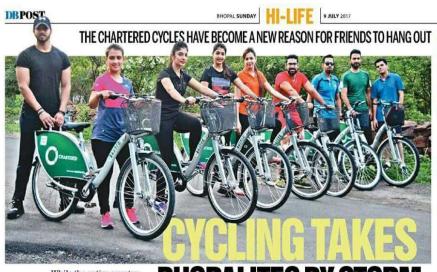
### **Intelligent Transport Management System**



- Sensor based feeds on location of public transport vehicles, bus station information operations, etc.
- Analytical layer which will help city in better planning and running of operations.
- Trigger the commands / alerts (if required) to the respective application.
- Mapped on the GIS map.



### **Public Bike Sharing (PBS)**



of Char Imli, "If you are worried

about falling off the bike, you'd

is discussing and partially implementing promotional programmes for healthier activities like cycling, Bhopal recently launched India's first GPS-enabled bicycle structure, which has being appreciated by fitness and adventure



ing, a bunch of friends got together to try out cycling close to nature and makes you feel alive," says Poorva Mulchandani, founder, Midas Touch. While, for Radhika Sachdev rid-

ng a bike is healthy and fun too. It is a good way of exercise for all ges. Also its good for strength and ny favourite outdoor activity. It Char Imli is the place Hove to cycle he most," she says. The GPS-ena rom Germany and Bhopal feaures 50 docking stations and two

'Besides just cycling on these cling, in Bhopal especially, is great natches around Like for me the est spot for cycling is the Badhb-





- Receive feeds on the status of utilization of public bike sharing docks across the city.
- Information of available, nonavailable cycles in slots, functional and non - functional PBS stations.
- Video feeds from the PBS stations on real-time basis.
- Monitor assets of Municipal Corporation
- Information regarding the position of the cycles deployed under the PBS project.
- Mapped on the GIS map.
- Analytical layer which will help city in better planning and running of operations.
- Trigger the commands / alerts (if required) to the respective application.



### **Mayor Express**

भोपाल प्लस एप से महापौर एक्सप्रेस के साथ आरटीओ और पुलिस विभाग भी जुड़े एप एक: पुलिस, आरटीओ, बिजली से लेकर 24 घंटे ड्राइवर की सुविधा

#### भोपाल। नवदुनिया प्रतिनिधि

भोपाल प्लस एप में महापौर एक्सप्रेस के अलावा आरटीओ और पुलिस से संबंधित मदद भी मिल सकेगी। भोपाल स्मार्ट सिटी डेवलपमेंट कार्पोरेशन लिमिटेड (बीएससीडीसीएल) के एप में बाहन खोज के विकल्प पर जाकर संबंधित गाड़ी का नंबर डालते ही उसके मालिक का नाम पता मिला जाएगा। अब तक यह व्यवस्था सिर्फ परिवहन विभाग की वेबसाइट पर थी।

इसी तरह सिटीजन कॉप से संबंधित सुविधाओं को भी एप में लिंक किया गया है। इसमें ट्रैफिक पुलिस द्वारा जब्त किए गए वाहनों की खोज, खोए सामान या दस्तावेज की शिकायत, खतरनाक ड्राइविंग, दुर्घटना आदि घटना की सूचना देने और पुलिस से मदद के लिए मेरी मदद का विकल्प दिया गया है। इसके माध्यम से ऑनलाइन भोपाल पुलिस से मदद मांगी जा सकती है।

#### पहले दिन 80 से अधिक कॉल

खास बात ये हैं कि महापीर एक्सप्रेस सेवा के लिए निगम के कॉल सेंटर में शाम तक 80 से अधिक फोन आए। बुकिंग के बाद लोगों को सुविधा जुल्द मिले इसके लिए कर्मचारी शहर के अलग-अलग हिस्से में तैनात हैं।



#### ड्राइवर के लिए चार घंटे के 350 और आठ घंटे के 600 रुपए लगेंगे

अब कारपेंटर, इलेक्ट्रिशियन, गार्डन के लिए माली, प्लंबर, ड्राइवर के लिए लोगों को परेशान नहीं होना पड़ेगा। पब बैदे भोगाल स्तर पुर्व में महाचीर एक्सप्रेस सेवा के माध्यम से ओंन लाइन या फिर नगर निगम के कॉल सेंटर 155304 या 18002333014 पर फोन करें कुकिंग कराई जा सकेगी। सभी सेवाओं के लिए दो घंटों के लिए 200 रुपए चुकाने होंगे। ड्राइवर के लिए वार घंटे के 350 और आठ घंटे के



महापौर एक्सप्रेस के लिए काम करने वाली टीम से मिलते महापौर आलोक शर्मा ।

#### ड्राइवर और इलेक्ट्रीशियन की सुविधा 24 घंटे करने के निर्देश

महापीर एक्सप्रेस की री-लॉन्चिंग के बाद महापीर शर्मा ने बीएससीडीसीएल के सीईओ चंद्रमीली शुक्ता को निर्देश दिए कि इलीक्ट्रीशियन और झाइवर की आवश्यकता इसरजेंसी सेवा है, इसलिए इसे 24 घंटे किया जाए। निराम ने यह की स्वाउपलब कराने के लिए निजी कंपनी को अधिकृत किया है। महापीर ने की सिंप होता कराने के लिए निजी कंपनी को अधिकृत किया है। महापीर में का अधिकृत किया जाए। निराम ने स्वाउपलब कराने के लिए निजी कंपनी को अधिकृत किया है। सम्माजनीयार यो के सीबंध है की स्वाउपलब की आवश्यक ने सिंप निजी कंपनी को अधिकृत किया है। सम्माजनीयार यो के सीबंध ने सीबंध नी सेवार जोडी जाएगी। इस्माडीन बेन नी सेवार जोडी जाएगी।

#### 8 महीने में 10 हजार लोगों ने डाउनलोड किया एप

ज्ञात हो कि बीएससीडीसीएल ने 7 नवंबर 2016 की भीपाल प्लस एए की लोनियंग की बी। शुरुआत में इसमें सात संवार थी। आठ महीने में अब तक करीब 10 हजार लोगों ने एप को डाउनलोड किया है। उम्मीद जाताई जा रही है कि महायौर एक्सोस सेवा से युजर्स की संख्या में इजाफा होगा, क्योंकि इसमें सेवाओं को और युजर फंडली बनाया गया है। साथ ही कुछन वई सेवाएं भी इसमें शामिल की गई है।

#### एप में पहले से उपलब्ध हैं ये तमाम सेवाएं

बिजली बिल भुगतान, अस्पताल विलीनिक, जन्म-विवाह और मृत्यु पंजीयन, जलकर भुगतान, संपत्तिकर भुगतान से प्रपृ शुरू हुआ था। बाद में लो पलोर बसों की लोकशन और टाइमिंग की जानकारी के लिए बस यात्रा योजाना, सौर सर्व और प्रशासनिक निर्देशिका जिसमें अफसरों के बाद उहालाब है

- Receive feeds on the status of request raised on Mayor Express application of various domestic services (like plumber, electrician, carpenter, etc.)
- Dashboard view of services rendered and staff utilization
- Tracking of Grievances
- Mapped on the GIS map
- Analytical layer which will help city in better planning and running of operations.
- Trigger the commands / alerts (if required) to the respective application

# Other use cases of Urban management using ICCC platform



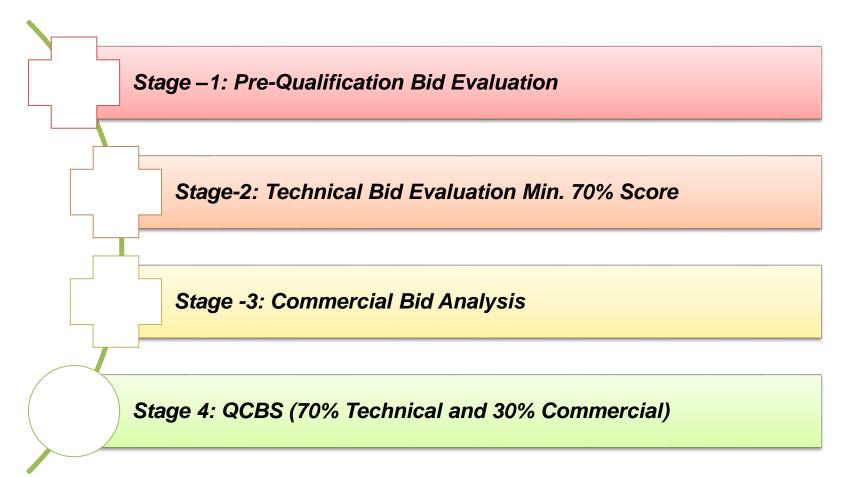
- Predictive models using sensor data to help reduce water leaks and detect bursts.
- Predictive models using sensor data to analyse the effects of service interruptions and other disruptions to transit systems.
- Predicting structural damages using data from weather & maintenance of assets.
- Predicting sewer overflows and flooding.
- Locating potholes using crowdsourcing and data analysis.
- Usage of social media to predict public safety issues.

Request for Proposal & Bid Process Management



## Bid Process Management





## Expectations from the Common Command Center Application Platform



- Enable cross-system and cross-agency coordination to monitor, operate and manage the city in an integrated manner.
- Enable different agencies and departments of State and Cities to utilize each others information in an integrated manner
- Normalize the data coming from different devices of various OEMs
- Multiple systems to be integrated with Command Center Application
- The platform shall enable various visualization and analytics of city operations to improve decision making.
- Command Center Application shall provide reporting capabilities for city administrators to keep record of city operations.
- Integrity and Confidentiality of all information gained is secure at all times.
- The integration point at which data from across the city converges for processing.
- Provide shift based operations for an overall 24x7 support.
- Map and integrate all systems to city specific GIS platform
- The system shall be scalable to accommodate future growth

# Expectations from Command Cloud based Data Center for Smart Cities (CCDCSC)



- CCDCSC is required to host only common command center applications for Smart Cities of Madhya Pradesh
- CCDCSC will only save data related to common command center applications for smart cities only.
- CCDCSC will not host any smart application (implemented in smart cities) which is being integrated with command center application.
- CCSCDC will also host common applications like Integration Layer, Analytical Layer, EMS, KM, Information & Cyber Security applications, etc.
- CCDCSC will also have dashboard views of the applications
- CCDCSC will have also have DR on cloud (with 50% capacity of CCDCSC only)
- CCDCSC will provide SaaS, laaS and PaaS for the project.

# Functional and Technical Requirements for the Project



- Bidders are encouraged to propose the solution and technology required to make this project successful. The solution and technology proposed should be such which fulfills the theme of the project and adheres to the SLAs defined.
- Bidders may propose better technologies, if those are meeting requirements.
- Bidder may propose better solution with enhanced functionalities.

## Pre Qualification Criteria



Parameter	Revised	
Legal Entity	Company should be registered in India or abroad	
Turnover	At least INR 600 Crores in over last 3 financial years (FY 2013-14, 2014-2015-16) from Annual Turnover from IT / ITES. In case of Consortium, aggregated turnover of the consortium may be considered with 60% of the lead bidder and 40% of the consortium partners	
Relevant Experience	Prior Experience in any of the Smart City related components in last 10 years (in India or abroad) with value not less than Rs. 20 Cr.	
Blacklisting	Lead Bidder and its Consortium Partner should not have been blacklisted by Govt. Of India and Govt. Of Madhya Pradesh	
Earnest Money Deposit (EMD)	The bidder should furnish, as part of its proposal, an Earnest Money Deposit (EMD) of INR Five Crores only (Rs. 2,50,00,000/-), it should be valid for 6 months from the date of submission of tender.	
Technology Declaration Stack	The bidder needs to furnish Technology Declaration Stack as per the format provided.	

## Technical Evaluation Criteria



#	Evaluation Criteria	Total
		Marks
Α	Bidder's Organizational Strength and Experience	100
В	Proposed Solution, Approach & Methodology (Common	200
	Cloud based DC and DR approach, Innovation, Command	
	Center Platform Support during the contract period – L1, L2	
	and L3, etc.)	
С	Project Governance, Exit Management and Transition	100
	Management	
D	Common Command Center Application Platform OEM and	200
	CSP Credentials	
E	Technical Presentation and Live Demo	400
	Total	1000

# A. Bidder's Organizational Strength and Experience



- Bidder should have an average annual turnover of at least INR 600 Crores in any of the 3 financial years (FY 2013-14, 2014-15 and 2015-16)
- Experience in Implementation and maintenance of large scale ICT based
   Utility Management System / Municipal Services in India or Abroad
- Experience in Implementation & maintenance of application in hosted environment in India or abroad
- Experience in Implementation of integrated ICT based Smart City / township / campus system / Emergency Services for city / Law Enforcement/ Telecom / Defense including Command and Control Centre (CCC) / Network Operating Center (NOC)

# B. Proposed Solution, Approach and Methodology

S M A R T C I T Y

Bidder has to provide answers of the below mentioned questions in form of write-up :-

- Understanding of the project as per RFP
- High level Architecture of the solution proposed
- Proposed solution for common cloud based DC and DR
- Proposed solution for networking along with Network Architecture between City ICCC and common cloud based DC & DR
- Adherence to functional and Technical SLAs
- Approach towards the scalability, Interoperability and modularity features
- Identify major risks for the project and also propose suitable mitigation plan
- How the proposed solution ensures the fool proof security to the system
- ICCC platform OEM roadmap for next 10 years along with planned L1, L2 and L3 support
- Detailed approach and methodology

# C. Project Governance, Exit Management and Transition Management



### Project Governance Framework at State Level

- a) Organization Structure, Resource Reporting mechanism, Format of the reports, Frequency of the reporting
- b) Structure of the review meeting with the Management Committee of this project

### Project Governance Framework at City Level

- a) Organization Structure, Resource Reporting mechanism, Format of the reports, Frequency of the reporting
- b) Structure of the review meeting with the City level steering Committee of this project

### **Exit Management**

- a) Activities, process part of the successful exit management
- b) Mechanism to be followed for handover of the assets, data and IPR

### **Transition Management**

- a) Activities ,process part of the successful transition management
- b) Mechanism to be followed for secure movement of the data (one CSP to another CSP or DC)

## D. Command Center Application OEM and CSP Credentials



### Common Command Center Application OEM Turnover

a) Single legal entity or its holding company, having annual revenue of INR 75-100 Crores or More than INR 100 Crores

### Common Command Center Application Platform Experience and Capabilities

a) Proposed platform for City Control and Command Centre by bidder should have been deployed in India or abroad in last 5 years. Platform is Deployed on cloud in India or abroad

### Cloud Service Provider (CSP) Turnover

a) Single legal entity or its holding company, having annual revenue from the Data Centre or cloud related services be INR 75-100 Crores or More than INR 100 Crores

### Cloud Service Provider (CSP) Experience

a) The experience of Cloud Service Provider (CSP) in provisioning various services through cloud on their Cloud for Government or Private organization in India or Globally

### Cloud Service Provider (CSP) Capabilities

a) The Cloud Service Provider (CSP) should have minimum 100 racks. The Cloud Service Provider (CSP) should have minimum RPO (less than 15 min for critical data and less than 2 hrs) and RTO (less than 4 hrs) requirements

## E. Demo and Presentation



### **Presentation** – Evaluations will be on the basis of

- a) Understanding of the project
- b) Governance Structure and team deployment plan
- c) High level Architecture of the solution
- d) Proposed solution for common cloud based DC
- e) Proposed solution for common cloud based DR
- f) Proposed solution for networking along with Network Architecture
- g) Proposed solution for Local Server Room and Video Analytics Solution
- h) Adherence to functional and Technical SLAs
- i) Approach towards the scalability, Interoperability and modularity features
- j) Major risks
- k) ICCC platform OEM support roadmap
- I) Cloud Service Provider (CSP) strategy, Exit Management and transition Plan

## Live Demo / POC

Bidder will be given minimum of 1 week to establish setup for infrastructure doing the Demo / POC at Bhopal.

## Payment Terms



## Capex

- Infrastructure for ICCC establishment at each City
  - Server, Storage, and Networking
  - IP Telephony, Indoor Surveillance & Access control
  - HW like Desktop, Video walls, Screens etc.
  - Physical built Infra for 5000 sqft for command control center including furniture
- Software Licenses (Specific to City ICCC; one time procurement like OS)
- One time charge of Integration of each Services (to be paid as it happens)
- One time establishment cost of Command Center Application (at the time of Go-Live)

## Opex

- Cloud Services (Server, Storage, and Networking Infrastructure)
- Cloud Services (Platform as a Service)
- Manpower for O&M
- O&M for IT and non-IT components at each city ICCC

## Payment Terms



- Common Components Payment by BSCDCL
  - Common components like initial setup of Cloud based DC, DR and Command Center Platform for all cities
- City Specific Components Payments by each City
  - ICCC setup
  - Cloud Services Utilization
  - Manpower
  - Services Integration
  - O&M of ICCC

## **Delivery Milestones**



## The implementation is divided in three key phases

Phase I – Cloud based CCC platform, DC/DR and City ICCC for 05 Cities and Cloud based DC/ DR

Timelines - 6 months

Phase II –City ICCC for next 02 cities including Integration with Cloud CCC – Timelines - 90 days after handover of site (expected in 12 months from start of project)

Phase III – Operation & Maintenance – for Including integration of new applications by cities

Timelines -4-1/2 years

# **THANK YOU**

