

# **Rourkela Smart City Limited**

Smart City MISSION TRANSFORM NATION C/o Rourkela Development Authority, Uditnagar, Rourkela – 769012, Dist – Sundergarh, Odisha Telephone: (0661)2500388 | Fax: (0661) 2500388 | E-mail: <u>rourkelamunicipality@gmail.com</u>

#### NIT No. 001

#### Date: 13-02-17

#### NOTICE INVITING TENDER FOR PROVIDING CONSULTANCY SERVICES Request for Proposal for Selection of Programme Management Consultant for Area Based Development Projects in Rourkela

Rourkela Smart City Limited (RSCL) invites proposals in response to the Request for Proposal (RFP) for selection of a consultant from a single entity (companies registered under Companies Act, 1956) having required experience as per the said RFP to design and assist RSCL in implementing the Area Based Development Projects as detailed in the Terms of Reference and Smart City proposal of Rourkela. The detailed terms and conditions for submission and evaluation of bids is provided in the RFP document. The bidders are advised to make themselves aware with the site conditions and location profile before proceeding with the tender submission.

S. No.	Particulars	Document Fee	EMD
1	Selection of Programme Management Consultant for Area Based Development Projects for Rourkela Smart City Limited	Rs. 10,000/-	Rs. 20,00,000/-

NOTE: - Earnest Money Deposit should be deposited in the form of a demand draft or bank guarantee from any Scheduled Commercial bank in India and drawn in favour of the Rourkela Smart City Limited and payable at Rourkela.

S. No.	Event Description	Date
1	Issue of Advertisement & Uploading of RFP	13 <sup>th</sup> Feb, 2017
2	Last date of receiving Queries	25 <sup>th</sup> Feb, 2017
3	Pre-bid Meeting	28 <sup>th</sup> Feb, 2017 at 3 PM
4	Last Date of submission of Proposals	31 <sup>st</sup> March, 2017 by 3 PM

The detailed tender downloaded http://smartcities.gov.in document can be from or www.smartnet.niua.org or www.rmc.nic.in. For any clarification, following official may be contacted by 2500388; prospective bidders: - Telephone: (0661) 2500388; Fax: (0661) E-mail: rourkelamunicipality@gmail.com Contact person: Monisha Banerjee IAS, Administrator, Rourkela Municipal Corporation.

Sd/-Chief Executive Officer, Rourkela Smart City Limited

# REQUEST FOR PROPOSAL

## **RFP No.:** 01 Date: 13<sup>th</sup> Feb, 2017

Project Name:	Implementation of Smart City projects under Smart City Mission in Rourkela City.	
Name of Assignment:	Selection of Programme Management Consultant (PgMC) for Area Based Development Projects for Rourkela Smart City Limited	

Rourkela Smart City Limited C/o: Rourkela Development Authority, Rourkela

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#### DISCLAIMER

The information contained in this Request for Proposal document ("RFP") or any other information subsequently provided to Bidders, whether verbally or in documentary or any other form by or on behalf of the Client or any of its employees or advisers, is provided to the Bidders on the terms and conditions set out in this RFP and such other terms and conditions subject to which such information is provided.

This RFP is not an agreement and is neither an offer nor invitation by the Client to the prospective Bidders or any other person. The purpose of this RFP is to provide interested Bidders with information that may be useful to them in the formulation of their Proposals pursuant to the RFP. This RFP includes statements, which reflect various assumptions and assessments arrived at by the Client in relation to the Services. Such assumptions, assessments and statements do not purport to contain all the information that each Bidder may require. This RFP may not be appropriate for all persons, and it is not possible for the Client, its employees or advisers to consider the objectives, technical expertise and particular needs of each party who reads or uses this RFP. The assumptions, assessments, statements and information contained in this RFP may not be complete, accurate, adequate or correct. Each Bidder should, therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments and information contained in this RFP and obtain independent advice from appropriate sources.

Information provided in this RFP to the Bidders is on a wide range of matters, some of which depends upon interpretation of law. The information given is not an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. The Client accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on the law expressed herein.

The Client, its employees and advisers make no representation or warranty and shall have no liability to any person including any Bidder under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense, which may arise from or be incurred or suffered on account of anything contained in this RFP or otherwise, including the accuracy, adequacy, correctness, reliability or completeness of the RFP and any assessment, assumption, statement or information contained therein or deemed to form part of this RFP or arising in anyway in this selection process.

The Client also accepts no liability of any nature whether resulting from negligence or otherwise however caused or arising from reliance of any Bidder upon the statements contained in this RFP.

The Client may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumption contained in this RFP.

The issue of this RFP does not imply that the Client is bound to select a Bidder or to appoint the selected Consultant, as the case maybe, to provide the Services and the Client reserves the right to reject all or any of the Proposals without assigning any reasons whatsoever.

The Bidder shall bear all its costs associated with or relating to the preparation and submission of its Proposal including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by the Client or any other costs incurred in connection with or relating to its Proposal. All such costs and expenses will remain with the Bidder and the Client shall not be liable in any manner what so ever for the same or for any other costs or other expenses incurred by a Bidder in preparation or submission of the Proposal, regardless of the conduct or outcome of the selection process.

#### Section1.Instructions to Bidders and Data Sheet

#### **A. General Provisions**

#### 1. Definitions

- (a) "Additional Resource" means any professional and support staff, in addition to the Key Experts and the Programme Support Staff, who may be engaged by the Consultant to provide the Services.
  - (b) "Affiliate" means, in relation to a Bidder, a person who controls or is controlled by such Bidder, or a person who is under the common control of the same person who controls such Bidder.
  - (c) "Applicable Law" means the laws and any other instruments having the force of law in India, as they may be issued and in force from time to time.
  - (d) "Area Based Development Project" shall have the meaning ascribed to it in Clause 2.
  - (e) "Bidder" means any person that submits a Proposal pursuant to this RFP.
  - (f) "Category A Assignment" means an assignment which meets the criteria set out in Clause 27.
  - (g) "Category B Assignment" means an assignment which meets the criteria set out in Clause 27.
  - (h) "Category C Assignment" means an assignment which meets the criteria set out in Clause 27.
  - (i) "CBUD" means Capacity Building for Urban Development.
  - (j) "CEO" means the Chief Executive Officer of the Client.
  - (k) "Clause" means a clause of the ITC.
  - (l) "Client" means Rourkela Smart City Limited (RSCL), the implementing agency that will sign the Contract for the Services with the selected Consultant.

- (m) "Companies Act" means the (Indian) Companies Act, 1956 or the (Indian) Companies Act, 2013, to the extent applicable.
- (n) "Consultant" means the successful Bidder selected by the Client in accordance with this RFP to enter into the Contract to provide the Services.
- (o) "Contract" means the legally binding written agreement to be executed between the Client and the selected Consultant. A draft of the Contract is set out in Section 7and includes all the documents listed in clause 1 of the draft Contract (i.e., the General Conditions of Contract (GCC), the Special Conditions of Contract (SCC), and the Appendices).
- (p) "Control" in relation to a Person, means: (i) the ownership, directly or indirectly, of more than 50% of the voting shares of such Person; or (ii) the power, directly or indirectly, to direct or influence the management and policies of such Person by operation of law, contract or otherwise. The term "Controls" and "Controlled" shall be construed accordingly.
- (q) "Data Sheet" means the data sheet set out in Part E of Section 1 with specific details and information to supplement (and not override) the general provisions set out in Part A of the ITC.
- (r) "Day" means a calendar day.
- (s) "Eligible Assignment" means either a Category A Assignment or a Category B Assignment or a Category C Assignment, which meets the criteria set out in Clause 27.
- (t) "Eligibility Criteria" means, collectively, the financial eligibility criteria and the technical eligibility criteria specified in the Data Sheet and the other eligibility criteria specified in Clauses 3,4 and 5, which a Bidder is required to satisfy to be qualified as an eligible Bidder for award of the Contract.

- (u) "EMD" shall have the meaning ascribed to it in Clause 19.
- (v) "Expert Pool" means the team of Key Experts proposed to be engaged by a Bidder, if selected as the Consultant, to perform the Services, which at a minimum must include such number of Key Experts, as specified in paragraph 6.3.5of the Terms of Reference and Form FIN-3 of the RFP. It is clarified that the Expert Pool will not include any Programme Support Staff.
- (w) "Financial Proposal" means the financial proposal of the Bidder comprising the documents set out in Clause 18.
- (x) "GoO" means the Government of Odisha
- (y) "GoI" means the Government of India.
- (z) "Key Expert" means an individual proposed to be engaged by a Bidder, if selected as the Consultant, as a part of the Expert Pool, who must have the minimum qualification and experience as specified in paragraph 6.3.5 of the Terms of Reference for the position that such individual is proposed to hold in the Expert Pool. As the experience, knowledge, skill and qualification of each Key Expert is critical to the performance of the Services, the curriculum vitae (CVs)of each Key Expert and Deputy Team Leader, submitted by a Bidder as a part of its Proposal, will be taken into account in the evaluation of the Technical Proposals.
- (aa) "ITC" mean the Instructions to Consultants set out in Section 1 of the RFP that provides the Bidders with all the information needed to prepare their Proposals.
- (bb) "MD" means Managing Director of the Client.
- (cc) "MoUD" means the Ministry of Urban Development, GoI.
- (dd) "Module" means a component of the Area Based Development Project in relation to which the

Consultant is required to provide the Services, as described in greater detail in the TOR.

- (ee) "Person" means any individual, company, corporation, firm, and partnership, trust, sole proprietor, limited liability partnership, cooperative society, Government Company or any other legal entity.
- (ff) "Personnel" means, collectively, Key Experts, Programme Support Team, and any other personnel proposed to be engaged by a Bidder, if selected as the Consultant, to provide the Services.
- (gg) "PgMC Office" shall have the meaning ascribed to it in the Terms of Reference.
- (hh) "Programme Staff" Support means an individual proposed to be engaged by a Bidder, if selected as the Consultant, as a part of the Programme Support Team, who must have the minimum qualification and experience as specified in paragraph 6.3.5 of the Terms of Reference for the function that such individual is required to perform as a part of the Programme Support Team. The CV of each Programme Support Staff is required to be submitted by a Bidder as part of its Proposal, however, the CVs of the Programme Support Staff will not be considered in the evaluation of the Technical Proposals.
- (ii) "Programme Support Team" means the team of Programme Support Staff proposed to be engaged by a Bidder, if selected as the Consultant, to perform the Services, which at a minimum must include such number of Programme Support Staff with the relevant qualification and experience, as specified in paragraph 6.3.5of the Terms of Reference and Form FIN-3 of the RFP. It is clarified that the Programme Support Team will not include any Key Expert.
- (jj) "Performance Security" shall have the meaning ascribed to it in Clause 24.

- (kk) "Proposal" means the submissions made by a Bidder pursuant to the RFP, which will include the Qualification Documents, Technical Proposal and the Financial Proposal.
- (ll) "Proposal Due Date" means the last date for submission of the Proposals, as specified in the Data Sheet.
- (mm) "Qualification Documents" means the documents submitted by the Bidder to demonstrate its eligibility in accordance with Clause 17.
- (nn) "Resource Pool" means the pool of Additional Resources who may be engaged by the Consultant to provide the Services (i.e., in addition to the Expert Pool and the Programme Support Team) with prior approval of the client.
- (oo) "RFP" means this, request for proposal dated along with its schedules, annexures and appendices and includes any subsequent amendment issued by the Client.
- (pp) "Services" means the work to be performed by the Consultant pursuant to the Contract, as described in greater detail in the TOR and the Smart City Proposals.
- (qq) "Smart City Proposals" means the stage 1 and stage 2 proposals submitted by GoO to MoUD for the selection of Rourkela as a smart city under the second phase of the Smart Cities Mission launched by the MoUD, which are appended to the RFP at Schedule I.
- (rr) "Technical Proposal" means the technical proposal of the Bidder comprising the documents set out in Clause 17.
- (ss) "TOR or Terms of Reference" means the terms of reference set out in Section 6 of the RFP that explain the objectives, scope of work, activities, tasks to be performed, respective role and responsibilities of the Client and the Consultant, and expected results and

deliverables of the Area Based Development Project.

- 2. Introduction 2.1The city of Rourkela has been selected to be developed into a smart city under the second phase of the Smart Cities Mission launched by the MoUD. The Client is the special purpose vehicle incorporated to implement the Smart Cities Mission in Rourkela in accordance with the Smart City Proposals. The Smart City Proposals include the area based proposal for a particular area which will be developed into a smart area, thereby improving livability of the whole city (the "Area Based Development Project"). The Client now intends to select a Consultant to design and assist the Client in implementing the Area Based Development Project, as described in greater detail in the TOR and the Smart Cities Proposals., in accordance with the method of selection specified in the Data Sheet. In providing the Services, the Consultant is required to comply with the provisions of the RFP and the Smart City Guidelines issued by the MoUD.
  - 2.2 The Contract (appended to the RFP at Section 7), which will be signed between the Client and the Consultant is for a term of 4 years, which term may be extended on mutually acceptable terms and conditions.
  - 2.3 The Client has adopted a single-stage bid process for selection of the Consultant. Bidders who are eligible in accordance with Clauses 3,4 and 5 of the RFP are invited to submit their Proposals for providing the Services, which will consist of three parts: (a) Qualification Documents; (b) Technical Proposal; and (c) Financial Proposal, each in the formats specified in Section 2 and 3.
  - 2.4 The evaluation of the Proposals will be carried out in three sub-stages:
    - (a) The first sub-stage will involve qualification of the Bidders based on evaluation of their Qualification Documents to determine compliance with the Eligibility Criteria. Only those Bidders who are found to meet the

Eligibility Criteria will be qualified for the next sub-stage.

- (b) In the second sub-stage, the Technical Proposals of the eligible and qualified Bidders will be evaluated to determine compliance with the requirements of this RFP, including the TOR and the Smart City Proposals. Only those Bidders who score at least the minimum qualifying technical score, as specified in the Data Sheet, on their Technical Proposals will be eligible for evaluation of their Financial Proposals in the third and final sub-stage.
- (c) In the third and final sub-stage, the Financial Proposals of the eligible and qualified Bidders whose Technical Proposals have received at least the minimum qualifying technical score will be evaluated and scored in accordance with the formula specified in the Data Sheet. The Proposals of the qualified Bidders will be finally ranked on the basis of their combined weighted technical score and financial score, with 80% weightage being assigned to the Technical Proposal and 20% weightage to the Financial Proposal.
- (d) The first ranking Bidder will be invited to participate in negotiations with the Client in accordance with Clause 31.Thereafter, upon completion of the negotiations, the Client will issue a letter of award to the first ranking Bidder, declaring the first ranking Bidder to be the selected Consultant. Following receipt of the letter of award, the Bidder will furnish the Performance Security in accordance with Clause 24, fulfill any other conditions specified in the letter of award and execute the Contract with the Client.
- (e) The Bidders should familiarize themselves with the local conditions and take them into account in preparing their Proposals. Bidders may attend the pre-bid meeting, which will be held on the date specified in the Data Sheet, during which the Bidders will be free to seek clarifications and make suggestions to the

Client on the scope of the Services or otherwise in connection with the RFP. Attending any such pre-bid meeting is optional and is at the Bidders' expense.

(f) The statements and explanations contained in the RFP are intended to provide the Bidders with an understanding of the scope of the Services. Such statements and explanations should not be construed or interpreted as limiting in any way or manner: (i) the scope of the rights and obligations of the Consultant, as set out in the Contract; or (ii) the Client's right to alter, amend, change, supplement or clarify the rights and obligations of the Consultant or the scope of the Services or the terms of the Contract.

Consequently, any omissions, conflicts or contradictions in the RFP are to be noted, interpreted and applied appropriately to give effect to this intent. The Client will not entertain any claims on account of such omissions, conflicts or contradictions.

- (g) The Client will endeavor to provide to the Bidders, in a timely manner and at no additional cost, the inputs, relevant project data, responses to queries and reports required for the preparation of the Proposals as specified in the Data Sheet.
- (h) The Client will endeavor to adhere to the timelines set out in the Data Sheet for carrying out the bid process and award of the Contract.
- (i) It will be assumed that Bidders will have accounted for all relevant factors, including technical data, and applicable laws and regulations while submitting the Proposals.
- **3. Conflict of** 3.1 The Bidder is required to provide professional, objective, and impartial advice, at all times holding the Client's interest paramount, strictly avoiding conflicts with other assignments or its own

corporate interests, and acting without any consideration for future work.

- 3.2 The bidder has an obligation to disclose to the Client any situation of actual or potential conflict that impacts its capacity to serve the best interest of its Client. Failure to disclose such situations may lead to the disqualification of the bidder or the termination of its Contract and/or sanctions by the Bank.
- 3.3 Without limiting the generality of the foregoing, a Bidder shall be deemed to have a conflict of interest and shall not be hired as the Consultant under the circumstances set forth below:
- a. Conflicting activities Conflict between consulting activities and procurement of goods, works or non-consulting services: a bidder that has been engaged by the Client to provide goods, works, or non-consulting services for a project, or any of its Affiliates, shall be disqualified from providing consulting services resulting from or directly related to those goods, works, or non-consulting services. Conversely, a bidder hired to provide consulting services for the preparation or implementation of a project, or any of its Affiliates, shall be disqualified from subsequently providing goods or works or non-consulting services resulting from or directly related to the consulting services for such preparation or implementation.
- **b. Conflicting assignments Conflict among consulting assignments**: a bidder (including its Experts and Sub-consultants) or any of its Affiliates shall not be hired for any assignment that, by its nature, may be in conflict with another assignment of the bidder for the same or for another Client
- **c. Conflicting relationships Relationships Relationship with the Client's staff:** a bidder (including its Experts and Sub-consultants) that has a close business or family relationship with a professional staff of the Borrower (or of the Client, or of implementing agency, or of a recipient of a part of the Bank's financing) who are directly or indirectly involved in any part of (i) the preparation of the Terms of Reference for the assignment, (ii) the selection process for the Contract, or (iii) the supervision of the Contract, may not be awarded a Contract, unless the conflict stemming from this relationship has been resolved in a manner acceptable to

the Bank throughout the selection process and the execution of the Contract.

- 4. Unfair Competitive Advantage Fairness and transparency in the selection process require that the bidder or their Affiliates competing for a specific assignment do not derive a competitive advantage from having provided consulting services related to the assignment in question. To that end, the Client shall indicate in the Data Sheet and make available together with this RFP all information that would in that respect give the bidder any unfair competitive advantage over competing Consultants.
- 5. Corrupt and 5.1The Bidder (including its officers, employees, Fraudulent agents and advisors), its Personnel and Affiliates shall observe the highest standards of ethics **Practices** during the bid process. Notwithstanding anything to the contrary in this RFP, the Client shall reject a proposal without being liable in any manner whatsoever to the Bidder if it determines that the Bidder has directly or indirectly through an agent engaged in any corrupt practice, fraudulent practice, coercive practice, collusive practice, undesirable practice or restrictive practice, as defined in Section 5.
  - 5.2 To this end, the Bidder shall permit and shall cause its agents and Personnel to permit the Client to inspect all accounts, records, and other documents relating to the submission of the Proposal and in case of the Consultant, the performance of the Contract and to have them audited by auditors appointed by the Client.
- 6. Eligibility 6.1 A company incorporated under the Companies Act or an equivalent law outside India or a firm or limited liability partnership registered in India or in any other jurisdiction, which meets the Eligibility Criteria shall be eligible to submit a Proposal. However, the bidder must have a valid service tax registration in India.
  - 6.2 If a company/firm does not meet the Eligibility Criteria individually, then such company/firm shall not be entitled to form a consortium. If any company/firm forms a consortium with another company/firm to submit a Proposal, then the Proposal submitted by such consortium shall be

rejected and all the members of the consortium shall be disqualified. However, a company/firm will be allowed to use credentials of any other companies/firms belonging to the same corporate group and/or utilising the same brand name/logo to meet the technical and financial eligibility criteria and for marking under the technical evaluation, provided sufficient documentary proof is submitted with the bid proposal.

- Furthermore, it is the Bidder's responsibility to 6.3 ensure that it's Personnel, agents (declared or not), service providers. suppliers and/or their employees meet the eligibility requirements specified in the RFP.
- 7. Acknowledge-7.1It shall be deemed that by submitting the Proposal, the Bidder has: ment by
  - (i) made a complete and careful examination of the RFP and any other information provided by the Client under this RFP;
  - accepted the risk of inadequacy, error or (ii) mistake in the information provided in the RFP or furnished by or on behalf of the Client:
  - (iii) satisfied itself about all things, matters and information, necessary and required for submitting an informed Proposal, and performing the Services in accordance with the Contract and this RFP.
  - acknowledged and agreed that inadequacy, (iv) lack of completeness or incorrectness of information provided in the RFP or ignorance of any matter in relation to the Area Based Development Project shall not be a basis for any claim for compensation, damages, extension of time for performance of its obligations or loss of profits or revenue from the Client, or a ground for termination of the Contract; and

**Bidder** 

- (v) agreed to be bound by the undertakings provided by it under and in terms of this RFP and the Contract.
- 8. Rights of the 8.1 The Client, in its sole discretion and without incurring any obligation or liability, reserves the right, at any time, to:
  - suspend the bid process and/or amend and/or supplement the bid process or modify the dates or other terms and conditions relating thereto prior to the issuance of the letter of award to the Consultant;
  - (ii) consult with any Bidder in order to receive clarification or further information;
  - (iii) retain any information, documents and/or evidence submitted to the Client by and/or on behalf of any Bidder;
  - (iv) independently verify, disqualify, reject and/or accept any and all documents, information and/or evidence submitted by or on behalf of any Bidder, provided that any such verification or lack of such verification by the Client shall not relieve the Bidder of its obligations or liabilities, or affect any of the rights of the Client;
  - (v) reject a Proposal, if: (A) at any time, a material misrepresentation is made or uncovered; or (B) the Bidder in question does not provide, within the time specified by the Client, the supplemental information sought by the Client for evaluation of the Proposal.
  - (vi) accept or reject a Proposal, annul the bid process and reject all Proposals, at any time prior to the issuance of the letter of award to

the Consultant, without any liability or any obligation for such acceptance, rejection or annulment and without assigning any reasons whatsoever to any Bidder.

- 8.2 If the Client exercises its right under this RFP to reject a Proposal and consequently, the first/highest ranked Bidder gets disqualified or rejected, then the Client reserves the right to:
  - (i) invite the next ranked Bidder to negotiate the Contract, except in the case where the rejection is for the reason mentioned in the clause 8.1 (vi); or
  - (ii) take any such measure as may be deemed fit in the sole discretion of the Client, including inviting fresh Proposals from the qualified Bidders or annulling the entire bid process.

### **B.** Preparation of Proposals

- **9. General Considerations** In preparing the Proposal, the Bidder is expected to examine the RFP in detail. The RFP must be read as a whole. If any Bidder finds any ambiguity or lack of clarity in the RFP, the Bidder must inform the Client at the earliest to seek clarity on the interpretation of the RFP. Material deficiencies in providing the information requested in the RFP may result in rejection of the Proposal.
- 10. Cost of Preparation of Proposal The Bidder shall bear all costs associated with the preparation and submission of its Proposal, and the Client shall not be responsible or liable for those costs, regardless of the conduct or outcome of the selection process. The Client is not bound to accept any Proposal, and reserves the right to annul the selection process at any time prior to award of the Contract, without assigning any reason and without incurring any liability to the Bidder.
- **11. Language** The Proposal, as well as all correspondence and documents relating to the Proposal exchanged

between the Bidder and the Client shall be written in the language(s) specified in the Data Sheet.

12. Documents Comprising the Proposal	(a)	The Proposal shall consist of 3 parts: (a) Qualification Documents; (b) the Technical Proposal; and (c) the Financial Proposal. Each part will comprise the documents and forms listed in Clauses 17 and 18.
	(b)	The Bidder shall furnish information on commissions, gratuities, and fees, if any, paid or to be paid to agents or any other party relating to this Proposal and, if awarded, Contract execution, as requested in the Financial Proposal submission form (Form FIN-1).
13. Only One Proposal	(a)	The Bidder shall submit only one Proposal. If a Bidder submits or participates in more than one Proposal, all such Proposals shall be disqualified and rejected. Further, a Bidder's proposed Key Experts and Programme Support Staff are also precluded from participating as Key Experts and Programme Support Staff in more than one Proposal.
14. Proposal Validity	(a)	Each Proposal must remain valid for the period specified in the Data Sheet.
	(b)	During the Proposal validity period (as specified in the Data Sheet), the Bidder shall maintain its original Proposal without any change, including in the proposed Expert Pool and the Financial Proposal.
	(c)	If it is established that any Key Expert nominated in the Bidder's Proposal was not available at the time of Proposal submission or was included in the Proposal without his/her confirmation, such Proposal shall be rejected and may be subject to sanctions specified in Section 5 for corrupt and fraudulent practices.
Extension of Validity Period	(d)	The Client will make its best effort to complete the bid process and select the Consultant within the Proposal's validity period specified in the Data Sheet. However, should the need arise, the Client may request, in writing, all Bidders who

submitted Proposals prior to the Proposal Due Date to extend the Proposals' validity.

- If the Bidder agrees to extend the validity of its (e) Proposal, it shall be done without any change in the original Proposal and with the confirmation of the continued availability of the Key Experts.
- (f) The Bidder has the right to refuse to extend the validity of its Proposal in which case such Proposal will not be further evaluated, and the EMD of such Bidder will be returned in the manner set out in this RFP.
- (g) In the event a Bidder agrees to extend the validity of its Proposal, the validity of the EMD submitted by such Bidder along with the Proposal (where the EMD is submitted in the form of a bank guarantee) will also be extended for an equivalent period.
- The Consultant must have the requisite skill **Expert Pool and** (h) and experience to undertake the range of tasks specified in the TOR and the Contract. For this purpose, the Consultant shall constitute an Expert Pool which will comprise such number of Key Experts with the minimum qualification and experience, as specified in clause 6.4.3 of the Terms of Reference. The composition of the Expert Pool, as stated in a Bidder's Technical Proposal, cannot be altered during the validity of the Proposal, except in accordance with the provisions of the RFP.
  - (i) If the validity of the Proposal is extended and if any of the Key Experts become unavailable for the extended validity period, the Bidder shall provide a written justification and evidence satisfactory to the Client together with a substitution request. In such case, the replacement Key Expert shall have equal or better qualifications and experience than those of the originally proposed Key Expert. If a Key Expert is replaced by the Bidder prior to the evaluation of its Technical Proposal, the technical evaluation and score will be based on

Substitution of **Key Experts** (Expert Pool, and Deputy Team Leader)at Validity Extension

the credentials of the new/replacement Key Expert.

- (j) If the Bidder fails to provide a replacement Key Expert with equal or better qualifications or if the reasons provided for the replacement of a Key Expert are unacceptable to the Client, such Proposal will be rejected by the Client.
- (k) The replacement of any Key Expert during the term of the Contract is permitted only in accordance with the Data Sheet.
- Sub-<br/>Contracting(l)The Consultant shall not sub-contract any part<br/>or whole of the Services, except for services such<br/>as soil testing, survey or other similar services<br/>with prior approval of client.
- **15.** Clarification The Bidder may request a clarification of any (a) part of the RFP prior to the last date for and submission of queries, as indicated in the Data Amendment of Sheet. Any queries or requests for additional the RFP information in relation to the RFP should be submitted in writing or by fax or email. The envelope or communication must clearly bear the following subject line - "Selection of Programme Management Consultant for Area Based Development Project for Rourkela Smart City Limited: Queries or Request for Additional Information" and sent to the address/number/e-mail address indicated in the Data Sheet.

The Client shall make reasonable efforts to respond to the queries or request for clarifications on or before the date specified in the Data Sheet. The Client's responses to Bidder queries (including an explanation of the query but without identifying its source) will be made available to all Bidders and shall be uploaded on the Client's website. It shall be the Bidder's responsibility to check the Client's website for the responses to the queries or requests for clarification. The Client may, but shall not be obliged to communicate with the Bidders by email, notice or other means it may deem fit about the issuance of clarifications. The Client reserves the right not to respond to any query or provide any clarification, in its sole discretion, and nothing in this RFP shall be taken to be or read as compelling or requiring the Client to respond to any query or to provide any clarification. Should the Client deem it necessary to amend the RFP as a result of a clarification, it shall do so following the procedure described below:

- (a) At any time before the Proposal Due Date, the Client may amend the RFP by issuing an amendment. The amendments shall be uploaded on the Client's website and will be binding on the Client and the Bidders. The Bidders shall update themselves by visiting the Client's website regularly and the Client bears no responsibility for any Bidder's failure to do.
- (b) If the amendment is substantial, the Client may extend the Proposal Due Date to give the Bidders reasonable time to take an amendment into account in their Proposals.
- (c) Verbal clarifications and information given by the Client or any other Person for or on its behalf shall not in any way or manner be binding on the Client.
- (b) The Bidder may substitute, modify or withdraw its Proposal at any time prior to the Proposal Due Date. No Proposal shall be substituted, withdrawn or modified after the time specified in the Data Sheet on the Proposal Due Date.
- 16. Preparation of Proposals Specific Considerations
  Considerations
  While preparing the Proposal, the Bidder must give particular attention to the estimated Key Experts' time input (expressed in man-month) as set out in clause 6.4.3 of the Terms of Reference. This estimate is indicative and the Proposal shall be based on the Bidder's own estimates of the time to be spent on providing the Services.
- **17. Qualification**<br/>Documents,(a)The Qualification Documents and Technical<br/>Proposal are un-priced proposals and shall not

Technical Proposal Format and Content	(b)	Prope infor: The	ification Documents and Technical
		(i)	The Qualification Documents Proposal Submission Form in the form attached at Appendix1;
		(ii)	Details of the Bidder in form set out at Appendix 2;
		(iii)	The bid document processing fee in the form of a demand draft drawn in favour of the Client;
		(iv)	The EMD: If the Bidder is submitting the EMD in the form of a bank guarantee, it must be in the format set out at Appendix 3;
		(v)	A power of attorney for signing the Proposal in the format set out in Appendix 4;
		(vi)	Financial qualification of the Bidder in the format set out in Appendix 5 along with copies of duly audited financial statements for the financial years being considered for the purposes of evaluation of the Bidder's financial capacity;
		(vii)	Certificate from statutory auditor regarding the annual turnover of the Bidder in the format set out in Appendix 6;
		(viii)	Technical qualification of the Bidder in the format set out in Appendix 7 along with supporting certificates from clients;
		(ix)	Affidavit certifying that the Bidder is not blacklisted in the format set out in Appendix 8;

- (x) Copy of service tax registration in India; and
- (xi) Duly certified copy of the Bidder's certificate of incorporation/certificate of registration issued under its applicable laws.
- (c) The Technical Proposal submitted by a Bidder shall comprise the following:
  - (i) Comments and suggestions on the TOR and facilities to be provided by the Consultant in the format set out in Form TECH-1;
  - (ii) Description of approach, methodology, and work plan in the format set out in Form TECH-2;
  - (iii) Work schedule for Deliverables in the format set out in Form TECH-3;
  - (iv) Team composition and Key Experts' inputs and curriculum vitae of Expert Pool and Programme Support Team in the format set out in Form TECH-4; and
  - (v) If applicable, undertaking from the Key Experts in the format set out in Form TECH-5.

The Bidder shall not propose alternative Key Experts. Only one CV shall be submitted for each Key Expert as indicated in the TOR. Failure to comply with this requirement will make the Proposal non-responsive.

- (a) The Financial Proposal submitted by the Bidder shall comprise the following:
  - (a) Financial Proposal Submission Form in the format set out in Form FIN-1;
  - (b) Summary of costs in the format set out in Form FIN-2; and
  - (c) Breakdown of remuneration in the format set out in Form FIN-3.

18. Financial Proposal

	Price Adjustment	(b)	The remuneration for the Expert Pool and the Programme Support Team quoted by the Consultant in its Financial Proposal shall be adjusted as mentioned in the Data Sheet.
	Taxes	(c)	The Consultant and its Personnel are responsible for meeting all tax liabilities arising out of the Contract. Information on taxes in the Client's country is provided in the Data Sheet.
	Currency of Proposal	(d)	The Bidder shall submit its Financial Proposal in Indian Rupees.
	Currency of Payment	(e)	Payments under the Contract shall be made in Indian Rupees.
19.	Earnest Money Deposit	(a)	An Earnest Money Deposit ( <b>EMD</b> )amount as indicated in the Data Sheet in the form of a demand draft or irrevocable, unconditional and on-demand bank guarantee drawn in favour of the Client and payable at Rourkela must be submitted along with the Proposal.
		(b)	Proposals not accompanied by EMD shall be rejected as non-responsive.
		(c)	The EMD submitted along with the Proposal will remain valid till the validity of the Proposal, including any extensions thereof.
		(d)	No interest shall be payable by the Client for the sum deposited as EMD.
		(e)	Unless forfeited in accordance with Clause 20 below, the EMD of the unsuccessful Bidders will be returned within 1 month of signing of the Contract with the Consultant. The EMD of the selected Bidder (i.e., the Consultant) will be returned upon the selected Bidder furnishing the Performance Security in accordance with Clause 24.
20.	Forfeiture of EMD	Clien comp the	EMD shall be forfeited and appropriated by the t as mutually agreed genuine pre-estimated ensation and damages payable to the Client for time, cost and effort of the Client, without dice to any other right or remedy that may be

available to the Client under the RFP or in law under the following conditions:

- (a) If a Bidder withdraws or modifies it's Proposal during the Proposal validity period or any extension agreed by the Bidder thereof.
- (b) If a Bidder is disqualified in accordance with Clause 3;
- (c) If the Bidder tries to influence the evaluation process or engages in corrupt, fraudulent, coercive or undesirable practice or restrictive practice as set out in Section 5.
- (d) If a Bidder is declared the first ranking Bidder and it:
  - Withdraw sits Proposal during negotiations. However, failure to arrive at a consensus between the Client and the first ranked Bidder shall not be construed as withdrawal of proposal by the first ranked Bidder;
  - (ii) fails to furnish the Performance Security in accordance with Clause 24 of the RFP;
  - (iii) fails to sign and return, as acknowledgement, the duplicate copy of the letter of award;
  - (iv) fails to fulfil any other condition precedent to the execution of the Contract, as specified in the letter of award; or
  - (v) fails to execute the Contract.
- (a) All Bidders are required to pay the amount as indicated in the Data Sheet towards the cost of bid documents processing fees as follows:
  - a. Bid document processing fee shall be paid through demand draft drawn in favour of the Client.
  - b. The bid document processing fee is non-refundable.
- 21. Bid documents and Processing Fees

Please note that the Proposal, which does not include the Bid documents and processing fees, would be declared as non-responsive and accordingly, rejected.

#### C. Submission, Opening and Evaluation

- 22. Submission, Sealing, and Marking of Proposals
- (a) The Bidder shall submit a signed and complete Proposal comprising the documents specified in Clause 17 and Clause 18.
- (b) The Proposal shall be submitted in physical form (hard copy) and will be hand delivered or sent by registered post, speed post or courier in the manner and to the address specified in the Data Sheet:

The Client will not be responsible for any delays, loss or non-receipt of Proposals. Proposals submitted by fax, telegram or e-mail shall be rejected.

Each Proposal must be typed or written in indelible ink and an authorized representative of the Bidder shall sign the Proposal and physically initial all pages of the Proposal. The authorization shall be by way of a written power of attorney executed in the format attached as Appendix 4. The name and position held by the person signing the Proposal must be typed or printed below the signature.

- (c) The Proposal shall contain no interlineations or overwriting, except as necessary to correct errors made by the Bidder. Any modifications, revisions, interlineations, erasures, or overwriting shall be valid only if they are signed or initialed by the authorized signatory/ person signing the Proposal.
- (d) The signed Proposal shall be marked "Original", and its copies marked "Copy"<sup>1</sup> as appropriate. The number of copies required to be submitted is indicated in the Data Sheet. All copies shall be made from the signed original. If there are

<sup>&</sup>lt;sup>1</sup>Copy means photo copy (ies) of the original proposal.

discrepancies between the original and the copies, the original shall prevail.

- (e) The Proposal will comprise 3 separate sealed envelopes which will be placed in a sealed outer envelope as follows:
  - (a) The first envelope (Envelope A) will contain the Qualification Documents in original and such number of copies as specified in the Data Sheet and be marked as follows:

"SELECTION OF PROGRAMME MANAGEMENT CONSULTANT FOR AREA BASED DEVELOPMENT PROJECT FOR ROURKELA SMART CITY LIMITED – QUALIFICATION DOCUMENTS DO NOT OPEN BEFORE [Insert Time Indicated in the Data Sheet] ON [Proposal Due Date]"

(b) The second envelope (Envelope B) will contain the Technical Proposal in original and such number of copies as specified in the Data Sheet and be marked as follows:

"SELECTION OF PROGRAMME MANAGEMENT CONSULTANT FOR AREA BASED DEVELOPMENT PROJECT FOR ROURKELA SMART CITY LIMITED – TECHNICAL PROPOSAL DO NOT OPEN BEFORE COMPLETION OF EVALUATION OF QUALIFICATION DOCUMENTS"

(f) The third envelope (Envelope C) will contain the original Financial Proposal and be marked as follows:

"SELECTION OF PROGRAMME MANAGEMENT CONSULTANT FOR AREA BASED DEVELOPMENT PROJECT FOR ROURKELA SMART CITY LIMITED – FINANCIAL PROPOSAL DO NOT OPEN BEFORE COMPLETION OF EVALUATION OF TECHNICAL PROPOSAL"

(g) The sealed envelopes containing the Qualification Documents, Technical Proposal

and Financial Proposal shall be placed into one outer envelope and sealed. This outer envelope shall bear the name and address of the Bidder and the RFP reference number and be marked as follows:

"SELECTION OF PROGRAMME MANAGEMENT CONSULTANT FOR AREA BASED DEVELOPMENT PROJECT FOR ROURKELA SMART CITY LIMITED – PROPOSAL DO NOT OPEN BEFORE [Insert Time Indicated in the Data Sheet] ON [Proposal Due

- (h) If the envelopes are not sealed and marked as required, the Client will assume no responsibility for the misplacement, loss, or premature opening of the Proposal.
- **23. Confidentiality** (a) From the time the Proposals are opened to the time the Contract is awarded, the Bidder should not contact the Client on any matter related to its Qualification Documents, Technical Proposal and/or Financial Proposal. Information relating to the evaluation of Proposals and award recommendations shall not be disclosed to the Bidders who submitted the Proposals or to any other party not officially involved with the bid process, until the publication of the Contract award.

Date"].

- (b) Any attempt by a Bidder or anyone on behalf of the Bidder to influence improperly the Client in the evaluation of the Proposals or award of the Contract may result in the rejection of its Proposal.
- (c) Notwithstanding the above provisions, from the time of the Proposals' opening to the time of Contract award publication, if a Bidder wishes to contact the Client on any matter related to the selection process, it should do so only in writing.
- 24. Performance 24.1 Upon selection, the Consultant shall furnish to the Client, a performance security of the amount specified in Clause 24.2 below, on or before execution of the Contract to secure the due

performance of the obligations of the Consultant under the Contract (the **Performance Security**). The Performance Security will be in the form of an unconditional, irrevocable and on-demand bank guarantee issued in favour of the Client in the format appended to the Contract.

- 24.2 The Performance Security shall be for an amount equal to 10% (Ten per cent) of the total value of the Contract.
- The Client shall open only those Proposals that (a) are submitted on or before the specified time on the Proposal Due Date.
  - (b) The Client shall open the Proposals at the time and on the date and the address specified in the Data Sheet.
  - The Client's evaluation committee shall conduct (c)the opening of the Proposals in the presence of the Bidders whose authorized representatives choose to attend the bid opening event.
- First, the Client's evaluation committee shall **26. Responsiveness** (a) and Eligibility open and evaluate the Qualification Documents Tests for responsiveness and to determine whether the Bidders are eligible to be awarded the Contract. At the opening of the Qualification Documents, the following shall be read out:
  - the name and the country of the Bidder;
  - the presence or absence of duly sealed envelopes with the Technical Proposal and the Financial Proposal; and
  - any modifications to the Proposal submitted prior to the Proposal Due Date.
  - any other information deemed appropriate.

The Qualification Documents shall be considered responsive only if:

- (a) all documents specified in Clause 17 are received in the prescribed format;
- the Proposal is received by the Proposal (b) Due Date:

25. Opening and **Evaluation of Proposals** 

- (c) it is signed, sealed and marked as specified in Clause 22:
- it contains all the information and (d) documents (complete in all respects) as requested in this RFP; and
- it does not contain any condition or (e) qualification.
- The Client's evaluation committee shall evaluate (b) and determine whether the Bidders who have submitted responsive Qualification Documents satisfy the Eligibility Criteria.
- (c) If any Bidder is found to be disqualified in accordance with the terms of the RFP or the Oualification Documents are found to be nonresponsive or the Bidder does not meet the Eligibility Criteria, then the Proposal submitted by such Bidder will be rejected.
- Upon completion of evaluation of (d) the Oualification Documents, the Client will notify the Bidders whether they are qualified and eligible for evaluation of their Technical Proposals.
- The Client's evaluation committee shall evaluate the eligible Technical Technical Proposals of Bidders for **Proposals** responsiveness. If the Technical Proposal is found:
  - not to be complete in all respects; or (a)
  - (b) not duly signed by the authorized signatory of the Bidder:
  - not to be in the prescribed format; or (c)
  - (d) to contain alterations, conditions, deviations or omissions,

then such Technical Proposal shall be deemed to be substantially non-responsive and be liable to be rejected.

Each responsive Technical Proposal submitted by an eligible Bidder will be given a technical score on the basis of the evaluation criteria, sub-criteria, and point system specified in the Data Sheet. The Financial Proposals of only those Bidders who score at least the minimum qualifying technical score, as specified in the

27. Evaluation of

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Data Sheet, on their Technical Proposals will be opened by the Client.

- 28. Public Opening After the evaluation of Technical Proposals of (a) eligible Bidders is completed, the Client shall of Financial notify those Bidders whose Technical Proposals **Proposals** (for **QCBS** methods) were considered non-responsive to the RFP or who do not score the minimum qualifying technical score that their Financial Proposals will not be opened, along with information relating to the Bidder's overall technical score, as well as scores obtained for each criterion and sub-criterion). The Financial Proposals of technically unqualified Bidders will be returned unopened. The Client shall simultaneously notify in writing those Bidders that have achieved the minimum qualifying technical score and inform them of the date, time and location for the opening of their Financial Proposals. The opening date should allow the Bidders sufficient time to make arrangements attending the opening. The Bidder's for attendance at the opening of the Financial Proposals is optional and is at the Bidder's choice.
  - The Financial Proposals of eligible Bidders (b)whose Technical Proposals have scored at least the minimum qualifying technical score shall be opened by the Client's evaluation committee on the date and at the time notified by the Client in the presence of the Bidders whose designated representatives choose to be present. At the opening of the Financial Proposals, the names of the Bidders, and the overall technical scores, including the break-down by criterion, shall be read aloud. The Financial Proposals will then be evaluated to confirm that they have remained sealed and unopened and are responsive in terms of the RFP. If any Financial Proposal is found:
    - (i) not to be complete in all respects;
    - (ii) not duly signed by the authorized signatory of the Bidder;

- (iii) not to be in the prescribed format; or
- (iv) to contain alterations, conditions, deviations or omissions,

then such Financial Proposal shall be deemed to be substantially non-responsive and liable to be rejected.

The Financial Proposals that are found to be responsive will be evaluated, and the total cost quoted by the eligible and technically qualified Bidders will be read aloud and recorded. Each responsive Financial Proposal will be given a financial score on the basis of the formula specified in the Data Sheet.

29. Correction of (a) Activities and items described in the Technical Proposal but not priced in the Financial Proposal shall be assumed to be included in the prices of other activities or items, and no corrections will be made to the Financial Proposal.

The Client's evaluation committee will correct any computational or arithmetical errors in the Proposals. In case of discrepancy between (a) a partial amount (sub-total) and the total amount: or (b) between the amount derived bv multiplication of unit price with quantity and the total price; or (c) between words and figures, the former will prevail in each case. In case of any discrepancy between the Technical Proposal and the Financial Proposal of a Bidder in the time input in man-months for any Key Expert and/or the Programme Support Staff, the Technical Proposal shall prevail and the Client's evaluation committee shall correct the quantities specified in the Financial Proposal so as to make it consistent with the corresponding quantities specified in the Technical Proposal, apply the relevant rate per man month included in the Financial Proposal to the corrected quantity, and correct the total cost stated in the Financial Proposal.

**30. Combined** 
 (a) The total score of an eligible and technically qualified Bidder will be calculated by weighting its technical score and financial score and adding them as per the formula set out in the

Data Sheet. The Proposals of the eligible and technically qualified Bidders will then be ranked on the basis of their combined weighted technical and financial score. The Bidder achieving the highest combined weighted technical and financial score may be issued a letter of invitation by the Client to negotiate the Contract with the Client.

If 2 or more Bidders are ranked the highest bidders with the same combined weighted technical and financial score, the Proposal with the higher technical score will be ranked first. Subject to Clause 32, the first/highest ranked Bidder will ordinarily be the selected Bidder.

#### **D. Negotiations and Award**

- **31. Negotiations** (a) The first/highest ranking bidder may, if necessary, be invited for negotiations with the Client. The negotiations will be held at the date and address indicated in the Data Sheet with the Bidder's authorized representative. The negotiations will be for re-confirming the obligations of the Consultant under the Contract and the RFP and finalising the detailed work plan, deliverables, payment milestones and the proposed Expert Pool and Programme Support Team.
  - (b) The Client shall prepare minutes of negotiations which will be signed by the Client and the Consultant's authorized representative.
- a. Availability of Key Experts The first/highest ranking Bidder shall confirm the availability of all Key Experts included in the Proposal as a pre-requisite to the negotiations, or, if applicable, a replacement in accordance with Clause 14. Failure to confirm the Key Experts' availability may result in the rejection of the first/highest ranking Bidder's Proposal and the Client proceeding to negotiate the Contract with the next-ranked Bidder.

Notwithstanding the above, the substitution of Key Experts during the negotiations may be considered if

such substitution is due solely to circumstances outside the reasonable control of and not foreseeable by the first/highest ranking Bidder, including but not limited to death or medical incapacity. In such case, the first/highest ranking Bidder shall offer a substitute Key Expert within the period of time specified in the letter of invitation to negotiate the Contract, who shall have equivalent or better qualifications and experience than the original Key Expert.

- b. Technical The negotiations will include discussions on the negotiations Terms of Reference (TORs). the proposed methodology, quality of work plan, the Client's inputs, deployment of the Key Experts and the Programme Support Team, the special conditions of the Contract, and finalizing the details of the Services to be provided by the Consultant. These discussions shall not substantially alter the original scope of Services under the TOR or the terms of the Contract, lest the quality of the final product, its price, or the relevance of the initial evaluation be affected.
- c. Financial The negotiations may include discussions on the Consultant's tax liability in India and how it should be reflected in the Contract.

The total price stated in the Financial Proposal shall not be negotiated.

- 32. Conclusion of Negotiations
- (a) The negotiations will be concluded with a review of the draft Contract.
- If the negotiations fail, the Client shall inform (b)the first/highest ranking Bidder in writing of all pending issues and disagreements and provide a final opportunity to the first/highest ranking Bidder to respond. If disagreement persists, the the shall terminate negotiations Client informing the first/highest ranking Bidder of the reasons for doing so. Upon termination of the negotiations with the first/highest ranking Bidder, the Client may invite the next-ranked Bidder to negotiate the Contract with the Client or annul the bid process, reject all Proposals and invite fresh Proposals. If the Client commences negotiations with the next-ranked

Bidder, the Client shall not reopen the earlier negotiations.

- 33. After completing the negotiations, the Client Award of (a) shall issue a letter of award to the selected Contract **Bidder**:
  - (i) accepting the Proposal of the selected Bidder with such modifications as may be negotiated with the Client;
  - (ii) appointing it as the Consultant;
  - requesting it to submit the Performance (iii) Security in accordance with Clause 24;
  - (iv) requesting it to appoint the Key Experts forming part of its Expert Pool who are not employees of the Consultant but have consented to being engaged by the Consultant on a contract basis to perform the Services or a part thereof in accordance with the Contract:
  - submission subject of the (v) to Performance Security and satisfaction of all other conditions specified in the letter of award, requesting it to execute the Contract.

Within [15] days of receipt of the letter of award, the selected Bidder shall sign and return a copy of the letter of award.

- (b) Upon execution of the Contract, the Client will publish the award information as per the instructions in the Data Sheet; and promptly notify the other technically qualified Bidders of the conclusion of the selection process or upload the details of the selected Consultant on its website.
- (c) The Consultant is expected to commence the assignment on the date and at the location specified in the Data Sheet.
- (d) If the selected Bidder fails to satisfy the conditions specified in Clause 33(a) above or fails to execute the Contract on or before the

date specified in the letter of award, the Client may, unless it consents to an extension, without prejudice to its other rights under the RFP or in law, disqualify the selected Bidder, revoke the letter of award and forfeit the EMD of the selected Bidder. If the Client elects to disqualify the selected Bidder and revoke the letter of award, it may invite the next ranked Bidder to negotiate the Contract with the Client or take any such measure as it may deem fit, including inviting fresh Proposals from the eligible Bidders or annulling the entire bid process.

# **Data Sheet**

# A.General

#### Clause Reference

- 2.1 Name of the Client: Rourkela Smart City Limited(RSCL) Method of selection: Quality and Cost Based Selection 80:20 (Technical: Financial)
- 2.4 (b) Minimum qualifying technical score: 70
- 2.4 (c) Please refer clause 30 of Data Sheet.
- 2.4 (e) A pre-bid meeting will be held: Yes

Date of pre-bid meeting: 28th February 2017, Time: 3:00 P.M.

Address: Conference Hall of State Urban Development Agency (SUDA), Vivekananda Marg, Near Bhubaneswar Municipal Corporation (BMC), Bhubaneswar - 751 014.

Telephone: (0661)2500388 Fax: (0661)2500388 E-mail: rourkelamunicipality@gmail.com Contact person: Monisha Banerjee, Administrator, Rourkela Municipal Corporation.

# 2.4 (g) The Bidder may download the Smart City Proposal for preparing of the bid proposal from the website:

http://smartcities.gov.in or www.smartnet.niua.org or www.rmc.nic.in

# 2.4 (h) SCHEDULE OF BIDDING PROCESS

The client shall endeavor to adhere to the following schedule:

Sr. No.	Event Description	Date		
1	Issue of Advertisement &Uploading of RFP	13th February 2017		
2	Last date of receiving Queries	25th February 2017		

3	Pre-bid Meeting	28th February 2017 3:00 PM
4	Reply to Pre-bid Queries	Within 7 days of Pre-bid meeting
5	Last Date of submission of Proposals	31st March 2017 by 3:00 PM
6	Opening of Proposals (Qualification & Technical Proposals)	31st March 2017 by 4:00 PM
7	Technical presentation	10th April 2017 11:00 AM
8	Opening of financial proposals	13th April 2017 11:00 AM
9	Validity of Proposal	90 days from the last date of submission of proposal (i.e. 29th June 2017)

# **B.** Preparation of Proposals

**11** This RFP has been issued in the English language.

Proposals shall be submitted in English Language.

All correspondence exchange shall be in English Language.

No supporting document or printed literature shall be submitted with the Proposal unless specifically asked for and in case any document is in another language, it must be accompanied by an accurate translation of all the relevant passages in English by an approved/authorized/licensed translator<sup>2</sup>, in which case, for all purposes of interpretation of the Proposal, the translation in English shall prevail.

- **14 (a) Proposals must remain valid for** 90 (ninety) calendar days after the Proposal Due Date (i.e., until: 29<sup>th</sup> June 2017).
- 14 (k) (a) During the 1<sup>st</sup> year of the Contract, the Consultant may change a maximum of 2 Key Experts with the prior consent of the Client in accordance with the Contract and in such case; a replacement Key Expert shall have equal or better qualifications and experience as those of the originally

<sup>&</sup>lt;sup>2</sup>Approved/authorized/licensed translator means one who is certified by Government for document translation. The registration/certification number of the translator is mandatory to mention on the translated document along with full address, phone number and mail-id.

proposed Key Expert; If the Consultant proposes to change more than 2 Key Experts in the 1st year, a penalty of 10% of the professional fee quoted for that Key Expert shall be imposed by the Client. But if the Consultant proposes the replacement of the Team Leader in the 1st year, then the penalty shall be 50% of the professional fee quoted for the Team Leader.

- (b) During the 2<sup>nd</sup> year of the Contract, Consultant may change a maximum of 3 Key Experts with the prior consent of the Client in accordance with the Contract and in such case; a replacement Key Expert shall have equal or better qualifications and experience as those of the existing Key Expert. If the Consultant propose any change in the number of key experts more than the above prescribed limit in the 2nd year a penalty of 10% of the professional fee quoted for that expert shall be imposed by the Client.
- (c) From the 3<sup>rd</sup> year of the Contract and for the rest of the term of the Contract, the Consultant may change, with prior consent of the Client in accordance with the Contract, maximum of 50% of the Key Experts forming part of the Expert Pool as on the date of commencement of the 3rd year of the term of the Contract and in such case, a replacement Key Expert shall have equal or better qualifications and experience as those of the existing Key Expert. If the Consultant proposes any change in the number of key experts more than the above prescribed limit beyond 3<sup>rd</sup> year, penalty of 10% of the professional fee quoted for that expert shall be imposed by the Client.

# 15 Clarifications may be requested no later than 1 day prior to the pre-bid meeting date i.e. by 5 PM on 25<sup>th</sup> February 2017.

The contact information for requesting clarifications is: CEO, Rourkela Smart City Limited, C/o Rourkela Development Authority, Uditnagar, Rourkela Pin – 769012 Dist – Sundergarh, Odisha

E-mail: rourkelamunicipality@gmail.com

The Client shall make reasonable efforts to respond to the queries or request for clarifications on or before 7 days post the pre-bid meeting date.

- **18 (b)** A price adjustment provision applies to remuneration rates: **No.**
- **18 (c)** Amount payable by the Client to the Consultant under the contract to be subject to local taxation: **Yes**

The Client will reimburse the Consultant the service tax payable by the Consultant for the Services, as per applicable laws. Any other taxes payable in connection with the Services will be borne by the Consultant.

**19 (a)** An EMD of INR 20,00,000 (Indian Rupees Twenty Lakhs)in the form of a demand draft or bank guarantee from any Scheduled Commercial bank in India and drawn in favour of the Rourkela Smart City Limited and payable at Rourkela, must be submitted along with the Proposal.

If the EMD is submitted through a bank guarantee, it must be in the format set out in Appendix 3and the minimum validity date of the bank guarantee should be 150 (one hundred fifty) days from the Proposal Due Date. In the event of any extension in the Proposal's validity, the EMD will also remain valid for such extended period.

**21** Bid documents processing fee of INR10,000 (Indian Rupees Ten Thousand only) shall be paid through a demand draft in favour of the Rourkela Smart City Limited and payable at Rourkela.

#### C. Submission, Opening and Evaluation

# 22 The Consultant must submit the following number of copies of the Proposal:

- (a) **Qualification Documents –** 1 original and 3 copies
- (b) **Technical Proposal –** 1 original and 3 copies
- (c) **Financial Proposal –** Only the original Financial Proposal needs to be submitted as a part of the Proposal.

#### The Proposals must be submitted no later than:

**Date:** 31st March 2017

**Time:** till 3:00 P.M.

# The Proposal must be delivered in physical form to the following address::

CEO, Rourkela Smart City Limited, C/o Rourkela Development Authority, Uditnagar, Rourkela Pin – 769012 Dist – Sundergarh, Odisha

# 25 (b) The opening of the Proposals shall start at:

CEO, Rourkela Smart City Limited, C/o Rourkela Development Authority, Uditnagar, Rourkela Pin – 769012 Dist – Sundergarh, Odisha

**Date**: 31st March 2017 **Time:**at 4:00 P.M.

# 27 Eligibility Criteria

# (i) Financial Eligibility:

The Bidder should have a minimum average annual turnover from consultancy services of INR 75,00,00,000.00(Indian Rupees Seventy-Five Crores) in the three financial years 2013-14, 2014-15 and 2015-16 prior to the Proposal Due Date.

If the annual accounts for the Financial Year 2015-16 are not audited, the Bidder shall provide the provisional annual accounts for such Financial Year. The provisional annual accounts shall be accompanied by an undertaking by the Bidder to the effect that if it is chosen as the Consultant, it shall submit to the Client within 60 days of the date of the Contract, a duly certified copy of Bidder's duly audited balance sheet, annual report and profit and loss account for the Financial Year 2015-16 and a certificate from the statutory auditor certifying that the Consultant continues to meet the financial eligibility criteria set out in the RFP.

# (ii) Technical Eligibility:

To demonstrate the Bidder's technical eligibility, the Bidder should over the past 10 (ten) vears submission preceding the Proposal date. demonstrate experience in successfully completing the assignments as providing Project Development and management/project Design & Supervision/ Project Design, Supervision and Management consultancy services for at-least one project from Category (A), two projects from category (B) and consultancy services for at least one project from Category (C).

# (iii) Other Eligibility Criteria

- (a) If any Bidder or its Affiliates have been barred by any government or government instrumentality in India or in any other jurisdiction to which such entity or its Affiliates belong or in which they conduct their business, from participating in any project or being awarded any contract and the bar subsists on the Proposal Due Date, such Bidder will not be eligible to submit a Proposal. If the Client subsequently finds that a Bidder or any of its Affiliates is so barred, then the Client may disqualify the Bidder and reject its Proposal.
- (b) If any Bidder or its Affiliates has/have, in the [3 (three)] years immediately preceding the Proposal Due Date: (i) been expelled from any project or contract by any government or government instrumentality; or (ii) had any contract terminated by any government or government instrumentality for breach by such Bidder or its Affiliates, as the case may be, then such Bidder will not be eligible to submit a Proposal.

(c) Bidders will provide such evidence of their continued eligibility as the Client may request at any time during or after the bid process.

The Technical Proposals of eligible and qualified Bidders shall be evaluated as follows:

# Technical Proposal (Envelop B)

Criteria, sub-criteria, and point system for the evaluation of the Technical Proposals:

S No	Description	Maximum
		Points
(I)	Specific experience of the Bidder in undertaking Category A Assignments, Category B Assignments and Category C Assignments: <sup>3</sup>	20

S	Description	Maximum
No		Points
	Sub Criteria	
	Category A Assignment	
	For an assignment to qualify as a Category A Assignment, it should meet the following criteria:	
	Experience in any following assignment(s) of which project cost should not be less than <b>Rs. 500 (five</b> <b>hundred) crores</b> and consultancy fees received for assignment shall not be less than <b>Rs. 50 (Fifty) Lakhs</b>	
	(i) Industrial Township (ii) Special Economic Zone	

<sup>&</sup>lt;sup>3</sup> Please note that an assignment can be demonstrated only once under any of these categories for showing specific experience of the Bidder although it might qualify under more than one categories. In case of an assignment demonstrated under two categories, client shall consider the assignment experience under any one of the demonstrated categories at its discretion.

<ul> <li>(iii) Area/Sector Development</li> <li>(iv) Integrated real estate</li> <li>development/ affordable housing</li> </ul>	
For each Category A Assignment, which meets the criteria set out above, the Bidder will be awarded 2 marks per assignment, subject to a maximum of 8marks.	
Category B Assignment	
For an assignment to qualify as a Category B Assignment, it should meet the following criteria:	
Experience in any following assignment (City level) of which projects cost should not be less than <b>Rs. 100 (hundred)</b> <b>crores</b> and consultancy fees received for assignment shall not be less than <b>Rs.</b> <b>25 (Twenty Five) Lakhs</b>	
<ul> <li>(i) Water supply system</li> <li>(ii) Sewerage System</li> <li>(iii) Urban Transport</li> <li>(iv) Solid waste management</li> <li>(v) Conservation of Heritage Buildings</li> </ul>	
For each Category B Assignment, which meets the criteria set out above, the Bidder will be awarded 2 marks per assignment, subject to a maximum of 8 marks.	
Category C Assignment	
For an assignment to qualify as a Category C Assignment, it should meet the following criteria:	
Experience in any following assignment (City level) of which projects cost should not be less than <b>Rs. 20 (twenty) crores</b> and consultancy fees received for	

	<ul> <li>assignment shall not be less than Rs. 10 (Ten) Lakhs</li> <li>(i) Solar City program</li> <li>(ii) Energy Efficiency Initiative plans (LED street lighting)</li> <li>(iii) Energy Efficiency Pumps (Water supply system or waste water system)</li> <li>(iv) Energy Supply</li> </ul>	
	For each Category C Assignment, which meets the criteria set out above, the Bidder will be awarded 2 marks per assignment, subject to a maximum of 4 marks.	
(II)	Adequacy and quality of the proposed methodology, and work plan in responding to the terms of Reference (TORs)	40
	Sub Criteria	
	<ul> <li>(a) Technical Approach, Methodology including Presentation<sup>4</sup> –30 Marks</li> <li>(b) Work Plan – 05 Marks</li> <li>(c) Organization and Staffing – 05 Marks</li> </ul>	
	<ul> <li><u>{Notes to Bidder</u>:</li> <li>(i) the Client will assess whether the proposed methodology is clear, responds to the TORs as applied to the Smart City Proposal (SCP), work plan to analyze the SCP is realistic and implementable; overall team composition is balanced and has an appropriate skills mix to convert the SCP to module ; and the work plan has right input of Experts.</li> </ul>	
	(ii) The presentation shall be made by the Team leader only as per the details provided in the CVs.}	

<sup>&</sup>lt;sup>4</sup>For Technical approach and methodology presentation, Consultants whosoever shall qualify in the qualification documents shall be informed electronically in writing regarding the date of presentation.

(III)	<u>Notes t</u> numbe	<b>Expert</b> qualification tence for the assignmen <u>o Consultant</u> : each position r corresponds to the same operts in Form TECH-4 to b	n e for the
	0	ed by the Consultant}	
	Sub Cr	iteria	
	S No	Position	Marks
	1	Team Leader	5
	2	Deputy Team Leader cum Construction Manager	5
	3	Urban Road Expert 4	
	4	Urban Planning Expert 4	
	5	Urban Designing Expert 4	
	6 Procurement and Finance 4 Expert		
	7	Public Health Engineering Expert	4
	8	Urban Planning Specialist	3
	9	Urban Designing Specialist	2
	10	Procurement and Finance Specialist	2
	11	Communication and Branding Specialist	3
		Sub total	40

The number of points to be assigned to each of the above positions shall be determined considering the following subcriteria and relevant percentage weights:

# For all the above positions

1) Minimum qualifications (Fulfilling minimum education and training criteria mentioned in the ToR): 20%

- 2) Minimum Experience (Fulfilling Minimum Years' of Experience Criteria as mentioned in the ToR): 30%
- 3) Relevant Project Experience (0.5 Marks to be awarded for each relevant project experience as specified in ToR with maximum up to 50% of total Mark to be awarded) : 50%

Total weight: 100%

For each Technical Proposal, the total points that can be awarded for each Bidder are 100, and the minimum technical score (St) that a Bidder requires to qualify for evaluation of the Financial Proposal is **70**.

# 30The lowest evaluated Financial Proposal (Fm) is given the<br/>(QCBS(QCBS)maximum financial score (Sf) of 100.

only)

# The formula for determining the financial scores (Sf) of all other Proposals is calculated as following:

Sf =  $100 \times \text{Fm}/\text{F}$ , in which "Sf" is the financial score, "Fm" is the lowest price, and "F" the price of the Proposal under consideration.

# The weights given to the Technical (T) and Financial (P) Proposals are:

**T** = 0.8, and **P** = 0.2

Proposals are ranked according to their combined technical (St) and financial (Sf) scores using the weights (T = the weight given to the Technical Proposal; P = the weight given to the Financial Proposal; T + P = 1) as following:  $S = St \times T\% + Sfx P\%$ .

# D. Negotiations and Award

- **31 Expected date and address for contract negotiations:** To be intimated later.
- 33 (b) The publication of the contract award information following the completion of the Contract negotiations and Contract signing will be done as following:

The information will be published in www.rmc.nic.in

33 (c) Expected date for the commencement of the Services:

Date: May2017 at: Rourkela (Odisha)

#### Section 2.Qualification documents and Technical Proposal – Standard Forms

#### **QUALIFICATION DOCUMENTS**

#### APPENDIX1: QUALIFICATION DOCUMENTS AND PROPOSAL SUBMISSION FORM [On the Letter head of the Bidder]

{Location, Date}

To:

CEO, Rourkela Smart City Limited, C/o Rourkela Development Authority, Uditnagar, Rourkela Pin – 769012 Dist – Sundergarh, Odisha

### Ref: RFP for Selection of Programme Management Consultant (PgMC) for Area Based Development Project for Rourkela Smart City Limited.

Dear Sirs:

We, the undersigned, offer to provide the consulting services for the Area Based Development Project to be implemented by Rourkela Smart City Limited in Rourkela City of Odisha in accordance with your Request for Proposals dated [Insert Date]. We are hereby submitting our Proposal, which includes the Qualification Documents and our Technical Proposal and Financial Proposal, each in a separate sealed envelope.

We hereby declare that:

- (a) All the information and statements made in this Proposal are true, nothing has been omitted which renders such information misleading and we accept that any misinterpretation or misrepresentation contained in this Proposal may lead to our disqualification by the Client.
- (b) All documents accompanying our Proposal are true copies of their respective originals. We will make available to the Client any additional information it may find necessary or require to authenticate or evaluate the Proposal.

- (c) Our Proposal shall be valid and remain binding upon us for the period of time specified in the Data Sheet, Clause 14.
- (d) We have no conflict of interest in accordance with Clause 3.
- (e) We and our Affiliates are not submitting more than one or separate Proposals.
- (f) We or any of our Affiliates have not been charge-sheeted by any agency of the government or convicted by a court of law, indicted or have had adverse orders passed by a regulatory authority which could cast a doubt on our ability to execute the Contract.
- (g) No investigation by a regulatory authority is pending either against us or any of our Affiliates or against our chief executive officer or any of our directors/managers/employees.
- (h) If due to any change in facts or circumstances during the bid process, we attract the provisions of disqualification in terms of the provisions of this RFP, we shall inform the Client of the same immediately.
- (i) We meet the Eligibility Criteria and all other requirements of the RFP and are qualified to submit a Proposal, We have not directly or indirectly through an agent engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, collusive practice, undesirable practice or restrictive practice as defined in Section 5 of the ITC. We undertake to continue to abide by and ensure that our Personnel comply with the Client's policy with regard to corrupt and fraudulent practices as per Clause 5 and Section 5.
- (j) We or our Affiliates, suppliers, or service providers for any part of the Contract, are not subject to any temporary suspension and have not been barred by any government or government instrumentality in India or in any other jurisdiction to which we or our Affiliates belong or in which we or our Affiliates conduct business or by any multilateral funding agency, from participating in any project or being awarded any contract or being given any funding and no such suspension or bar subsists on the Proposal Due Date.
- (k) In the last [3(three)] years, we or our Affiliates have neither been expelled from any project or contract by any government or government instrumentality nor have had any contract

terminated by any government or government instrumentality for breach on our part.

- (l) Except as stated in Clause 14 (h), if we are selected as the Consultant, we undertake to negotiate the Contract and provide the Services on the basis of the proposed Expert Pool. We accept that the substitution of Key Experts for reasons other than those stated in Clause 14 and Clause 31 may lead to revocation of the letter of award/termination of the Contract.
- (m) Our Proposal is binding upon us and is subject to any modifications resulting from the Contract negotiations.
- (n) We have carefully analysed the RFP and all related information. We understand that except to the extent as expressly set forth in the Contract, we shall have no claim, right or title arising out of any documents or information provided to us by the Client or in respect of any matter arising out of or concerning or relating to the bid process including the award of the Contract.
- (o) Our Financial Proposal and the remuneration of the Expert Pool and Programme Support Team has been quoted by us after taking into consideration all the terms and conditions stated in the RFP, the Terms of Reference, the draft Contract, our own estimates of costs and after a careful assessment of all the conditions that may affect the Services.
- (p) We irrevocably waive any right or remedy which we may have at any stage at law or howsoever arising to challenge the criteria for evaluation or question any decision taken by the Client in connection with the evaluation of the Proposals, selection of the Consultant, or in respect of the Area Based Development Project and the terms and implementation thereof.
- (q) We acknowledge the right of the Client to reject our Proposal without assigning any reason and we hereby waive, to the fullest extent permitted by applicable law, our right to challenge the same on any account whatsoever.
- (r) We acknowledge the right of the Client to cancel the bid process and not award the Contract, without assigning any reason and without incurring any liability to the Bidders and we hereby waive, to the fullest extent permitted by applicable law, our right to challenge the same on any account whatsoever.

(s) We undertake, if our Proposal is accepted and the Contract is signed, to initiate the Services no later than the date indicated in Clause 33.3 of the Data Sheet.

We remain,

Yours sincerely,

Authorized Signature {In full and initials}:	
Name and Title of Signatory:	
Address:	
Contact information (phone and e-mail):	

# **APPENDIX 2: DETAILS OF THE BIDDER**

(To be submitted on the letterhead of the Bidder)

- 1. (a) Name:
  - (b) Country of incorporation:
  - (c) Date of incorporation and/or commencement of business:
- 2. Brief description of the company including details of its main lines of business and proposed role and responsibilities in this assignment [*Note: Such description shall not exceed 5 type-written pages.*]:
- 3. Shareholding of the Bidder, if applicable
- 4. List of directors
- 5. Details of individual who will serve as the point of contact/ communication for the Client<sup>5</sup>:
  - (a) Name:
  - (b) Designation:
  - (c) Company:
  - (d) Address:
  - (e) Telephone Number:
  - (f) E-Mail Address:
  - (g) Fax Number:
- 6. Particulars of the Authorised Signatory of the Bidder:
  - (a) Name:
  - (b) Designation:

<sup>5</sup> 

In the event that the authorized signatory and the point of contact are different individuals, the information for both the individuals (i.e., the authorized signatory and the point of contact) are to be furnished. The Client will send communication to both the entities.

- (c) Address:
- (d) Telephone Number:
- (e) E-Mail Address:
- (f) Fax Number:

#### APPENDIX 3: FORMAT OF THE EMD

(To be executed on stamp paper of appropriate value)

# B.G. No. [\_\_]

# Dated:

 In consideration of you, Rourkela Smart City Limited (referred to as **RSCL**, which expression will, unless it is repugnant to the subject or context thereof include, its successors and assigns) having agreed to receive the Bid of [*insert name of Bidder*] with its registered office at [*Insert Address*] (referred to as the **Bidder** which expression will unless it be repugnant to the subject or context thereof include its/their executors, administrators, successors and assigns), for

designing and implementing the application of certain Area based development projects, which involve the use of technology, information and data to improve infrastructure and services within the city of Rourkela (the Area Based Development Projects), to implement the Smart Cities Mission in Rourkela, pursuant to the Request for Proposal dated [\_\_] (referred to as the **RFP**) and other related documents including without limitation the draft Contract (collectively referred to as **Bid Documents**), we (Name of the Bank) having our registered office at [\_\_] and one of its branches at [\_\_] (referred to as the **Bank**), at the request of the Bidder, do hereby in terms of the RFP, irrevocably, unconditionally and without reservation guarantee the due and faithful fulfilment and compliance of the terms and conditions of the Bid Documents (including the RFP) by the said Bidder and unconditionally and irrevocably undertake to pay forthwith to RSCL an amount of Rs. [\_\_\_] (referred to as the **Guarantee**) as our primary obligation without any demur, reservation, recourse, contest or protest and without reference to the Bidder, if the Bidder will fail to fulfil or comply with all or any of the terms and conditions contained in the said Bid Documents.

- 2. Any such written demand made by RSCL stating that the Bidder is in default of due and faithful compliance with the terms and conditions contained in the Bid Documents will be final, conclusive and binding on the Bank.
- 3. We, the Bank, do hereby unconditionally undertake to pay the amounts due and payable under this Guarantee without any demur, reservation, recourse, contest or protest and without any reference to the Bidder or any other person and irrespective of whether the claim of RSCL is

disputed by the Bidder or not, merely on the first demand from RSCL stating that the amount claimed is due to RSCL by reason of failure of the Bidder to fulfil and comply with the terms and conditions contained in the Bid Documents, including but not limited to the following events:

- (a) If a Bidder withdraws its Proposal during the Proposal validity period or any extension agreed by the Bidder thereof.
- (b) If a Bidder is disqualified in accordance with Clause 3;
- (c) If the Bidder tries to influence the evaluation process or engages in corrupt, fraudulent, coercive or undesirable practice or restrictive practice as set out in Section 5 of the RFP.
- (d) If a Bidder is declared the first ranking Bidder and it:
  - (i) withdraws its Proposal during negotiations. However, failure to arrive at a consensus between the Client and the first ranked Bidder shall not be construed as withdrawal of proposal by the first ranked Bidder;
  - (ii) fails to furnish the Performance Security in accordance with Clause 24 of the RFP;
  - (iii) fails to sign and return, as acknowledgement, the duplicate copy of the letter of award;
  - (iv) fails to fulfil any other condition precedent to the execution of the Contract, as specified in the letter of award; or
  - (v) (e) fails to execute the Contract.

Any such demand made on the Bank shall be conclusive as regards amount due and payable by the Bank under this Guarantee.

4. This Guarantee shall be irrevocable and remain in full force till the validity of the Proposal, including any extensions thereof, and will continue to be enforceable till all amounts under this Guarantee have been paid.

If the Bidder is declared as the Consultant, then the validity of the EMD of such Bidder shall be extended until the date on which the Consultant submits the Performance Security. The EMD of the Consultant will be returned upon the Consultant furnishing the Performance Security.

- 5. We, the Bank, further agree that RSCL will be the sole judge to decide as to whether the Bidder is in default of due and faithful fulfilment and compliance with the terms and conditions contained in the Bid Documents including, those events listed at clause 3 above. The decision of RSCL that the Bidder is in default as aforesaid will be final and binding on us, notwithstanding any differences between RSCL and the Bidder or any dispute pending before any court, tribunal, arbitrator or any other authority.
- 6. The Guarantee will not be affected by any change in the constitution or winding up of the Bidder or the Bank or any absorption, merger or amalgamation of the Bidder or the Bank with any other person.
- 7. In order to give full effect to this Guarantee, RSCL will be entitled to treat the Bank as the principal debtor.
- 8. The obligations of the Bank under this Guarantee are absolute and unconditional, irrespective of the value, genuineness, validity, regularity or enforceability of the Bid Documents or the Bid submitted by the Bidder.
- 9. The obligations of the Bank under this Guarantee shall not be affected by any act, omission, matter or thing which, but for this provision, would reduce, release or prejudice the Bank from or prejudice or diminish its liability under this Guarantee, including (whether or not known to it, or RSCL):
  - (a) any time or waiver granted to, or composition with, the Bidder or any other person;
  - (b) any incapacity or lack of powers, authority or legal personality of or dissolutions; or change in the Bidder, as the case may be;
  - (c) any variation of the Bid Documents, so that references to the Bid Documents in this Guarantee shall include each such variation;
  - any unenforceability, illegality or invalidity of any obligation of the (d) RSCL under the Bidder or Bid Documents any or unenforceability, illegality or invalidity of the obligations of the Bank under this Guarantee or the unenforceability, illegality or invalidity of the obligations of any Person under any other document or guarantee or security, to the extent that each obligation under this Guarantee shall remain in full force as a separate, continuing and primary obligation, and its obligations

be construed accordingly, as if there were no unenforceability, illegality or invalidity; and

- (e) any extension, waiver, or amendment whatsoever which may release a guarantor or surety (other than performance of any of the obligations of the Bidder under the Bid Documents).
- 10. Any notice by way of request, demand or otherwise will be sufficiently given or made if addressed to the Bank and sent by courier or by registered mail to the Bank at the address set forth herein.
- 11. We undertake to make the payment on receipt of your notice of claim on us addressed to [*name of Bank along with branch address*] and delivered at our above branch which will be deemed to have been duly authorized to receive the notice of claim.
- 12. It shall not be necessary for RSCL to proceed against the Bidder before proceeding against the Bank and the Guarantee will be enforceable against the Bank, notwithstanding any other security which RSCL may have obtained from the Bidder or any other person and which will, at the time when proceedings are taken against the Bank, be outstanding or unrealized.
- 13. We, the Bank, further undertake not to revoke this Guarantee during its currency except with the previous express consent of RSCL in writing.
- 14. The Bank represents and warrants that it has power to issue this Guarantee and discharge the obligations contemplated herein, and the undersigned is duly authorized and has full power to execute this Guarantee for and on behalf of the Bank.
- 15. For the avoidance of doubt, the Bank's liability under this Guarantee will be restricted to Rs. [\_\_\_]. The Bank will be liable to pay the amount or any part of the Guarantee only if RSCL serves a written claim on the Bank in accordance with clause 11 of this Guarantee, on or before ...... (indicate date corresponding to the Proposal validity period).
- 16. Capitalized terms used but not defined herein shall have the meanings given to them in the RFP.

Signed and Delivered by.....Bank

By the hand of Mr./Ms. ..... its ..... and authorised official.

(Signature of the Authorised Signatory)

# (Official Seal)

#### APPENDIX4: FORMAT FOR POWER OF ATTORNEY FOR SIGNING OF PROPOSAL

(On Non – judicial stamp paper of Rs 1000/- or such equivalent amount and document duly attested by notary public)

#### **Power of Attorney**

We hereby agree to ratify and confirm and do hereby ratify and confirm all acts, deeds and things done or caused to be done by our said attorney pursuant to and in exercise of the powers conferred by this Power of Attorney and that all acts, deeds and things done by our attorney in exercise of the powers hereby conferred shall and shall always be deemed to have been done by us.

IN WITNESS WHEREOF WE, ....., THE ABOVE NAMED PRINCIPAL HAVE EXECUTED THIS POWER OF ATTORNEY ON THIS ...... DAY OF ....., 20.....

For \_\_\_\_\_

(Signature)

(Name, Title and Address)

Accepted

..... (Signature)

(Name, Title and Address of the Attorney)

- The mode of execution of the power of attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executants(s) and when it is so required the same should be under common seal affixed in accordance with the required procedure.
- In case the Proposal is signed by an authorized director of the Bidder, a certified copy of the appropriate resolution/ document conveying such authority may be enclosed in lieu of the power of attorney.
- For a power of attorney executed and issued overseas, the document will also have to be legalised by the Indian Embassy and notarised in the jurisdiction where the power of attorney is being issued. However, the power of attorney provided by Bidders from countries that have signed the Hague Legislation Convention, 1961 are not required to be legalised by the Indian Embassy if it carries a conforming apostille certificate.

S.No.	Financial Year	Annual Turnover (Rs. crore) (from Consultancy Services)
1	Financial Year 2013-14	
2	Financial Year 2014-15	
3	Financial Year2015-16	

# **APPENDIX 5: FINANCIAL QUALIFICATION OF THE BIDDER**

Note:

- The Bidder shall attach copies of the balance sheets, financial statements and audited annual reports for each of the Financial Years mentioned above. The financial statements shall:
  - (a) reflect the turnover of the Bidder;
  - (b) be audited by a statutory auditor;
  - (c) be complete, including all notes to the financial statements.
- The Bidder shall provide a statutory auditor's certificate specifying the annual Turnover of the Bidder in the form set out at Appendix-6.
- If the annual accounts for the Financial Year 2015-16 are not audited, the Bidder shall provide the provisional annual accounts for such Financial Year. The provisional annual accounts shall be accompanied by an undertaking by the Bidder to the effect that if it is chosen as the Consultant, it shall submit to the Client within 60 days of the date of the Contract, a duly certified copy of Bidder's duly audited balance sheet, annual report and profit and loss account for the Financial Year 2015-16 and a certificate from the statutory auditor certifying that the Consultant continues to meet the financial eligibility criteria set out in the RFP.

Date:

#### APPENDIX 6: CERTIFICATE FROM THE STATUTORY AUDITOR REGARDING TURNOVER

(On the letter head of the statutory auditor)

S.No.	Financial Year	Annual Turnover (Rs. crore) (from Consultancy Services)
1	Financial Year 2013-14	
2	Financial Year 2014-15	
3	Financial Year2015-16	

Name of the audit firm: Seal of the audit firm:

Signature:
Name:
Membership Number:
Designation:
Date:

# **APPENDIX7: TECHNICAL QUALIFICATION**

[The following table shall be filled in for the Bidder]

Name: [insert full name]

Date: [Insert day, month, year]

Bid no and Title: [Insert bid number]

Page [Insert Page Number] of [Insert total number of pages]

[Identify Eligible Assignments undertaken by the Bidder over the past 10 (ten) years and the details set out in the table below. The Eligible Assignments should be listed chronologically, according to their date of commencement]

Provide the project details category wise in separate table format given below:

Durat ion	Stat us	Eligible Assignme nt name& brief descriptio n of main deliverabl es/output	Name of Client & Country of Eligible Assignm ent	Approx. contract value (in INR. Equivale nt)/ amount paid to the Bidder for Eligible Assignm ent	Role of Bidde r in Eligib le Assig nmen t	Proje ct Cost	Certifi cate from the client provid ed
Catego	ory A P	rojects		•			
{e.g., Jan.2 009– Apr.2 010}		{e.g., "Supervisi on and Manageme nt consultanc y services for a	{e.g., Ministry of, country}	{e.g., INR 01 Cr.}			Yes/No a.Work order b.Copy of com pleti

Durat ion	Stat us	Eligible Assignme nt name& brief descriptio n of main deliverabl es/output	Name of Client & Country of Eligible Assignm ent	Approx. contract value (in INR. Equivale nt)/ amount paid to the Bidder for Eligible Assignm ent	Role of Bidde r in Eligib le Assig nmen t	Proje ct Cost	Certifi cate from the client provid ed
		project like}					on certif icate; [Issued by Compet ent Authori ty] or Self certific ation signed by authori sed signato ry of the bidder
Catego	ry B P	rojects					
Catego	ry C P	rojects		I		I	

(Name and Signature of Authorized Signatory)

- For each Eligible Assignment, the Bidder should indicate the duration of the assignment, the contract amount/the amount paid to the Bidder, the Bidder's role/involvement, and Project cost.
- Project cost is defined as the cost of project for which the consulting service was provided by the bidder and the assignment was successfully completed.
- Bidders are expected to provide information in respect of each Eligible Assignment in this Appendix. Each Eligible Assignment must comply with the requirements set out in the Data Sheet.
- For each completed Eligible Assignment, work order and the completion certificate issued by the client certifying that the assignment has been completed by the Bidder should be furnished. In case completion certificate from the client is not available, self-certification by the authorized signatory of the bidder with contact details of the client can be provided.
- The client reserves the right to ask for documentary proofs for the claims made with regard to technical eligibility and work experience at any stage of bid process or for the selected bidder, any time thereafter.
- The client reserves all rights to verify the authenticity of experience related certificates or any other certificates submitted by the bidder, at any stage of bid process or even thereafter. In case of finding any fraudulent practice during verification, the client shall reject the bid or terminate the contract.

#### **APPENDIX 8:** FORMAT FOR AFFIDAVIT CERTIFYING THAT BIDDER IS NOT BLACKLISTED

### (On a Stamp Paper of relevant value)

#### Affidavit

I M/s. ....., (the name of the Bidder and addresses of the registered office) hereby certify and confirm that we or any of our promoter/s/chief executive officer/ directors/managers are not barred or blacklisted by any government or government instrumentality or public sector in India or in any other jurisdiction to which we or our Affiliates belong or in which we or our Affiliates conduct business from participating in any project or being awarded any contract, either individually or as member of a consortium and no such bar or blacklisting subsists as on the Proposal Due Date.

We further confirm that we are aware our Proposal for the Area Based Development Project would be liable for rejection in case any material misrepresentation is made or discovered with regard to the requirements of this RFP at any stage of selection and/or thereafter during the term of the Contract.

Name of the Bidder

Signature of the Authorised Person

Name of the Authorised Person

 For an affidavit executed and issued overseas, the document will also have to be legalised by the Indian Embassy and notarised in the jurisdiction where the affidavit is being issued. However, the affidavit provided by Bidders from countries that have signed the Hague Legislation Convention, 1961 are not required to be legalised by the Indian Embassy if it carries a conforming apostille certificate.

### **Technical proposal Submission Forms**

{<u>Notes to Bidders</u> shown in brackets { } throughout Section 2provide guidance to the Bidders to prepare the Technical Proposal; they should not appear on the Proposals to be submitted.}

#### CHECKLIST OF REQUIRED TECHNICAL PROPOSAL FORMS

FORM	DESCRIPTION			
TECH-1	Comments or Suggestions on the Terms of Reference and on Sta			
	and Facilities to be provided by the Client.			
	A. On the Terms of Reference			
	B. On the Staff and Facilities			
TECH-2	Description of the Approach, Methodology, and Work Plan for Performing the Services.			
TECH-3	Work Schedule and Planning for Deliverables			
TECH-4	Team Composition, Key Experts Inputs, and Curriculum Vitae (CVs)			
TECH-5	Undertaking from the Key Expert			

All pages of the original Technical Proposal and the Financial Proposal shall be initialled by the same authorized representative of the Bidder who signs the Proposal.

# FORM TECH-1

#### COMMENTS AND SUGGESTIONS ON THE TERMS OF REFERENCE, STAFF, AND FACILITIES TO BE PROVIDED BY THE CLIENT

Form TECH-1: Comments and suggestions on the Terms of Reference that could improve the quality/effectiveness of the Services; and on requirements for staff and facilities, which are provided by the Client, including: administrative support, office space, local transportation, equipment, data, etc.

# A - On the Terms of Reference

{Improvements to the Terms of Reference, if any}

# **B** - On Counterpart Staff and Facilities

{Comments on counterpart staff and facilities to be provided by the Client. For example, administrative support, office space, local transportation, equipment, data, background reports, etc., if any}

## DESCRIPTION OF APPROACH, METHODOLOGY, AND WORK PLAN IN RESPONDING TO THE TERMS OF REFERENCE

Form TECH-2: A description of the approach, methodology and work plan for performing the assignment, including a detailed description of the proposed methodology and staffing for training.

(Suggested structure of your Technical Proposal (in FTP format):

- a) Technical Approach, Methodology and presentation
- b) Work Plan
- c) Organization and Staffing}
- a) <u>**Technical Approach, Methodology and presentation.</u>{Please explain your understanding of the objectives of the assignment as outlined in the Terms of Reference (TOR), the technical approach, and the methodology you would adopt for implementing the tasks to deliver the expected output(s), and the degree of detail of such output. <u>Please do not repeat/copy the TORs here.</u>}</u>**
- b) <u>Work Plan.</u>{Please outline the plan for the implementation of the main activities/tasks of the assignment, their content and duration, phasing and interrelations, milestones (including interim approvals by the Client), and tentative delivery dates of the reports. The proposed work plan should be consistent with the technical approach and methodology, showing your understanding of the TOR and ability to translate them into a feasible working plan. A list of the final documents (including reports) to be delivered as final output(s) should be included here. The work plan should be consistent with the Work Schedule Form.}
- c) <u>Organization and Staffing.</u>{Please describe the structure and composition of your team, including the list of the Key Experts, Programme Support Team and relevant technical and administrative support staff.}

# Note: Please enclose details for category a, b and c separately

#### WORK SCHEDULE AND PLANNING FOR DELIVERABLES

N°	Deliverables <sup>1</sup> (D)		Months										
14	Deliverables - (D)	1	2	3	4	5	6	7	8	9	••••	Ν	TOTAL
D-1	Deliverable 1												
A-1	(e.g. Activity #1)												
	Submission and acceptance of Inception report												
A-2	{e.g.,Module 1 Activity #2:}												
	Situation Analysis Report												
A-n													

- 1 List the deliverables for each Module with the breakdown for activities (A) required to produce them and other benchmarks such as the Client's approvals. For phased assignments, indicate the activities, delivery of reports, and benchmarks separately for each phase.
- 2 Duration of activities shall be indicated in a form of a bar chart.
- 3. Include a legend, if necessary, to help read the chart.

# TEAM COMPOSITION, ASSIGNMENT, AND KEY EXPERTS' INPUTS

N°	Name	Expert in TEC		ut (in pe	rson/mon	th) per e	ach Deliv	verable (listed		Total time-input (in Months)		
	nume	Positi on		D-1	D-2	D-3	•••••	D	но	РО	Total	
Ex	pert Pool											
1	Team Leader		[HO] (PO)	[2 month]	[1.0]	[1.0]						
2	Urban Road Expert											
3	Urban Planning Expert											
4	Urban Designing Expert											
5	Procurement and Finance Expert											
6	Public Health Engineering Expert											
	· •	•				±±		Subtotal				
Pro	gramme Suppo	ort Tean	n	,		1 1		1 1		1		
1	Deputy Team Leader cum		[ <i>HO</i> ]	[2 month]	[1.0]	[1.0]						
	Construction Manager		[ <i>PO</i> ]	[0.5 m]	[2.5]	[0]						

2	Urban Planning Specialist							 		
3	Urban Designing Specialist						 	 		
4	Procurement and Finance Specialist	-								
5	Communicati on and Branding Specialist									
6	Infrastructure Specialist									
7	Project Support Officer									
	Subtotal Total									

1 For Key Experts, the input should be indicated individually for the same positions as required under the Data Sheet.

- 2 Months are counted as 25 working day periods from the start of the assignment. One working (billable) day shall be not less than 8 working (billable) hours.
- 3 "PO" means work in the PgMC Office at Rourkela (Odisha), India. "HO" means work carried out outside the PgMC Office i.e., not physically present in Rourkela (Odisha), India.

## FORM TECH-4 (CONTINUED)

#### **CURRICULUM VITAE (CV)**

Position Title and No.	{e.g., K-1, TEAM LEADER}
Name of Expert:	{Insert full name}
Date of Birth:	{day/month/year}
Country of	
Citizenship/Residence	

**Education:** {List college/university or other specialized education, giving names of educational institutions, dates attended, degree(s)/diploma(s) obtained}

**Employment record relevant to the assignment:** {Starting with present position, list in reverse order. Please provide dates, name of employing organization, titles of positions held, types of activities performed and location of the assignment, and contact information of previous clients and employing organization(s) who can be contacted for references. Past employment that is not relevant to the assignment does not need to be included.}

Period	Employing organization and your title/position. Contact for references	Country	Summary of activities performed relevant to the Assignment
[e.g., May 2005-	[e.g., Ministry of, advisor/consultant to		
present]	For references: Tel; Mr. Hbbbbb, deputy minister]		

#### Membership in Professional Associations and Publications:

#### Language Skills (indicate only languages in which you can work):

#### Adequacy for the Assignment:

Reference to Prior
Work/Assignments that Best
Illustrates Capability to Handle the
Assigned Tasks

#### Expert's contact information: (e-mail....., phone......)

Certification:

I, the undersigned, certify that to the best of my knowledge and belief, this CV correctly describes myself, my qualifications, and my experience, and I am available to undertake the assignment in case of an award. I understand that any misstatement or misrepresentation described herein may lead to my disqualification or dismissal by the Client, and/or sanctions by the Bank.

{day/month/year}

Name of Expert Date Signature

{day/month/year}

Name of authorized Date Signature

Representative of the Bidder (authorized signatory)

- CVs must be signed in indelible ink by the authorized signatory of the Bidders. In case of Unsigned CVs shall be rejected.
- The CVs shall also contain an undertaking from the authorized signatory of the bidder specifying the employees of the company and the proposed key experts who are not employees, in the format set out in form TECH-5. In case the proposed Key Expert is not an employee of the Bidder as on the proposal due date, the undertaking must also contain the details about his/her availability for the duration of the Contract, in the format set out in form TECH-5.

## UNDERTAKING REGARDING AVAILABILITY OF KEY EXPERTS

Dated:

Chief Executive Officer Rourkela Smart City Limited C/o Rourkela Development Corporation, Udit Nagar, Rourkela Odisha (INDIA) Pin: 769012

Dear Sir,

To.

# Sub: Implementation of the Area Based Development Project

We refer to the RFP dated [•] issued by you for the Smart Solutions Project.

1. ..... 2. ..... 3. ....

have authorized us to use their technical experience and submit their name as a Key Expert for this Proposal for the Smart Solutions Project.

If selected as the Consultant, we undertake that Key Experts mentioned above would be part of the Expert Pool for implementing the Smart Solutions Project and also undertake that these Key Experts will be available and will provide their best services for the duration of the Contract, in accordance with the terms of the RFP and the Contract.

Name of the Bidder

Signature of the Authorised Person

Name of the Authorised Person

Date: Place:

## Section 3. Financial Proposal - Standard Forms

{*Notes to Bidders* shown in brackets { } provide guidance to the Bidder to prepare the Financial Proposals; they should not appear on the Financial Proposals to be submitted.}

Financial Proposal Standard Forms shall be used for the preparation of the Financial Proposal according to the instructions provided in Section 3.

- FIN-1 Financial Proposal Submission Form
- FIN-2 Summary of Costs
- FIN-3 Breakdown of Remuneration

#### FORM FIN-1 FINANCIAL PROPOSAL SUBMISSION FORM

{Location, Date}

To:

Rourkela Smart City Limited C/O Rourkela Development Authority, Udit Nagar, Rourkela Odisha (INDIA) Pin: 769012

Dear Sirs:

We, the undersigned, offer to provide the consulting services for the Area Based Development Projects for Rourkela Smart City Limited in Rourkela City of Odisha in accordance with your Request for Proposal dated [Insert Date] and our Technical Proposal.

Our attached Financial Proposal is for the amount of {Indicate the Total Cost of the Financial Proposal}{Insert amount(s) in words and figures}. The estimated amount of local indirect taxes is INR {Insert amount in words and figures} which shall be confirmed or adjusted, if needed, during negotiations. {Please note that all amounts shall be the same as in Form FIN-2}.

Our Financial Proposal shall be binding upon us up to expiration of the validity period of the Proposal indicated in Clause 14 of the Data Sheet.

We understand you are not bound to accept any Proposal you receive.

Yours sincerely,

Authorized Signature {In full and initials}:
Name and Title of Signatory:
n the capacity of:
Address:
E-mail:

#### FORM FIN-2SUMMARY OF COSTS

Item	Cost (INR)
{Bidder must state the proposed Costs in accordance with	h the Data Sheet; delete columns which are not used}
Cost of the Finar	icial Proposal
(1) Remuneration	
(Total of Form FIN-3)	
Add: Service Tax	
Total Cost of Financial Proposal	
{Should match the amount in Form FIN-1}	(Write Amount in word also)

Footnote:

- For Remuneration, the Bidder is required to specify the aggregate remuneration for the Expert Pool and the Programme Support Team as stated in Form FIN-3.
- Payments will be made in the currency(ies) expressed above (Reference to Clause18 (d)).

# FORM FIN-3 BREAKDOWN OF REMUNERATION

No.	Name (A)	Position (as in TECH-4) (B)	Location (C)	Time Input in Man-Months (from TECH-4) (D)	Rate per Man Month (in INR) (E)	Total Remuneration (INR) (D*E)
			EXPERT PO	DOL		
1.	Team Leader		HO PO			
2.	Urban Road Expert					
3.	Urban Planning Expert					
4.	Urban Designing Expert					
5.	Procurement and Finance Expert					
6.	Public Health Engineering Expert					
		PROGR	AMME SUPP	PORT TEAM		
1.	Deputy Team Leader		PO			
2.	Urban Planning Specialist		PO			
3.	Urban Designing Specialist		PO			
4.	Procurement and Finance Specialist		РО			
5.	Communication & Branding Specialist		РО			
6.	Infrastructure Specialist (5 No.s)		РО			

7.	Project Support Officer-	PO					
	(12 No.s)						
8.	Lump-sum Quote for Subordinate Staffs such as Support Junior Engineers,						
	Draughtsman, Quantity Surveyor/Surveyor						
		TOTAL COST					

Footnote:

• The total remuneration of the Programme Support Team shall not exceed 50% of the aggregate remuneration of the Expert Pool and the Programme Support Team.

# Section 4. Eligible Countries

In reference to Clause 6, for the information of Bidders, at the present time firms, goods and services from the following countries are excluded from this selection: **None** 

# Section 5. Corrupt and Fraudulent Practices

- 5.1 The Bidders and their respective officers, employees, agents and advisers shall observe the highest standard of ethics during the selection process. Notwithstanding anything to the contrary contained in this RFP, the Client shall reject a Proposal without being liable in any manner whatsoever to the Bidder, if it determines that the Bidder has, directly or indirectly or through an agent, engaged in corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice (collectively the "Prohibited Practices") in the selection process. In such an event, the Client shall, without prejudice to its any other rights or remedies, forfeit and appropriate the Performance Security, if available, as mutually agreed genuine pre-estimated compensation and damages payable to the Client for, *inter alia*, time, cost and effort of the Client, in regard to the RFP, including consideration and evaluation of such Bidder's Proposal.
- 5.2 Without prejudice to the rights of the Client under Clause 5.1 hereinabove and the rights and remedies which the Client may have under the LOA or the Contract, if a Bidder is found by the Client to have directly or indirectly or through an agent, engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice during the selection process, or after the issue of the LOA or the execution of the Contract, such Bidder shall not be eligible to participate in any tender or RFP issued by the Client during a period of 2 (two) years from the date such Bidder is found by the Client to have directly or through an agent, engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice or through an agent, engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice, as the case may be.
- 5. 3 For the purposes of this Clause 5.3, the following terms shall have the meaning hereinafter respectively assigned to them:
  - (a) "corrupt practice" means (i) the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence the action of any person connected with the selection process (for avoidance of doubt, offering of employment to or employing or engaging in any manner whatsoever, directly or indirectly, any official of the Client who is or has been associated in any manner, directly or indirectly with the selection process or the LOA or has dealt with matters concerning the Contract or arising there from,

before or after the execution thereof, at any time prior to the expiry of 1 year from the date such official resigns or retires from or otherwise ceases to be in the service of the Client, shall be deemed to constitute influencing the actions of a person connected with the selection process; or (ii) save as provided herein, engaging in any manner whatsoever, whether during the selection process or after the issuance of the LOA or after the execution of the Contract, as the case may be, any person in respect of any matter relating to the Project or the LOA or the Contract, who at any time has been or is a legal, financial or technical consultant/adviser of the Client in relation to any matter concerning the Contract;

- (b) "fraudulent practice" means a misrepresentation or omission of facts or disclosure of incomplete facts, in order to influence the selection process;
- (c) "coercive practice" means impairing or harming or threatening to impair or harm, directly or indirectly, any persons or property to influence any person's participation or action in the selection process;
- (d) "collusive practices" is an arrangement between two or more parties designed to achieve an improper purpose, including to influence improperly the actions of another party<sup>6</sup>;
- (e) "undesirable practice" means (i) establishing contact with any person connected with or employed or engaged by the Client with the objective of canvassing, lobbying or in any manner influencing or attempting to influence the selection process; or (ii) having a conflict of interest; and
- (f) "restrictive practice" means forming a cartel or arriving at any understanding or arrangement among Bidders with the objective of restricting or manipulating a full and fair competition in the selection process.

<sup>&</sup>lt;sup>6</sup> For the purpose of this sub-paragraph, "parties" refers to participants in the procurement or selection process (including public officials) attempting either themselves, or through another person or entity not participating in the procurement or selection process, to simulate competition or to establish prices at artificial, non-competitive levels, or are privy to each other's bid prices or other conditions.

#### Section 6. Terms of Reference

## 6.1. Background

- 6.1.1. Rourkela is part of various cities selected by the Government of India in the Round 2 of Smart City Challenge .Rourkela have to now move towards converting their plan proposals to projects.
- 6.1.2. As part of the Smart City Proposal, the city of Rourkela has set its vision for Smart City as follows

"Building on its steel foundation, natural setting and cosmopolitan character, Rourkela - a prominent eastern Indian city in the heart of the tribal belt renowned for producing ace sporting talent; will be a livable, inclusive, sustainable and self-reliant city propelling regional economic development with best in class, future proof infrastructure."

- 6.1.3. As part of its smart city proposal, Rourkela has proposed to implement several Area Based Development Projects which includes the following:
  - Project Module 1: Vibrant Rourkela comprising of place making of the market area including One Stop Rourkela Center, Upgradation of Markets, setting up of information kiosks and skill development and incubation/training centers.
  - Project Module 2: Green Rourkela comprising of connected & healthy neighbourhood, Project Solar-Installation of at least 8.5 lakh sq. ft. of solar panels in public buildings, FOBs, parking lots with net metering, energy efficient street lights, smart electric meters, pollution monitoring sensors, public information systems and Smart Power grid.
  - Project Module 3: Jatayat comprising of Gateway to Rourkela (Transit Complex, 2 Multi-level Smart Parking, 4.8 lakh sq. ft. of built up area), pedestrianisation of 112 km of roads, junction improvements, dedicated bi-cycle tracks, designated no-vehicle zones, FOBs, underground ducting and Smart bus terminus
  - Project Module 4: Surakshit Rourkela comprising of Installing CCTV cameras, Signages' and Emergency response system.
  - Project Module 5: Integrated Informal Settlement Program comprising of rain water harvesting system in all public buildings, Tele-Medicine Centers, Smart Classrooms and Waste Water recycling systems.
  - Project Module 6: Jaladhara comprising of installation of SCADA at WTP and supply lines, Smart meters for bulk water

supply connections, domestic commercial connections, rain water harvesting system and waste water recycling.

- Project Module 7: Brahmani Riverfront Development comprising of riverfront development of about 148 acres along 3 kms stretch comprising of landscaped gardens, theme park, Tribal-Haat, Wi-Fi hotspots, and vending zones; and creation of smart recreation zones with solar panels, LED lighting system, and smart parking at proposed multi-utility convention hall, indoor stadium, and multi-purpose sports complex.
- > **Project Module 8:** Paribahan comprising of GPS based public bus tracking system, battery operated e-rickshaws with charging stations, intelligent traffic management system, Smart parking solutions, Public Information systems and establishment of a City wide Command and Control center that provides a digital platform for integrating multiple city sub-systems of traffic management, parking, bus/para-transit operations, common payment card, SWM fleet tracking system, emergency response and city incident management along with seamless integration of Rourkela Town Centre District's utility operations requirements.
- Project Module 9: Swachh Rourkela comprising of Intelligent Solid Waste Management System and Waste to resource.
- Project Module 10: City Governance comprising of intelligent municipal services, creation of mobile apps (for all municipal services including education and health), citizen facilitation centres, OFC duct network, creation of Wi-Fi hotspots, GIS mapping and digitisation of records.

For details of each of the above Project Modules, please refer Rourkela smart City Plan at http://smartcities.gov.in/Round2SCPs.aspx

# 6.2. Objective of the Assignment

6.2.1. The objective of the assignment is to provide direct assistance to the Client to Design, Develop, Manage and Implement Area Based Development under Smart City Mission (SCM) in Rourkela City of Odisha as per Smart City Mission Guidelines. 6.2.2. The Smart City Mission in Rourkela is expected to bring about a lasting change in the city administration framework as well as quality of life of the citizens.

# 6.3. General Scope of Services

- 6.3.1. The Consultant shall support the Rourkela Smart City Limited (RSCL) in overall programme management of Area Based Development Projects including designing, developing, managing and implementing identified projects.
  - $\geq$ Under this assignment the consultant is required to review projects identified Area based development which includes the project list as indicated above. (Smart City Proposal Can be downloaded from the website of City Smart mission http://smartcities.gov.in/Round2SCPs.aspx). The consultant will provide support in development of project(s), during implementation, and post implementation support such as to carry out required situation Analysis, Feasibility Study, financial implications and viability, preparation of PDR/DPR, prepare bid documents. Contract and Concession Agreements, Kev Performance Indicators (KPIs), assist in bid evaluation, selection of Implementing Agencies, project implementation support, Assist in Third Party Audit/ other audit agency, During construction activities quality control, quality audit, infrastructure audit and post implementation support etc. The PgMC shall not sub contract any of the activities defined in the scope of the assignment to any other consulting firm.
  - The RFPs prepared by the PgMC for procurement of implementing partner/agency (ies) for implementation of ABD Smart City Projects, will follow International Competitive Bidding (ICB) method.
  - The PgMC shall also assist the client in supervision & monitoring of the work of implementing agencies and shall be responsible for overall management of the project.
  - Without limiting the scope, the PgMC shall be responsible for the following tasks:

# 6.3.2. Area Based Development:

A. Project Development

- I. Integrated Projectisation The consultant will review and reverify the integrated modules (group of projects) in the smart city proposal and regroup them into modules in consultation with the client.
- II. Consult the available documents such as city development plans /strategy plans, sanitation plans. mobility plan and review feasibility study etc.
- III. Review existing status of physical Infrastructure and other available secondary data.
- IV. Identify requirements of surveys, studies and investigations;
- V. Carry out necessary surveys, investigations, situational analysis, cost benefit analysis, prepare preliminary project cost estimates.
- VI. Review the available GIS maps and integrate to the possible extent to develop area wise spatial mapping on assets.
- VII. Prepare feasibility study report of modules (group of projects) to ascertain both technical and financial viability based on financial models. The feasibility report should describe the various technical options with recommendation for most appropriate option
- VIII. Preparation of project development and implementation road map, project prioritization, carryout project phasing matrix and risk mitigation plan.
  - IX. Review land availability, rehabilitation resettlement & environmental issues for identified projects
  - X. Coordinate with stakeholders and other departments of central and state governments wherever convergence is required, to facilitate integration with AMRUT and other Central/State level schemes. and develop module wise action plan for completion of work
  - XI. Identify the possibility of private / public participation in the service delivery, as feasible and applicable and prepare contract document for such packages.
- XII. Based on the approved feasibility report prepare module wise preliminary/detailed designs report (PDR/DPR) as per

requirement of the project in accordance with established engineering practices, tender drawings, and cost estimates etc.

- XIII. For preparing DPR, the consultant will carry out all the required engineering surveys and investigations<sup>7</sup> such as total station/LiDAR survey, geotechnical investigation, soil survey, construction material survey, ground water investigation i.e. hydro-geological investigations, rainfall data collection, identification of underground utilities and their mapping, water sampling and analysis etc. including sufficient off-site information to allow relationship with possibly useable off-site infrastructure to be established.
- XIV. The PDR/DPR should also include assessment of utility shifting requirements and costs estimations including O&M requirements and estimates; preparing document required for statutory clearances and other clearances like Railway, Forest, National Highways etc. including environment management plan (EMP) and mitigation measures;
- XV. Assist the client on technical, commercial, financial, and legal aspects for project development as per requirement.
- XVI. Finalize arrangement for contracting including exploring options for PPP/ Service Level Agreements;
- XVII. Provide transaction advisory and bid process management support including preparation of bid documents, managing bid process including assist in issuing of bid invitation, addendum/corrigendum, and clarifications to the bidders queries, bid evaluation, selection of contractors, award of contract, financial proposal and signing of contract(s);
- XVIII. The draft contract to be included in the bidding document shall among other things, clearly define the obligations of the implementing agencies including specifying rules and procedures to address non-performance of contractual obligations.

<sup>&</sup>lt;sup>7</sup> Required Survey and Investigations in consultation and approval of the RSCL

- XIX. The client may get the bid document certified/accredited by Independent Agency such as CBUD (MoUD) or any other such agency.
- **B. Bid Process Management for Selection of Implementing Agencies** The bid process management shall include;
  - i. Prepare the EoI/RFQ/RFP Documents
  - ii. Bid Process Management in Technical and Financial Evaluation and recommendation to RSCL for award of module wise award of EPC/turnkey contracts.
  - iii. The client may get the bid document certified/accredited by Independent Agency such as CBUD(MoUD) or any other method/institution as per the decision of the client.

While conducting the bid process for selection of the implementing agency, if it is determined that the rate quoted by a bidder is more than 30% of the rate determined by the Consultant in the DPR for the relevant Module, the Client will have a right to reject the bid.

# C. Project Facilitation and Implementation (Construction Supervision and Contract Management)

During the project implementation of the module(s) (group of projects), the Consultant shall:

- i. Assist the client to conduct stakeholder consultation during design and implementation process.
- ii. Provide advice and guidance to the client for modern procedures and guidelines for project implementation and management in general.
- iii. Contract administration and Management of the modules;
- iv. Develop technical specifications for each Module
- v. Supervise and monitor construction work of each contracted module;

- vi. Scrutinize the implementing agency's detailed work program and guide implementing agency in preparation of supervision schedule/ work plan for each module;
- vii. Scrutinize construction methods proposed by implementing agency including environmental, safety, personnel and public issues;
- viii. Assess the adequacy of the contractors' inputs in material, labor and construction methodology and provide advisory whenever required;
  - ix. Formulate a rehabilitation & resettlement framework as per requirement and monitor implementation of Social safeguards & environmental standards, if any.
  - Carry out necessary quality control activities and certify that the quality of works conforms to the specifications and drawings;
- xi. Supervising the construction of various contract packages for related outputs of the Program
- xii. Record the work measurement jointly by PgMC and EPC/ Turnkey contractor and certify the contractor's bill and recommend for making payments by the client;
- xiii. Verification of EPC/turnkey contractor's bills and interim and final certification of the bills of payment;
- xiv. Furnish the detailed construction drawings as necessary during continuance of the contract or checking and recommendation of drawings for approval as required;
- xv. Assist for resolution of all contractual issues including examining the contractor's claims for variations/ extensions or additional compensations etc. and prepare recommendations for approval by the client;

- xvi. Assist third party inspection of work carried out by implementation agency(ies), if necessary, as decided by the client;
- xvii. Assist the client in obtaining all necessary permissions and complying with statutory requirements as required prior to construction, such as permissions from line departments viz. Railway, Road Transport, Highways, Department of Archaeology, Department of Forests and National Parks etc.
- xviii. Review and issuance for execution of contractors' design and drawings with approval of the client for lump sum turnkey contracts and review the project documents and give recommendations as required for PPP projects.
  - xix. Review and finalize the "as built" drawings submitted by Contractor;
  - xx. Assist the client in issue of completion certificates;
  - xxi. Inspect the works at appropriate intervals during defect liability period and certification issue;
- xxii. Prepare on behalf of the client monthly project progress reports describing the physical and financial progress of each subproject, highlighting impediments to the quality and progress of the works and remedial actions, to be submitted to the client;
- xxiii. Assist the client in monitoring of progress as per the Program
   Performance Monitoring System (PPMS) to be prepared by
   PgMC and approved by the client;
- xxiv. Develop and maintain project management information system (PMIS) to track project progress and generate MIS progress reports such as physical and financial progress.
- xxv. Develop and implement procedure for timely payments to the implementing agency(ies) and monitor for compliance.

- xxvi. Support the client in overall Project Management and coordination with implementing agencies, government agencies, private players, technology service providers and others.
- xxvii. Support the client to meet compliance requirements as and when required.
- xxviii. Support the client in documentation and presentation of outputs
- xxix. Prepare Capacity building plan and Change Management Plan
- xxx. Monitor and maintain issue tracker and keep on updating the status of all risks and issues from time to time.

# D. Provide RSCL Post Implementation Support during defect liability period of the Project.

The defect liability period shall start from the date of completion of project and shall continue for two years thereafter.

# 6.4. Team Composition & Qualification Requirements

- 6.4.1. The Professionals required for this assignment are categorized as Programme Support Team and Expert pool. The Programme Support Team shall provide full person man Months' time on the Project Office (PO) at Rourkela. The Expert pool team shall be on the need basis of the assignment.
- 6.4.2. Based on the scope of work, the Consultant shall assess the actual requirement of the Professionals for carrying out the assignment for different project under all modules during the course of the assignment. The Consulting firm may deploy the additional staff as per requirement of the assignment for which no extra financial implications shall be made on the client and it is deemed that the PgMC has uploaded the cost of the personnel's deployed
- 6.4.3. The CVs of the team shall be evaluated as indicated below:

Position	Man Months	Minimum Qualification	Minimum Experience					
Programme Support Team								

	provided for Team Leader Specialist, Pr	all the sp , Urban P rocureme ion & Bra	lanning Specialist, nt & Finance Spec	the CVs of the Deputy Urban Designing
1	Deputy Team Leader cum Construction Manager (To be permanent Employee of the Company) <sup>9</sup>	PO- 48	<ul> <li>Graduate in Civil Engineering</li> <li>Masters in Planning/M aster in Civil Engineering / MBA/PGDM or Equivalent</li> </ul>	<ul> <li>7 years' experience in construction management of Urban Service delivery projects (Water Supply/ Sewerage/ Drainage / Drainage / Drainage/ Solid Waste Management).</li> <li>Should have the knowledge of different construction methodologies.</li> <li>Should have the Knowledge of latest Project Management tools</li> </ul>
2	Urban Planning Specialist	PO-48	Master's Degree in Urban Planning	<ul> <li>Should have minimum experience of 5 years.</li> <li>Should have experience in Urban Research, GIS based land use planning, preparing Master Plan/CDP/SCP etc., Preparing planning related guidelines and</li> </ul>

<sup>&</sup>lt;sup>8</sup>Project Off ice (PO) means the office of the Consultant located at Rourkela city <sup>9</sup> If not an employee of the company/firm at the bidding stage, S/he should be the employee of the company/firm before signing of the contract

3 Urban Designing Specialist	PO-48	Master's Degree in Urban Design / Architecture	<ul> <li>Regulation</li> <li>Should have Knowledge of land management tools like land pooling, TDR etc.</li> <li>Should have minimum experience of 5 years.</li> <li>Should have experience planning related experience in city scale design including the design of public spaces and built form issues, streetscape design. Also, experience with town center, neighborhood and community design</li> </ul>
			<ul> <li>planning related issues as well as design review, and urban design guidelines</li> <li>Should have extensive experience in the development of urban design guidelines and Transit-Oriented Development projects.</li> </ul>
4 Procurement and Finance Specialist	PO -48	MBA/PGDM with specialisation in Finance or	• Should have minimum experience of 5 years.

		Chartered Accountant	<ul> <li>Should have experience in commercial contract, Procurement, Feasibility analysis of projects including Financial Analysis</li> <li>Resource with experience in Urban sector project shall be a preferred.</li> </ul>
5 Communie & Brandin Specialist	1g	<ul> <li>Bachelor's degree in Public Relations/ Communicatio ns/ Journalism</li> <li>Master's degree preferred in English/ Journalism</li> <li>PG Degree / Diploma in PR, Advertising &amp; Marketing,</li> </ul>	<ul> <li>Should have minimum experience of 5 years.</li> <li>The Communication Specialist shall integrate high- impact communication strategies to promote engagement.</li> <li>Should have experience in managing internal and external communication activities to promote the city's brand identity.</li> <li>Should have knowledge of branding and marketing initiatives, communication and content management for special events.</li> </ul>
6 Infrastruc		Infrastructure	Infrastructure
Specialist		Specialist 1	Specialist 1 (Water

(Water Supply, Waste Water, Solid Waste Management Road and Electrical) 5 No. s (To be deployed as per the requirement and jointly agreed upon by client and consultant)	(Water Supply Specialist): Post- Graduation in Civil Engineering.	• 5 years' experience
	Infrastructure Specialist 2 (Waste Water Specialist): Masters in Environmental Engineering/ Post Graduation in PHE Engineering	<ul> <li>Infrastructure</li> <li>Specialist 2 (Waste</li> <li>Water Specialist):</li> <li>5 years' experience on water sourcing, planning &amp; management of water supply and waste water projects including recycling and reuse of waste water and rainwater harvesting</li> </ul>
	Infrastructure Specialist 3 (Solid Waste Management Specialist): Graduation in Civil Engineering or Environmental Engineering .	<ul> <li>Infrastructure</li> <li>Specialist 3 (Solid</li> <li>Waste Management</li> <li>Specialist):</li> <li>5 years' experience on planning and development of solid waste collection, processing and management</li> </ul>
	Infrastructure Specialist 4 (Road Engineer): Degree	Infrastructure Specialist 4 (Road Engineer):

		[		
			in Civil	• 5 years' experience
			engineering	in relevant field;
				Should have
				experience in Road
				engineering designs;
				Should have
				experience in Road
				contract
				management and
				performance
				monitoring of the
				contractors during
				_
				and after execution;
				• Ensure the
				construction
				activities are
				implemented in field
				as per design;
				• QAQC and safety
			Infrastructure	
			Specialist 5	Infrastructure Specialist
			(Electrical	5 (Electrical Engineer):
				• 5 years' experience
			Engineer):	in relevant area of
			Graduate in	expertise in at-least
			Electrical	2 relevant projects
			Engineering	such as electrical
				equipment, plants,
				utilities etc.
7	Project Support	P0-48	Project Support	Resources with
	Officer-12 in the		Officer (Urban	Experience of
	area of Urban		Planning):	working in projects of
	Planning, Urban		Master's Degree	Urban
	Designing,		in Urban	Infrastructure/Devel
	Transport		Planning	opment shall be
	Planning,			preferred.
	Engineering,		Project Support	T
	Communication,		Officer (urban	
	Finance and		Designing):	
	General		Master's Degree	
	Management		in Urban Design	
	(To be deployed		/ Architecture	
	as per the			
	requirement		Project Support	
	and jointly		Officer (Transport	
	agreed upon by		Planning):Masters	
	uprece apoir by	l	- maining, masters	

	1		: <b>(</b> )	]
	client and		in Transportation	
	consultant)		Planning or	
			equivalent	
			_	
			Project Support	
			Officer	
			(Engineering):	
			Bachelors in	
			civil/ Electrical	
			Engineering/;	
			Project Support	
			Officer	
			(Communication):	
			Bachelor's degree	
			in Public	
			Relations/	
			Communications	
			/ Journalism	
			7 ooumanom	
			Project Support	
			Officer	
			(Finance):C.A/Pos	
			t graduate degree	
			in	
			Economics/Finan	
			ce	
8	The consult	ant needs	s to provide Subordin	nate Staffs such as
	Support Ju	nior Engi	neers, Draughtsman	, Quantity
	Surveyor/S	urveyor fo	or successful comple	tion of ToR.
	These resources	arces shal	l be deployed at the	Project office as per the
	requiremen		I J	5
	1		s to assess the requi	rement of such staff for
			-	e a lump-sum quote in
		-	l for deployment of t	1 1
				the experts and shall
	-	•	g technical evaluati	-
1		PO –	Masters in	
		24		Should have
	cum programme	-	Planning/Master	minimum 10 years'
	management	HO -	in Civil	experience in
	expert	24	Engineering/	consulting
	(To be		Bachelor in	/implementation of
	permanent		Engineering with	Civil projects
			MBA	1 0
				Should have
				minimum 5 years

	Employee of the Company) <sup>10</sup>			out of 10 years' experience in project management activities
2	Urban Road Expert	PO-12 HO-8	Master's in Civil Engineering	<ul> <li>10 Years' experience in Urban Sector and/or Road Transport sector</li> <li>Experience in citywide urban road planning, design and development</li> <li>Knowledge of urban development issues and Project experience.</li> </ul>
3	Urban Planning Expert	PO- 12 HO- 08	Post-graduation in Urban Planning	<ul> <li>10 years' experience in integrated land use planning</li> <li>Experience in GIS based land use planning, preparing Master Plan/CDP/SCP etc.</li> <li>Experience developing Development Control Regulations</li> <li>Knowledge of land management tools like land pooling, TDR etc.</li> <li>experience in Urban research</li> </ul>
4	Urban Designing Expert	PO-12 HO-08	<ul> <li>Masters Degree in Urban Design / Architecture OR</li> <li>Masters in</li> </ul>	<ul> <li>10years' relevant experience.</li> <li>Experience of municipal finance analysis, municipal budgeting and</li> </ul>

 $<sup>^{10}\</sup>mbox{If}$  not an employee of the company/firm at the bidding stage, S/he should be the employee of the company/firm before signing of the contract

		Urban Planning with Bachelors in Architecture • Registered with (any one) International Professional Planning Institute(s) – AICP / CIP / RTPI / ITPI or equivalent	<ul> <li>accounting and financial projections.</li> <li>Experience in working with ULB</li> <li>Experience in Financial Modelling in Urban Infrastructure and PPP.</li> </ul>
5 Procurement and Finance Expert	PO-12 HO-08	Master's Degree in Finance/Economi cs/Chartered Accountant/ICW A/ Management/ law / Business Administration or Equivalent	<ul> <li>10 years' experience in the area of public procurement</li> <li>Experience in construction contract procurement /management in infrastructure projects.</li> <li>Knowledge of state purchase Manual</li> <li>Experience of working with ULBs</li> <li>Experience in Financial Modelling in Urban Infrastructure and PPP</li> </ul>
6 Public Health Engineering Expert	PO-12 HO-08	Masters in Environmental Engineering/ Post Graduation in Civil Engineering	<ul> <li>10 years' experience in water supply projects</li> <li>Experience in water sourcing, planning &amp; management of water supply and waste water projects including recycling and reuse of waste water and</li> </ul>

		1	
		rainwater	
		harvesting	
		Experience in	
		Operation and	
		Maintenance of	
		Urban Water	
		Supply Schemes	
	Resource Pool (CVs sha	ll not be provided but the CVs of the	
	experts shall be got a	pproved from the client along with man	
	months and financial	implications before deployment).	
1	Environment Management ex	pert. Social Development Specialist,	
	Landscape / pavement design	Architects, Transportation Planner/	
	Engineer, Communication Sp	ecialist, Electrical Engineering Expert,	
	Utility Engineer, Transaction	Advisor for PPP Projects, Heritage Expert,	
	Heritage Architecture, Heritage Curator, Disaster Management Expert,		
	Horticulture Specialist, Lake	Restoration Expert, Septage Management	
	Expert, Signage Expert, Drair	nage Expert, Solar energy Expert, Urban	
	Finance Expert, Energy Speci	alist, Structural Engineer, Legal Expert or	
	any other expert as intimated	by the RSCL to deploy on the Project.	
2	Office Support Staff such as (	Office Manager, Office Helper etc.	

Note:

1. The Consultant may deploy additional staff as per requirement. But no additional payment shall be made. It is assumed that the Consultant has taken into consideration any such payment in the Financial Proposal.

# 6.5. Reporting Requirements and Time Schedule and Deliverables

The activity wise reporting requirements and deliverables for Area Based Development Projects shall be as follows:

# 6.5.1. Activity 1: Mobilization and establishment of Project office and submission of Inception Report

The Consultant shall mobilize the Personnel, set up the project office, and submission of the Inception Report to the Client.

# 6.5.2. Activity 2: Situation analysis report

• Prepare and submit situation analysis report module wise in the format acceptable to the client.

# 6.5.3. Activity 3: Feasibility Report

- Prepare and submit Feasibility Study report module wise in the format acceptable to the client. The Report shall address the following aspects:
  - Evaluation of design alternatives
  - The topography and development pattern of the project area
  - Develop historic and future population growth and determine the impact of the population growth on projects under taken in Smart City Mission.
  - Preliminary design and cost estimation
  - Operation and maintenance aspects
  - Financial planning and evaluation
  - Institutional and social capacity
  - Environmental and Social Impact Assessments
  - Formulation of work implementation plan
  - Preliminary procurement plan
  - Preliminary construction schedule
  - Organization evaluation and capacity building and any other relevant information required on project to project basis.
  - Identification of potential PPP projects.
  - Recommendation of suitable arrangement for contracting including DBO / DBFOT/Management Contracts etc.

## 6.5.4. Activity 4: Preliminary/Detailed Project Report(PDR/DPR)

- Once the Feasibility Report is approved, prepare detailed as per the scope of services and submit to the client for appraisal and approval.
- The documents prepared for the Project must conform to the requirements of the guidelines and procedures of the government.

## 6.5.5. Activity 5: Bid Process Management

- After Approval of the DPR and based on discussions, the consultant shall prepare bid documents for selection of the implementing agency.
- Technical and financial evaluation of bids and recommendations to award contracts module wise to EPC/ turnkey contractors.

## 6.5.6. Activity 6: Project Implementation support

The consultant shall provide the project implementation support as per the scope of works and any other instructions issued by the client.

## 6.5.7. Activity 7: Post Implementation Support

The Consultant shall provide post implementation support during defect liability period of the project as per the scope of work and the instructions (written) given by the client.

## 6.5.8. Project Handing Over Report

The Consultant shall provide all the Support for project handing over to the agency as directed by the client and shall prepare handing over report.

## 6.5.9. Progress report

The Consultant shall submit monthly & quarterly planned & progress report throughput the duration of the project in the format acceptable to the client.

- 6.5.10. The estimated time duration for the consultancy services is 4 (four) years.
- 6.5.11. The Consultant shall deploy its Personnel as per the proposed personnel deployment schedule and in consultation with the client as per project specific requirement.
- 6.5.12. The Consultant shall submit the reports for all the activities in 3 (three) hard bound copies and one soft editable and pdf format or as per the requirement of the Client.

## 6.5.13. Time Schedule and activity wise Deliverable

S No.	Activity wise Deliverable	Time period
		( $T_0$ date of signing of Contract) and
		T <sub>1</sub> is the date of appointment of implementing agency

## (i) The Activity wise time schedule shall be as follows

1	<b>Activity 1:</b> Submission and acceptance of Inception by the Client	T <sub>0</sub> + 30 days
2	Activity 2: Preparation and Submission of Situation Analysis Report for Modules and its acceptance& approval by the Client	T <sub>0</sub> + 60 days
4	Activity 3: Preparation and submission of Feasibility study report and its acceptance& approval by the Client	T <sub>0</sub> + 120 days
5	<b>Activity 4:</b> Preparation and submission of DPR and its acceptance& approval by the Client	T <sub>0</sub> + 150 days
6	<ul> <li>Activity 5:</li> <li>(a) Preparation and submission of Bid documents and its acceptance &amp; approval by the Client.</li> <li>(b) Bid management service post preparation of bid documents</li> <li><u>Note:</u> The time period may be extended up to 6 months as per the requirement of the module(s) by the Client for completion of the assignment up to the activity of Bid process management.</li> </ul>	T <sub>0</sub> + 180 days
7	Activity 6 Project Implementation Support         (Supervision and monitoring etc.)         Activity 7: Post Implementation Support         For the modules/projects completed	From the date of selection of the implementation Agency T <sub>1</sub> to (T0+ 4 Years) From the date of successful
9	Activity 8: Project Hand Over	completion of the project by Implementing agency to (T0+ 4 Years) T0+4

**Note:** There will a set of fast track modules, which will be decided by mutual discussion and agreement of the client and the consultant. The consultant will be required to prepare, submit and get approval of the bid documents for these set of fast track modules within a period of 3 months from the date of signing of the contract.

(ii) In addition to above, the Consultant will submit monthly progress reports at the end of each month during the course of assignment mentioning status/ progress of work, activities performed, and issues resolved/to be resolved related to assignments during the month.

The Consulting firm will be responsible to:

- Arrange for fully equipped office and office operation related facilities for project development team.
- Arrange for data collection, survey and investigation, preliminary design, report preparation of reports for projects modules
- Arrange for communication related to contract, data processing, computers, printing equipment and necessary stationeries.
- Arrange for all transportation and travelling including local travel required for the assignments to perform the consultancy services/job.

The equipment/ furniture purchased from the funds provided by the Client shall be the property of the client and on completion of the project the Consultant shall return all those equipment/furniture in workable condition.

## Section 7.Standard Form of Contract

Attached Separately

# Schedule I. Smart City Proposals

Attached Separately

SECTION - 7

## STANDARD FORM OF CONTRACT

## *Project Name*: Implementation of Area Based Development Projects under Smart City Project in Rourkela City

Name of Assignment: Selection of Programme Management Consultant (PgMC) for Area Based Development Projects for Rourkela Smart City Limited

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#### **CONTRACT FOR CONSULTANT'S SERVICES Time-Based linked with performance**

## Project Name: Implementation of Area Based Development Projects under Smart City Project in Rourkela City

Contract No.\_\_\_\_\_

between

**Rourkela Smart City Limited** 

and

[Name of the Consultant]

Dated:

## I. Form of Contract

#### TIME-BASED PERFORMANCE LINKED

(Text in brackets [] is optional; all notes should be deleted in the final text)

This CONTRACT (hereinafter called the "**Contract**") is made the *[number]* day of the month of *[month]*, *[year]*, between, on the one hand, Rourkela Smart City Limited (hereinafter called the "**Client**") and *[insert name of Consultant]*, a [company/firm] duly [incorporated/registered] under the provisions of  $[\bullet]$ , with its registered/principal office at  $[\bullet]$ , on the other hand, (hereinafter called the "**Consultant**").

#### WHEREAS

- (a) The city of Rourkela has been selected to be developed into a smart city under the secondphase of the Smart Cities Mission launched by the Ministry of Urban Development, GoI. The Client is the special purpose vehicle incorporated to implement the Smart Cities Mission in Rourkela in accordance with the Smart City Proposals. The Smart City Proposals include the area based proposal for a particular area which will be developed into a smart area, thereby improving livability of the whole city (the "Area Based Development Project").
- (b) The Client has, by way of its request for proposal for Selection of Programme Management Consultant for Area Based Development Projects for Rourkela Smart City issued on [*date*] (hereinafter called the "**RFP**"), invited proposals for providing certain consultancy services for the Area Based Development Projects as defined in this Contract (hereinafter called the "**Services**").
- (c) The Consultant submitted its proposal dated [*insert date*]in response to the RFP for award of the Contract (the "**Proposal**"), whereby the Consultant represented to the Client that it has the required professional skills, expertise and technical resources and is willing to provide the Services on the terms and conditions set forth in this Contract.
- (d) The Client has, by way of a letter of award dated [*insert date*] (the "**LOA**"), accepted the offer of the Consultant to provide the Services on the terms and conditions set forth in this Contract.

NOW THEREFORE, the Parties hereto hereby agree as follows:

- 1. The following documents shall constitute the Contract:
  - (i) The Special Conditions of Contract;
  - (ii) The General Conditions of Contract(including Attachment 1 "Corrupt and Fraudulent Practices);
  - (iii) Appendices:

Appendix A:Terms of Reference Appendix B:Key Experts Appendix C: Remuneration Cost Estimates Appendix D:Form of Performance Security Appendix E: Services Schedule Appendix F: Smart City Proposals

- (iv) RFP;
- (v) LOA; and
- (vi) the Proposal.

All of the foregoing documents are referred to herein as the Contract. In the event of a conflict, ambiguity or discrepancy between:

- (a) the contents of the Contract, the document specified earlier in the list set out above shall prevail over the latter documents;
- (b) between two or more Clauses of the Contract, the provisions of a specific Clause relevant to the issue under consideration shall prevail over those in other Clauses;
- (c) between any two appendices, the appendix relevant to the issue shall prevail; and
- (d) between any value written in numerals and that in words, the latter shall prevail.
- 2. The mutual rights and obligations of the Client and the Consultant shall be as set forth in the Contract. In particular,
  - (a) the Consultant shall carry out the Services in accordance with the provisions of the Contract; and

(b) the Client shall make payments to the Consultant in accordance with the provisions of the Contract.

IN WITNESS WHEREOF, the Parties hereto have caused this Contract to be signed in their respective names as of the day and year first above written.

For and on behalf of *Rourkela Smart City Limited* 

[Authorized Representative of the Client – name, title and signature]

For and on behalf of [Name of Consultant]

[Authorized Representative of the Consultant – name and signature]

## II. General Conditions of Contract

## A. GENERAL PROVISIONS

1. Definitions	Jnless the context otherwise requires, the following terms whenever
	used in this Contract have the following meanings:
	a) "Activity" means an activity or action specified in the Terms of
	Reference, which is to be performed by the Consultant as a part of
	the scope of Services.
	b) "Additional Resource" means any professional and support staff
	in addition to the Key Experts and the Programme Support Staff
	who may be engaged by the Consultant to provide the Services.
	c) "Applicable Law" means all laws in force and effect in India, as or
	the date of the Contract, or which may be promulgated or brough
	into force and effect after the date of the Contract, including all
	regulations, rules and notifications made thereunder and al
	judgments, decrees, injunctions, writs, orders, directives and
	notifications issued by any court or Authority, as may be in force and
	effect during the subsistence of the Contract and applicable to either
	Party, their obligations or this Contract, from time to time.
	d) "Affiliates" means, in relation to the Consultant, a Person who
	Controls or is Controlled by such Consultant, or a Person who is
	under the common Control of the same Person who Controls such
	Consultant.
	e) "Authority" means the GoI, GoO or any local authority or any
	department, instrumentality or agency thereof or any statutory
	body or corporation (to the extent acting in a legislative, judicia
	or administrative capacity and not as a contracting party with the
	Client or the Consultant) or commission under the direct or indirect control of the control state or local government or any
	indirect control of the central, state or local government or any
	political sub-division thereof or any court, tribunal or judicial body within India.
	f) "Breakage Costs" means the amount payable by the Client to the
	Consultant that is attributable to the losses, costs, claims and
	expenses that have been or will reasonably and properly be
	incurred by the Consultant in respect of: (i) any contracts placed
	that cannot be terminated, without such losses, costs, claims and
	expenses being incurred; and (ii) any expenditure incurred in
	anticipation of the performance of the Services, provided however
	that the Consultant has used its reasonable endeavors to mitigate
	the losses, costs, claims and expenses incurred, as a result of the
	termination of the Contract due to a Client default (as set out in
	termination of the Contract due to a Client default (as set out in

	Clause 18.1.5), to the extent that such losses, costs, claims and
	expenses are or may be incurred in connection with the
	performance of the Services.
	For the avoidance of doubt, the Breakage Costs shall mean any
	losses, costs, claims and expenses incurred or to be incurred in
	respect of: (i) any contracts placed that cannot be terminated,
	without such losses, costs, claims and expenses being incurred;
	and (ii) any expenditure incurred in anticipation of the
	performance of the Services, provided however that the
	Consultant has used its reasonable endeavors to mitigate the
	losses, costs, claims and expenses incurred.
(g)	"CEO" means the Chief Executive Officer of the Client.
$\begin{pmatrix} g \end{pmatrix}$ (h)	"Clause" means a clause of the GCC, as may be supplemented by
	the SCC.
(i)	"Client" shall have the meaning ascribed to it in the preamble of
	the Contract.
(j)	"Client Event of Default" has the meaning ascribed to it in Clause
	18.1.5.
(k)	"Client Indemnified Party" has the meaning ascribed to it in
	Clause 19.1.
(1)	"Communication" has the meaning ascribed to it in Clause 6.1.
	"Completion Certificate" means the certificate issued or deemed
	to be issued by the Client to the Consultant to certify satisfactory
	completion of the Services and handover of the monitoring,
	supervision and control over the implementation of the Area Based
	Development Project to the Client or any other agency nominated
	by it, in accordance with Clause 41.7.
$(\mathbf{n})$	"Conflict of Interest" shall have the meaning ascribed to it in
	Clause 21read with clause 3 of section 1 of the RFP.
	"Consultant" shall have the meaning ascribed to it in the preamble
	of the Contract.
(p)	"Consultant Event of Default" has the meaning ascribed to it in
(P)	Clause 18.1.1.
(q)	"Consultant Indemnified Party" has the meaning ascribed to it in
	Clause 19.2.
(r)	"Contract" shall have the meaning ascribed to it in clause 1 of the
	Form of Contract.
(s)	"Control" in relation to a Person, means: (i) the ownership, directly
	or indirectly, of more than 50% of the voting shares of such
	Person; or (ii) the power, directly or indirectly, to direct or
	influence the management and policies of such Person by
	interest the management and ponetes of such reison by

	operation of law, contract or otherwise. The term "Controls" and
	"Controlled" shall be construed accordingly.
(t)	
(u	) "Delay Event" has the meaning given to it in Clause 29.3.
(v	) "Deliverable" means a work product (including reports, software,
	know-how, design, drawings, diagrams, maps, models,
	specifications, analysis, solutions, data base, programmes,
	technical information, data and other documents) to be prepared
	and submitted by the Consultant as a part of the Services, in
	accordance with the terms of this Contract and the term
	"Deliverables" shall be construed accordingly. The list of
	Deliverables to be provided by the Consultant is set out in the
	Terms of Reference.
(v	<i>v</i> ) "Deliverable Acceptance Certificate" means a certificate issued by
	the Consultant to the Client upon the Client's approval of the
	relevant Deliverable, which may be endorsed by the Client in
	accordance with Clause 41.4.
(x	) "Deliverable Due Date" means, with respect to a particular
	Deliverable, the date by which such Deliverable (in a final and
	approved form) is required to be submitted by the Consultant to
	the Client for all the Modules, as specified in the Services
	Schedule.
(у	) "Effective Date" means the date on which this Contract comes into
	force and effect pursuant to Clause 10.
(Z	
	Consultant, to perform the Services, which at a minimum must
	include such number of Key Experts, as specified in Appendix B
	and Form TECH-4 of the RFP. It is clarified that the Expert Pool
	will not include any Programme Support Staff.
(a	a) "Force Majeure" shall have the meaning ascribed to it in Clause
4	16.
,	b) "GCC" means these General Conditions of Contract.
`	c) "GoO" means the Government of Odisha
,	d) "Gol" means the Government of India.
(e	e) "Good Industry Practices" means the exercise of that degree of
	skill, diligence and prudence, and those practices, methods,
	specifications and standards of safety and performance, as may change from time to time and which would reasonably and
	ordinarily be expected to be used and exercised by a skilled and
	experienced consultant engaged in the performance of services of
	the type, size and nature similar to the Services.
	the type, size and hattic similar to the bervices.

(ff) "Indemnified Party" has the meaning ascribed to it in Clause 1	19.3.
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- (gg) "Indemnifying Party" has the meaning ascribed to it in Clause 19.3.
- (hh) "Intellectual Property Rights" means, in respect of the Services, any copyright, trademarks, technology, know-how, industrial processes, proprietary information, licenses, patents, permissions from or agreements with licensors of any processes, methods and systems incorporated or to be incorporated in the performance of the Services, registered designs, franchises, trade secrets, data bases, source codes, brand names, service marks, trade names, and any other intellectual and industrial property rights, whether registrable or not, subsisting or recognized under the Applicable Law or laws of any other jurisdiction, including all applications, renewals, extensions and revivals thereof.
- (ii) "Key Expert" means an individual engaged by the Consultant, as a part of the Expert Pool, to provide the Services or any part thereof, who has the minimum qualification and experience as specified in paragraph 6.5.3 of the Terms of Reference in the RFP for the position that such individual holds in the Expert Pool and whose curriculum vitae (CV) was evaluated as a part of the Consultant's Technical Proposal and approved by the Client at the time of finalization of the Contract.
- (jj) "LOA" has the meaning ascribed to it in recital (d) of the Contract.
- (kk) "Local Currency" means the official currency of India (i.e., Indian Rupees).
- (ll) "Module" means a component of the Area Based Development Project in relation to which the Consultant is required to provide the Services, as described in greater detail in the Terms of Reference.
- (mm)"Party" means the Client or the Consultant, as the case may be, and "Parties" means both of them.
- (nn) "Payment Schedule" means the schedule for payment of the Price to the Consultant, as set out in the SCC.
- (00) "Performance Security" means a duly executed, irrevocable and unconditional bank guarantee to be procured and maintained by the Consultant in accordance with Clause 51 read with the SCC, to secure the due and proper performance of the Contract.
- (pp) "Person" means any individual, company, corporation, firm, partnership, trust, sole proprietor, limited liability partnership, cooperative society, government company or any other legal entity.
- (qq) "Personnel" means, collectively, the Expert Pool, Program Support Team, and any other personnel of the Consultant engaged

by the Consultant to perform the Services or any part thereof under
the Contract.
(rr) "Programme Support Team" means the team of Programme
Support Staff engaged by the Consultant to perform the Services,
which at a minimum must include such number of Programme
Support Staff, as specified in Form TECH-4 of the RFP. It is
clarified that the Programme Support Team will not include any
Key Experts.
(ss) "Programme Support Staff" means an individual engaged by the
Consultant, as a part of the Programme Support Team, to provide
the Services or any part thereof, who has the minimum
qualification and experience as specified in paragraph 6.5.3 of the
Terms of Reference of the RFP for the function that such
individual is required to perform as a part of the Programme
Support Team.
(tt) "Project Office" means the office space provided by the Client to
the Consultant within the Client's office in the city of Rourkela,
for the Consultant to set up its project office for the Personnel and
Additional Resources, if any, who are or will be engaged to
provide the Services.
(uu) "Proposal" has the meaning ascribed to it in recital (c) of the
Contract.
(vv) "Remuneration" means the aggregate remuneration payable for
the Expert Pool and the Programme Support Team, based on the
agreed man month rates for the Key Experts and the Programme
Support Staff, as set out in Appendix C.
<ul><li>(ww) "Reports" has the meaning ascribed to it in Clause 26.</li><li>(xx) "RFP" has the meaning ascribed to it in recital (b) of the Contract.</li></ul>
(yy) "Smart City Proposals" means the stage 1 and stage 2 proposals
submitted by GoO to the Ministry of Urban Development, GoI for
the selection of Rourkela as a smart city under the second phase
of the Smart Cities Mission launched by the Ministry of Urban
Department, which are appended to the Contract at Appendix F.
(zz) "SCC" means the special conditions of contract with specific
details and information to supplement (and not override) the GCC.
(aaa) "Section" means a section of the Contract.
(bbb) "Services" means the work to be performed by the Consultant
pursuant to this Contract, as described in Appendix A hereto.
(ccc) "Services Schedule" means the schedule showing the sequence,
method and timing of execution of the Services and related
activities and the Deliverable Due Dates, as set out in Appendix E.

		<ul> <li>pursuant to this Contract ("Communication") shall be in writing in the language specified in the SCC. Unless otherwise specified in the Contract, any such Communication shall be sent by electronic mail or facsimile transmission, with a confirmation copy by courier or registered post to the address specified in the SCC. Any Communication sent by electronic mail or facsimile shall be deemed to have been received on the date of transmission and any notice served by courier or registered post shall be deemed to be received when actually delivered to the address specified in the SCC.</li> <li>6.2. A Party may change its address for Communication hereunder by giving the other Party notice of such change to the address specified in the SCC.</li> </ul>
7.	Location	<b>7.1.</b> The Services shall be performed at such locations as are specified in Appendix A hereto and, where the location of a particular task is not so specified, at such locations, whether in India or elsewhere, as the Client may approve.
8.	Authorized Representatives	<b>8.1.</b> Any action required or permitted to be taken, and any document required or permitted to be executed under this Contract by the Client or the Consultant may be taken or executed by the officials specified in the SCC.
9.	Corrupt and Fraudulent Practices	<b>9.1.</b> The Consultant shall comply with the Client's policy in regard to corrupt and fraudulent practices as set forth in Attachment 1 to the GCC.
	a. Commissions and Fees	<b>9.2.</b> The Client requires the Consultant to disclose any commissions or fees that may have been paid or are to be paid to agents or any other party with respect to the selection process or execution of the Contract. The information disclosed must include at least the name and address of the agent or other party, the amount and currency, and the purpose of the commission, gratuity or fee. Failure to disclose such commissions, gratuities or fees may result in termination of the Contract and/or sanctions by the Bank.

## B. COMMENCEMENT, COMPLETION, MODIFICATION AND TERMINATION OF CONTRACT

10. Effectiveness of	10.1This Contract shall come into force and effect on the date (the
Contract	"Effective Date") of the Client's notice to the Consultant instructing
	the Consultant to begin carrying out the Services.

11. Commencement of	<b>11.1</b> The Consultant shall confirm availability of the Key Experts for
Services	the term of the Contract and begin carrying out the Services no later
	than the date specified in the SCC.
12. Expiration of	<b>12.1</b> Unless terminated earlier pursuant to Clause 18, this Contract shall
Contract	expire at the end of such time period after the Effective Date as
	specified in the SCC, unless extended in accordance with this Contract.
	specified in the See, unless extended in decordance with this contract.
13. Entire Agreement	13.1This Contract constitutes the entire understanding between the
	Parties regarding the scope of the Services and supersedes all prior
	written or oral understandings, offers, agreements, communication or
	representations affecting the same subject matter. It is clarified that the
	obligations of the Consultant under the RFP shall continue to subsist
	and shall be deemed to form part of the Contract.
14 Modifications	14.1 Any modification on variation of the terms and conditions of
14. Modifications or	<b>14.1.</b> Any modification or variation of the terms and conditions of
Variations	this Contract, including any modification or variation of the scope of
	the Services, may only be made by written agreement between the
	Parties.
	<b>14.2.</b> Both the Client and the Consultant may, at any time during the
	term of the Contract, propose a variation to the Services, the Terms
	of Reference (as set out in Appendix A), Payment Schedule and/or
	any other provision of the Contract (Variation).
	<b>14.3.</b> Client Proposed Variation
	(i) The Client may, at any time during the term of the Contract, instruct
	the Consultant, by issuing a written notice, to carry out a Variation (a
	Variation Order). Provided that, the Client shall not propose a
	Variation which is not technically or financially feasible, such
	feasibility being determined in accordance with Good Industry
	Practice, or any Variation that constitutes unrelated work.
	Trachee, or any variation that constitutes unrelated work.
	(ii) Within fifteen(15)days of receipt of a Variation Order, the
	Consultant shall submit a proposal setting out in sufficient detail the
	implications of the proposed Variation, including the (a) description
	of the work required or no longer required; (b) an estimate of the increase or deemage in the Total Value of Contract: (c) the Service
	increase or decrease in the Total Value of Contract; (c) the Service
	Schedule; and (d) Payment Schedule.

(iii) Based on its review of the proposal submitted by the Consultant, the Client may: (a) accept the proposal and the corresponding adjustments to the Total Value of Contract, Services Schedule and Payment Schedule; (b) provide its comments on the proposal seeking amendments and/or justification for the implications put forth by the Consultant; or (c) reject the proposal submitted by the Consultant and withdraw the Variation Order, within seven (7) days from the date of receipt of the Consultant's proposal under Clause 14.3(ii).

(iv) If the Client accepts the Consultant's proposal under Clause 14.3(ii) of this Section, it shall issue an instruction identifying the offer that is being accepted and requesting the Contractor to proceed with the Variation. Upon the Client's acceptance of the Consultant's proposal, the Consultant shall proceed with the Variation.

(v) To the extent the Client seeks amendments and/or justification in the proposal submitted by the Consultant, the Consultant shall incorporate or address, in writing, the Client's comments and submit a revised proposal. On approval of the revised proposal in accordance with Clause 14.3(iv), the Consultant shall proceed with the Variation.

(vi) On implementation of a Variation Order, the Consultant shall be entitled to the agreed increase in the Total Value of Contract and/or adjustment to the Services Schedule or Payment Schedule for carrying out the Variation.

(vii) Notwithstanding anything to the contrary in this Clause 14.3, the Consultant shall be bound to implement any Variation that is necessitated by a Change in Law (*discussed in Clause15 below*) and any consequent adjustment in the Total Value of Contract, Services Schedule or Payment Schedule, on account of such Variation, shall be determined in accordance with Clause15 below.

## 14.4. Consultant Proposed Variation

(i) The Consultant may propose a Variation, which it considers necessary or desirable to improve the quality of the Services. While proposing a Variation, the Consultant shall submit a proposal to the Client, with a statement setting out: (a) detailed particulars of the Variation; (b) the work required or no longer required; (c) an estimate of any adjustment in the Total Value of Contract; (d) any adjustment to the Services Schedule or Payment Schedule; and (e) any other effect the proposed Variation would have on the Services or on any other provision of the Contract.

(ii) Based on its review of the Variation proposed by the Consultant, the Client may: (a) confirm the Variation; (b) provide its comments on the proposed Variation; or (c) reject the proposed Variation, while giving reasons in writing for such rejection, within seven (7)days of the submission of the proposal for a Variation. Upon the Client's acceptance of the proposed Variation, the Consultant shall proceed with the Variation.

(iii) To the extent the Client seeks amendments in the proposed Variation, the Consultant shall incorporate or address, in writing, the Client's comments and submit a revised proposal. On approval of the revised proposal in accordance with Clause14.4(ii), the Consultant shall proceed with the Variation.

(iv) If the Parties are unable to reach agreement regarding the terms of a Variation Order, such disagreement shall be resolved pursuant to Clauses50.

**14.5.** Notwithstanding anything contained in this Clause 14, a Variation made necessary due to any act, omission or default of the Consultant in the performance of its obligations under the Contract will not result in any increase in the Total Value of Contract or extension of any Deliverable Due Date.

**14.6.** No Variation invalidates the Contract. The Consultant agrees that a Variation may involve the omission of any part of the Services and further, the Consultant agrees that the Client may engage others to perform that part of the Services which has been omitted. The Consultant further acknowledges that any omission or omissions will not constitute a basis to allege that the Client has repudiated the Contract no matter the extent or timing of the omission(s).

**14.7.** Notwithstanding anything contained in this Clause 14, the Client shall not agree to any Variation if: (i) the Consultant seeks any Variation in its obligations which is due to any shortcoming or deficiency in the documents provided by the Consultant; (ii) the Variation relates to repeat performance of any Services due to the Consultant's failure to comply with the Client's requirements; or (iii)

	escalation in the cost of equipment, materials or the work force, other than on account of a Change in Law.
15. Change in Law	<b>15.1.</b> For the purposes of this Contract, "Change in Law" means the occurrence of any of the following events after the date of execution of the Contract: (i) the modification, amendment or repeal of any existing Applicable Law; (ii) the enactment, promulgation, bringing into effect, adoption of any new Applicable Law; (iii) change in the interpretation or application of any Applicable Law by any Authority; (iv) the introduction of a requirement for the Consultant to obtain any new approval or permit or the unlawful revocation of an applicable approval or permit; or (v) the introduction of any new Tax or a change in the rate of an existing Tax.
	Change in Law does not include: (i) any change in the (Indian) Income Tax Act, 1961 with regard to the taxes on the income of the Consultant; (ii) any statute that has been published in draft form or as a bill that has been placed before the legislature or that has been passed by the relevant legislature as a bill but has not come into effect prior to the date of the Contract and which is a matter of public knowledge; or (iii) a draft statutory instrument or delegated legislation that has been published prior to the date of the Contract, which is under the active consideration or contemplation of the GoI or GoO and which is a matter of public knowledge.
	<ul> <li>15.2. If, after the date of this Contract, there is any Change in Law which:</li> <li>(i) increases the cost incurred by the Consultant in performing the Services; and/or</li> <li>(ii) affects the Services Schedule,</li> </ul>
	then the Consultant may notify the Client and appropriate adjustments shall be made to the Total Value of Contract and/or the Services Schedule to account for the Change in Law. The notice shall be accompanied by all supporting documents, details and information required by the Client to assess the claims of the Consultant. Provided that, if a Change in Law becomes applicable as a result of a delay by the Consultant in providing the Services, other than due to a Delay

	Event, then the Consultant shall not be entitled to any adjustment in the Total Value of Contract and/or the Services Schedule.
	Where it is not possible to address the effect of a Change in Law (through an adjustment in the Total Value of Contract and/or the Services Schedule), the Parties shall agree on a mechanism, including amending the terms of the Contract, to mitigate the adverse effects of the Change in Law. If the Parties are unable to reach an agreement within thirty (30) days of the notification of a Change in Law, then the matter shall be referred to dispute resolution in accordance with Clause 50.
16. Force Majeure	
a. Définition	<ul> <li>16.1 For the purposes of this Contract, "Force Majeure" means any of the following events, which is beyond the reasonable control of a Party, is not foreseeable, is unavoidable, and makes a Party's performance of its obligations hereunder impossible or so impractical as reasonably to be considered impossible under the circumstances:</li> <li>(i) acts of God;</li> <li>(ii) accidents, except as may be attributable to the Parties;</li> <li>(iii) earthquake, storm or flood;</li> <li>(iv) fires or explosions, except as may be attributable to the Parties;</li> <li>(v) acts of Authorities, except as may be attributable to the Parties;</li> <li>(vi) epidemics;</li> <li>(vii) war, terrorism, sabotage, civil commotions/civil disorder, or riots; and</li> <li>(viii) general strikes or lockouts or other industrial action/confiscation (which are not restricted to the Consultant or its Personnel).</li> </ul>
	<b>16.2</b> Force Majeure shall not include: (i) any event which is caused by the negligence or intentional act or omission of a Party or any Personnel or its agents or employees, (ii) any event which a diligent Party could reasonably have been expected to take into account at the time of the conclusion of this Contract, or be able to avoid or overcome in the carrying out of its obligations hereunder; (iii) insufficiency of funds or commercial hardship; and (iv) unavailability, or increase in the cost of any Personnel or component required to perform the Services, unless such unavailability or increase in costs is due to a Force Majeure event.

Contract	<b>16.3</b> The failure of a Party to fulfill any of its obligations hereunder shall not be considered to be a breach of, or default under, this Contract insofar as such inability arises from an event of Force Majeure, provided that the Party affected by such an event has taken all reasonable precautions, due care and reasonable alternative measures to mitigate and overcome the effects of the Force Majeure event. Performance of any obligations affected by a Force Majeure event must be resumed as soon as reasonably possible after the abatement of such Force Majeure event.
be Taken	<b>16.4</b> A Party affected by an event of Force Majeure shall continue to perform its obligations under the Contract as far as is reasonably practical, and shall take all reasonable measures to minimize the consequences of any event of Force Majeure.
	<b>16.5</b> A Party affected by an event of Force Majeure shall notify the other Party of such event as soon as possible, and in any case not later than fourteen (14) calendar days following the occurrence of such event, providing evidence of the nature and cause of such event, and shall similarly give written notice of the restoration of normal conditions as soon as possible.
	<b>16.6</b> Any period within which the Consultant is required to complete any action or task, in terms of the Services Schedule, shall be extended for a period equal to the time during which the Consultant was unable to perform such action as a result of an event of Force Majeure.
	<b>16.7</b> During the period of their inability to perform the Services as a result of an event of Force Majeure, the Consultant, upon instructions by the Client, shall either:(i) demobilize, in which case the Consultant shall be reimbursed for additional costs it reasonably and necessarily incurs in demobilization, and, if required by the Client, in reactivating the Services; or (ii) continue with the Services to the extent reasonably possible, in which case the Consultant shall continue to be paid under the terms of this Contract for the part of the Services performed by it during the subsistence of the Force Majeure event and be reimbursed for additional costs reasonably and necessarily incurred in demobilizing for the part of the Services which are
	incurs in demobilization, and, if required by the Clie the Services; or (ii) continue with the Service reasonably possible, in which case the Consultant be paid under the terms of this Contract for the par performed by it during the subsistence of the Ford and be reimbursed for additional costs reasonably

	<b>16.8</b> Not later than thirty (30) days after the Consultant has, as a result of an event of Force Majeure, become unable to perform a material portion of the Services, the Parties shall consult with each other with a view to agreeing on the appropriate measures to be taken in the circumstances.
	<b>16.9</b> In the case of disagreement between the Parties as to the existence or extent of Force Majeure, the matter shall be settled according to Clause 50.
	<b>16.10</b> Save and except as expressly provided in the Contract, neither Party shall be liable in any manner whatsoever to the other Party in respect of any loss relating to or arising from any event of Force Majeure or the exercise by it of any right pursuant to this Clause 16.
d. Prolonged Force	16.11If a Force Majeure event affecting any Party subsists for a
Majeure	continuous period of one hundred eighty (180) days, the affected party may issue a notice of termination of the entire Contract or such part of the Services as is affected by the Force Majeure event, in accordance with Clause 18 below.
17. Suspension	17.1 The Client may, by written notice of suspension to the
	Consultant, suspend all payments to the Consultant hereunder if the
	Consultant fails to perform or is in breach of any of its obligations
	under this Contract, including the carrying out of the Services, provided that such notice of suspension: (i) shall specify the nature of
	the failure or breach, and (ii) shall request the Consultant to remedy
	such failure within a period not exceeding thirty (30) calendar days
	after receipt by the Consultant of such notice of suspension.
18. Termination	<b>18.1.</b> This Contract may be terminated by either Party as per
	provisions set out below:
a. By the Client	<b>18.1.1</b> A "Consultant Event of Default" means any of the events set
	out below, unless such event has occurred as a consequence of a default by the Client as set out in Clause 18.15, a Change in Law or
	default by the Client as set out in Clause18.1.5, a Change in Law or any event of Force Majeure ("Consultant Event of Default"):
	(i) if the Consultant fails to remedy a failure in the
	performance of its obligations hereunder, as specified in a
	notice of suspension pursuant to Clause 17 within thirty (20) days of magint of such notice of suspension or within
	(30) days of receipt of such notice of suspension or within

	such further period as the Client may have subsequently
	such further period as the Client may have subsequently granted in writing;
	(ii) if the Consultant becomes insolvent or bankrupt or enters
	into any agreements with its creditors for relief of debt or takes advantage of any law for the herefit of debtors or
	takes advantage of any law for the benefit of debtors or
	goes into liquidation or receivership whether compulsory
	or voluntary;
	(iii) if the Client, in its sole discretion and for any reason
	whatsoever which reason is required to be recorded in
	writing, decides to terminate this Contract;
	(iv) if the Consultant's liability to pay delay liquidated
	damages reaches the cap on delay liquidated damages
	specified in Clause 29.8 but the delay in respect of which
	the delay liquidated damages are payable continues to
	exist;
	(v) if the Consultant fails to confirm availability of Key
	Experts as required in Clause 11;
	(vi) if the Consultant replaces any Key Expert in contravention
	of the provisions of this Contract;
	(vii) if the Consultant has engaged in corrupt, fraudulent,
	collusive, coercive, undesirable or restrictive practice in
	bidding for or in subsequently executing the Contract;
	(viii) if the Consultant fails to furnish, renew and/or maintain
	the Performance Security in accordance with this
	Contract;
	(ix) if the Consultant assigns or novates its rights and
	obligations under this Contract without the prior written
	consent of the Client;
	(x) if any of the Consultant's representations and warranties are
	found to be false and/or misleading; or
	(xi) if the Consultant is in breach of any Applicable Laws.
	2Without prejudice to other provisions of this Contract, upon the
	rence of a Consultant Event of Default, the Client may deliver a
notice	e to the Consultant specifying the nature of the breach and giving
	re period of thirty (30) days to the Consultant to cure the
Const	ultant Event of Default.
Drowi	ded that, in case of occurrence of a Consultant Event of Default
	ut in Clauses 18.1.1(ii), 18.1.1(iv), 18.1.1(vii), the Client shall
	the right to terminate the Contract immediately, without any
obliga	ation to provide a cure period.

	<ul> <li>18.1.3Subject to Clause 18.1.2, and except in case of the event set out at Clause 18.1.1(iii), if by the end of the cure period, the Consultant has not remedied the Consultant Event of Default or taken steps to remedy the Consultant Event of Default to the satisfaction of the Client, then the Client shall have the right to issue a termination notice, upon which this Contract shall terminate forthwith.</li> <li>18.1.4Notwithstanding anything to the contrary in this Contract, in case of occurrence of a Consultant Event of Default set out in Clauses 18.1.1(i), 18.1.1(iv) or 18.1.1(vi), to the extent such Consultant Event of Default affects one or more of the Modules but not the entire Contract, the Client shall have the right to partially terminate the Contract with respect to the Modules affected by such Consultant Event of Default and not the entire Contract. Such partial termination shall not impact the validity of the Contract or the obligations of the Consultant Event of Default.</li> <li>Upon total or partial termination of the Contract for a Consultant Event of Default, the Client will have the right to engage a third party consultant to complete the Services or the Modules which have been deleted from the Consultant's scope and the Client shall recover the incremental costs incurred by the Client in engaging a third party consultant from the Consultant.</li> </ul>
b. By the Consultant	<ul> <li>18.1.5A "Client Event of Default" means any of the following events set out below, unless such event has occurred as a consequence of a default by the Consultant as set out in Clause 18.1.1, a Change in Law or any event of Force Majeure: <ul> <li>(i) if the Client fails to pay any undisputed money due to the Consultant pursuant to this Contract within forty five (45) calendar days after receiving written notice from the Consultant that such payment is overdue;</li> <li>(ii) if the Client is in material breach of its obligations under this Contract and has not remedied the same within fortyfive (45) days (or such longer period as the Consultant may have subsequently approved in writing) following the receipt by the Client of the Consultant's notice specifying such breach;</li> <li>(iii) if the Client becomes insolvent or bankrupt or enters into any agreements with its creditors for relief of debt or take</li> </ul> </li> </ul>

	<ul> <li>advantage of any law for the benefit of debtors or goes into liquidation or receivership whether compulsory or voluntary; or</li> <li>(iv) if the Client suspends the performance of the Services for more than sixty (60) days, for reasons not attributable to the Consultant.</li> </ul>
	<b>18.1.6</b> Without prejudice to other provisions of this Contract, upon the occurrence of a Client Event of Default, the Consultant may deliver a notice to the Client specifying the nature of the breach and giving a cure period of thirty (30) days to the Client to cure the Client Event of Default.
	Provided that, in case of occurrence of a Client Event of Default set out in Clauses 18.1.5(iii) or 18.1.5(iv), the Consultant shall have the right to terminate the Contract immediately, without any obligation to provide a cure period.
	Notwithstanding anything to the contrary in this Contract, in case of occurrence of a Client Event of Default set out in Clauses 18.1.5(i) or 18.1.5(ii), to the extent such Client Event of Default affects one or more of the Modules but not the entire Contract, the Consultant will not have a right to terminate the entire Contract for such Client Event of Default, but will only have a right to partially terminate the Contract with respect to the Modules affected by such Client Event of Default. Such partial termination shall not impact the validity of the Contract or the obligations of the Consultant and the Client with regard to the Modules which are not affected by the Client Event of Default.
c. Termination for Force Majeure	<b>18.1.7</b> If a Force Majeure event affecting any Party subsists for a continuous period of one hundred eighty (180) days, then either Party may issue a notice of termination to the other Party. Upon receipt of this notice, the Parties shall have a period of fifteen (15) days to agree on the manner in which the Contract may be progressed upon cessation of the Force Majeure event and the variations, if any, required to the Contract to address the consequences of the Force Majeure event. If on the expiry of the fifteen (15) day period, the Parties fail to arrive at an agreement, either Party may immediately terminate this Contract by written notice to the other Party.
	Notwithstanding anything to the contrary in this Contract, in case of occurrence of a Force Majeure event which affects one or more of the

		Modules but not the entire Contract, the Contract may be partially terminated with respect to the Modules affected by such Force Majeure event. Such partial termination shall not impact the validity of the Contract or the obligations of the Consultant with regard to the Modules which are not affected by the Force Majeure event.
d.	Cessation of Rights and Obligations	<b>18.1.8</b> Upon termination of this Contract pursuant to Clause 18, or upon expiration of this Contract pursuant to Clause 12, all rights and obligations of the Parties hereunder shall cease, except (i) any cause or action which may have occurred in favour of either Party or any right which is vested in either Party under any provision of the Contract as a result of any act, omission, deed, matter or thing done or omitted to be done by either Party before the expiry or termination of the Contract, (ii) the obligation of confidentiality set forth in Clause 22, (iii) the Consultant's obligation to permit inspection, copying and auditing of their accounts and records set forth in Clause 25, (iv) the indemnity obligations of the Parties as set out in Clause 19; (v) the obligations in relation to intellectual property rights under Clause 27;and (vi) any right which a Party may have under the Applicable Law.
e.	Cessation of Services	<b>18.1.9</b> Upon termination of this Contract by either Party , the Consultant shall:(i) immediately upon dispatch or receipt of such notice, take all necessary steps to bring the Services to a close in a prompt and orderly manner and shall make every reasonable effort to keep expenditures for this purpose to a minimum; and (ii) transfer to the Client all documents, data, programmes, applications, software, equipment etc. developed or acquired by the Client for the purposes of performing the Services along with the right to use the Intellectual Property in such documents, data, programmes, applications, software, equipment for the Area Based Development Project.
f.	Payment upon Termination	<ul> <li>18.1.10Upon termination or partial termination of this Contract for a Consultant Event of Default (except the event set out in Clause 18.1.1(iii) above), the Client shall make the following payments to the Consultant: <ul> <li>(i) Remuneration for the duly and satisfactorily completed Deliverables for all Modules or, the terminated Modules, as the case may be, prior to the date of termination, in accordance with Clause 43. Less</li> </ul></li></ul>

(ii) all amounts previously paid to the Consultant under the Contract for all Modules or the terminated Modules, as the
case may be;
(iii) all amounts due to the Client from the Consultant, including
any damages payable by the Consultant to the Client in respect of all Modules or the terminated Modules, as the
case may be; and
(iv) the incremental cost incurred by the Client in engaging a
third party to complete all Modules or the terminated
Modules, as the case may be.
If the aggregate of (ii), (iii), and (iv) above is: (a) less than (i) above,
the Client shall pay the differential amount to the Consultant within
thirty (30) days of the Consultant raising an invoice for the amount; or
(b) more than (i) above, then the Consultant shall pay the differential
amount to the Client within thirty (30) days of the Client raising an
invoice for the amount, failing which the Client may invoke the Performance Security to recover such amounts.
renormance security to recover such amounts.
<b>18.1.11</b> Upon termination or partial termination of this Contract for a
Client Event of Default, a Force Majeure event or for the event set out
in Clause 18.1.1(iii) above, the Client shall make the following
payments to the Consultant:
(i) Remuneration for the duly and satisfactorily completed
Deliverables for all Modules or terminated Modules, as the
case may be, prior to the date of termination, in accordance
with Clause 43; and (ii) if the Contract is terminated for a Client Event of Default or
(ii) if the Contract is terminated for a Client Event of Default or for the event set out in Clause 18.1.1(iii), any Breakage
Costs reasonably incurred by the Consultant as a direct
result of termination or partial termination of the Contract;
Less
(iii) all amounts previously paid to the Consultant under the
Contract for all Modules or terminated Modules, as the case
may be;
(iv) all amounts due to the Client from the Consultant, including
any damages payable by the Consultant to the Client in
respect of all Modules or the terminated Modules, as the
case may be. The Client shall pay the termination compensation specified in this
The Client shall pay the termination compensation specified in this Clause 18.1.11 to the Consultant within thirty (30) days of the
Consultant raising an invoice for that amount.

19. Indemnity	and	<b>19.1</b> Consultant's indemnity
Limitation	of	
Liability	-	The Consultant must indemnify and hold harmless the Client and the Client's staff, their Affiliates and directors of their Affiliates (each a "Client Indemnified Party") from and against any and all claims and losses suffered or incurred by the Client Indemnified Party, including claims by a third party, arising out of:
		(i) any failure of the Consultant to pay taxes or any statutory dues;
		(ii) any non-compliance or violation of Applicable Law or applicable permits by the Consultant;
		<ul><li>(iii) breach of the Consultant's representations and warranties set out in the Contract;</li></ul>
		(iv) bodily injury, sickness or death of any person whatsoever;
		(v) breach of the Consultant's obligations under the Contract;
		(vi) physical damage to the Project Office or any property therein;
		(vii) loss of or physical damage to property of any third party; or
		(viii)infringement of the Intellectual Property Rights of any third party by the Consultant under the Contract.
		<b>19.2</b> Client's indemnity
		The Client agrees to indemnify and hold harmless the Consultant and the Personnel (each a "Consultant Indemnified Party") from and against any and all claims or losses suffered or incurred by the Consultant Indemnified Party arising out of:
		(i) breach of the Client's representations and warranties under the Contract; or
		<ul><li>(ii) any non-compliance or violation of Applicable Laws or any Client's applicable permits or consents by the Client.</li></ul>
		<b>19.3</b> On receipt of a notice of any claim, which would entitle any Party ("Indemnified Party") to claim indemnification from the other Party ("Indemnifying Party"), the Indemnified Party shall, within a

reasonable time, provide a written notice of the claim to the Indemnifying Party along with all the documents available with it in respect of the claim, specifying in detail the claim, the amount claimed by the third party, the date on which the claim arose and the nature of the default to which such claim relates (including a reference to the applicable provision of the Contract) and the Indemnifying Party shall settle the claim accordingly. The Indemnifying Party shall be entitled to but not obliged to participate in and control the defence of any such suit, action or proceeding at its own expense or direct the Indemnified Party to defend such claim, at the cost of the Indemnifying Party. If the Indemnifying Party elects to control the defence of any such suit, action or proceeding, the Indemnified Party shall render all necessary assistance for the purposes of enabling the Indemnifying Party to take the action referred to in this Clause 19.3. The Indemnifying Party may also request the Indemnified Party, at the cost of the Indemnifying Party to dispute, resist, appeal, compromise, defend, remedy or mitigate the matter or enforce against the third party the Indemnifying Party's rights in relation to the matter and in connection with proceedings related to the matter, use reputable advisers and lawyers chosen by the Indemnifying Party. The Indemnified Party shall not settle any such suit, action or proceeding without the prior written consent of the Indemnifying Party.

**19.4** The Indemnifying Party agrees and acknowledges that it shall fully indemnify the Indemnified Party for all amounts paid and/or costs incurred by the Indemnified Party in accordance with this Clause 19.

**19.5** Unless otherwise specified in the Contract, neither Party shall be liable to the other Party for any kind of indirect, punitive or consequential loss or damage or for any economic loss, loss of profit, loss of revenue, loss of use or business interruption which may be suffered by the other Party in connection with this Contract, except for losses caused by the fraud or wilful misconduct of the Party.

**19.6** The Party entitled to the benefit of an indemnity under this Clause 19 shall take all reasonable measures to mitigate any loss or damage which has occurred. If the Party fails to take such measures, the other Party's liabilities shall be correspondingly reduced.

**19.7** The obligation to indemnify stipulated in this Clause 19 is:

<ul> <li>(i) continuing, separate and independent obligation of the Parties from their other obligations and shall survive the termination of this Contract; and</li> </ul>
<ul><li>(ii) shall not be limited or reduced by any insurance, except to the extent that the proceeds of any such insurance are capable of being applied to reduce claims made against the affected Party.</li></ul>
<b>19.8</b> For the purpose of this Clause 19:(i) "claim" means any claim, liability, proceeding, cause of action, action, suit, demand at law or in equity, in each case brought against either Party (including by any third party); and (ii) "loss" means all losses (excluding consequential losses, indirect losses and loss of profit), damages, liabilities, fines, interest, awards, penalties, costs (including, reasonable legal costs, lawyers' and arbitrators' fees), charges and expenses of whatever nature or howsoever occasioned including any of the above suffered by the non-defaulting Party or a third party as a result of any act or omission in the course of or in connection with the performance, non-performance or deficiency in the performance of obligations under this Contract.

## C. RIGHTS AND OBLIGATIONS OF THE CONSULTANT

20. General	
a. Standard of Performance	<ul> <li>20.1 The Consultant shall perform the Services and carry out the Services with all due diligence, efficiency and economy, in accordance with Good Industry Practices and this Contract, and shall observe sound management practices, and employ appropriate technology and safe and effective equipment, machinery, materials and methods. The Consultant shall always act, in respect of any matter relating to this Contract or to the Services, as a faithful adviser to the Client, and shall at all times support and safeguard the Client's legitimate interests in any dealings with third parties.</li> <li>20.2The Consultant shall employ and provide such qualified and experienced Personnel as are required to carry out the Services.</li> <li>20.3 The Consultant shall not subcontract any part of the Services.</li> </ul>

h Low	20.4 The Consultant shall perform the Services in accordance with
b. Law Applicable to Services	<b>20.4</b> The Consultant shall perform the Services in accordance with the Contract and the Applicable Law and shall take all practicable steps to ensure that all of its Personnel comply with the Applicable Law.
	<b>20.5</b> Throughout the duration of the Contract, the Consultant shall comply with the prohibitions in India in relation to the import of goods and services when as a matter of law or official regulation, there is a prohibition on entering into or maintaining commercial relations with the country from where the import is proposed to be made.
	<b>20.6</b> The Consultant shall obtain, maintain and comply with the terms of all applicable permits, including work permits for its Personnel, required to perform the Services, at its own risk and cost.
21. Conflict of Interest	<b>21.1</b> The Consultant shallhold the Client's interests paramount, without any consideration for future work, and strictly avoid conflict with other assignments or their own corporate interests.
a. Consultant Not to Benefi from Commissions, Discounts, etc.	<ul> <li>21.1.1 The Remuneration of the Consultant pursuant to Clauses 42 through 47 shall constitute the Consultant's only payment in connection with this Contract or the Services and the Consultant shall not accept for its own benefit any trade commission, discount or similar payment in connection with activities pursuant to this Contract or in the discharge of its obligations hereunder, and the Consultant shall use its best efforts to ensure that the Personnel and agents of either of them, similarly shall not receive any such additional payment.</li> <li>21.1.2 Furthermore, if the Consultant, as part of the Services, has the responsibility of advising the Client on the procurement of goods, works or services, the Consultant shall comply with the applicable procurement guidelines of the GoO, and shall at all times exercise such responsibility in the best interest of the Client. Any discounts or commissions obtained by the Consultant in the exercise of such procurement shall be to the account of the Client.</li> </ul>
b. Consultant and Affiliate Not to Engag in Certain Activities	disqualified from providing goods, works, or non-consulting services

c. Prohibition of Conflicting Activities d. Strict Duty to Disclose Conflicting Activities	<ul> <li>21.1.4 The Consultant shall not engage, and shall cause its Personnel to not engage, either directly or indirectly, in any business or professional activities that would conflict with the activities assigned to them under this Contract.</li> <li>21.1.5 The Consultant has an obligation and shall ensure that its Personnel shall have an obligation to disclose any situation of actual or potential conflict that impacts their capacity to serve the best interest of their Client, or that may reasonably be perceived as having this effect. Failure to disclose said situations may lead to the disqualification of the Consultant or the termination of its Contract.</li> </ul>
22. Confidentiality	<b>22.1</b> Except with the prior written consent of the Client, the Consultant and the Personnel shall not at any time communicate to any person or entity any proprietory or confidential information, including information relating to reports, data, drawings, design software or other material, whether written or oral, in electronic or magnetic format, and the contents thereof; and any reports, digests or summaries created or derived from any of the foregoing that is provided by the Client to the Personnel; any information provided by or relating to the Client, its technology, technical processes, business affairs or finances or any other information acquired in the course of the Services, nor shall the Consultant and the Personnel make public the recommendations formulated in the course of, or as a result of, the Services.
	Notwithstanding the aforesaid, the Consultant and the Personnel may disclose such information to the extent that such information: (i) was in the public domain prior to its delivery to the Consultant/Personnel or becomes a part of the public domain from a source other than the Consultant/Personnel; (ii) was obtained from a third party with no known duty to maintain its confidentiality; (iii) is required to be disclosed under Applicable Laws or judicial/ administrative/arbitral process or by any government instrumentality, provided that such disclosure is made: (a) after giving a prior written notice to the Client; and (b) using reasonable efforts to ensure that such disclosure is accorded confidential treatment; (iv) is provided to the professional advisers, agents, auditors or representatives of the Consultant on a needs basis as is reasonable under the circumstances, provided that the Consultant shall require such professional advisers, agents, auditors or representatives to

23. Liability of the Consultant	<ul> <li>undertake in writing to keep the information provided confidential, and further provided that the Consultant shall use best efforts to ensure compliance with such undertaking.</li> <li>23.1 Subject to the exclusions set out in the SCC, the overall liability of the Consultant and the Client under this Contract shall not exceed the amounts specified in the SCC.</li> <li>23.2The Parties agree and acknowledge that the provisions of this Clause 23 read with the SCC in respect of limitation and exclusion of liabilities is an agreed allocation of risk between the Parties, the sufficiency of which the Parties hereby agree and acknowledge.</li> </ul>
24. Insurance to be Taken out by the Consultant	<b>24.1</b> The Consultant: (i) shall take out and maintain, at its own cost but on terms and conditions approved by the Client, insurance against the risks, and for the coverage specified in the SCC, and (ii) at the Client's request, shall provide evidence to the Client within fifteen (15) days of the request, showing that such insurance has been taken out and maintained and that the current premiums therefore have been paid. The Consultant shall ensure that such insurance is in place prior to commencing the Services as stated in Clause 11.
25. Accounting, Inspection and Auditing	<ul> <li>25.1 The Consultant shall keep accurate and systematic accounts and records in respect of the Services, in accordance with internationally accepted accounting principles and in such form and detail as will clearly identify all relevant time charges and costs and the basis thereof.</li> <li>25.2 The Consultant shall permit, the Client and/or persons appointed by the Client to inspect all accounts and records relating to the performance of the Contract, and to have such accounts and records audited by auditors appointed by the Client, if requested by the Client. Any act intended to materially impede the exercise of the Client's inspection and audit rights provided for under this Clause25.2 shall constitute a material breach of the Contract.</li> </ul>
26. Reporting Obligations	<b>26.1</b> The Consultant shall submit to the Client the reports and documents specified in Appendix A, in the form, in the numbers and within the time periods set forth in the said Appendix (the "Reports").
27. Proprietary Rights of the Client in	<b>27.1</b> The Client shall own all Intellectual Property Rights in the Deliverables, Reports, programmes, data, information such as maps,

Reports and Records	diagrams, plans, specifications, technical information, solutions, models, databases, drawings, software, supporting records, or other documents and material compiled or prepared by the Consultant for the Client in the course of the Services. The Consultant shall, upon termination or expiration of this Contract, deliver all such Deliverables, Reports, data, information and documents to the Client, together with a detailed inventory thereof. The Consultant may retain a copy of such Deliverables, Reports, documents, data and/or software but shall not use the same for purposes unrelated to this Contract without prior written approval of the Client.
	<b>27.2</b> Subject to Clause 27.1 above, all Intellectual Property Rights in the documents, know-how, data, software and programmes used in connection with preparing the Deliverables and the Services, which are proprietary to the Consultant or its third party licensors shall belong to the Consultant, or, as the case may be, its third party licensors and the Consultant hereby grants to the Client a royalty-free, irrevocable, non-exclusive licence to use, modify and reproduce the Deliverables and any Intellectual Property Rights contained in the Services for any purpose whatsoever connected with the Area Based Development Project; and the licence hereby granted shall carry the right to grant sub-licences and shall be transferable to third parties only in relations to the Area based Development Projects. The cost of such license shall be deemed to be included in the Total Value of Contract.
	<b>27.3</b> The Consultant shall not use the technology, technical information, software, designs or know-how licensed for the purposes of providing the Services for any purposes unrelated to the Contract, without the prior written approval of the Client. The Consultant shall indemnify and hold harmless the Client from and against all claims and losses that the Client may suffer or incur on account of infringement (or alleged infringement) of any third party's Intellectual Property Rights in performance of the Services.
28. Equipment, Vehicles and Materials	<b>28.1</b> Equipment, vehicles and materials, if any made available to the Consultant by the Client, or purchased by the Consultant wholly or partly with funds provided by the Client, shall be the property of the Client and shall be marked accordingly. Upon termination or expiration of this Contract, the Consultant shall make available to the Client an inventory of such equipment, vehicles and materials and shall dispose of such equipment, vehicles and materials in accordance with the

		<ul> <li>Client's instructions. While in possession of such equipment, vehicles and materials, the Consultant, unless otherwise instructed by the Client in writing, shall insure them at the expense of the Client in an amount equal to their full replacement value.</li> <li><b>28.2</b> Any equipment or materials owned or purchased by the Consultant or its Personnel at its own cost for use either in the performance of the Services or personal use shall remain the property of the Consultant or Personnel concerned, as the case may be.</li> </ul>
29. Timelines Completion Liquidated Damages	for and	<b>29.1</b> The Consultant shall perform the Services strictly in accordance with the Services Schedule and complete each Deliverable on or before the relevant Deliverable Due Date.
Damages		<b>29.2</b> If the Consultant fails to comply with the Services Schedule for reasons attributable to the Consultant, then, without prejudice to the right of the Client to recover delay liquidated damages, the Client may, in its sole discretion, revise the Services Schedule to mitigate the effects of such delay and the Consultant shall comply with the revised Services Schedule.
		<b>29.3</b> Subject to Clause 29.4 below, the Consultant shall be entitled to a day-for-day extension of the relevant Deliverable Due Date if and only to the extent that performance of Services is or will be delayed due to any of the following reasons (each such event, a <b>Delay Event</b> ):
		<ul> <li>(i) any delay, impediment or prevention caused by or attributable to the Client, or the Client's personnel, including any delay or impediment in accessing the Project Office;</li> <li>(ii) an order issued by the Client to suspend the Services, unless such suspension is attributable to an act or omission of the Consultant or the Personnel;</li> <li>(iii) any delay in the approval of any Deliverable in accordance with Clause 41;</li> <li>(iv) occurrence of a Force Majeure event, provided that the requirements of Clause 16 above have been complied with;</li> <li>(v) Change in Law;</li> <li>(vi) delay by any Authority in renewing any applicable permit, despite the Consultant having applied for such renewal expeditiously and having complied with the requirements of Applicable Laws in making such application;</li> <li>(vii) any Variation;</li> </ul>

(viii) any order of a court restraining the performance of the Contract in full or in any part thereof, for reasons not attributable to the Consultant: (ix) delay caused in complying with any instructions of the Client or the Client's representative, which instructions are not attributable to anv default or failure of the Consultant; or (x) delay in providing any services, facilities or property required to be provided by the Client in accordance with Appendix A. **29.4** The Consultant shall promptly provide the Client with: (i) a notice upon becoming aware of any Delay Event listed in Clause 29.3 above; and (ii) a notice of its claim for extension of any Deliverable Due Date, with such notice specifying the nature of the Delay Event, the extent of delay suffered or likely to be suffered by the Consultant, the mitigation measures being taken or proposed to be taken by the Consultant, and any other information relevant to claim such extension. **29.5** The Consultant shall ensure that the particulars provided to the Client under Clause29.4 above are kept up to date and shall continuously submit such further particulars as may be necessary or which may be requested by the Client, from time to time. 29.6 Any extension in accordance with this Clause 29 shall be implemented by way of a Variation Order in accordance with Clause 14. **29.7** If there are two or more concurrent causes of delay and only one of those concurrent causes is a cause of delay which would entitle the Consultant to an extension of time in accordance with this Clause 29. then the Consultant shall not be entitled to an extension of time for the period of such concurrency. 29.8 Subject to Clause 29.3 above, if the Consultant fails to complete any Deliverable in a manner satisfactory to the Client on or before the relevant Deliverable Due Date, the Consultant shall pay to the Client delay liquidated damages at the rate set out in the SCC for each week of delay until completion of the Deliverable. Provided that the aggregate delay liquidated damages payable by the Consultant to the Client under the Contract shall not exceed the maximum amount set out in the SCC.

#### **D. PERSONNEL**

<b>30. Description</b> of Key Experts (Core Team)	<b>30.1</b> The title, agreed job description, minimum qualification and time-input estimates of each Key Expert to carry out the Services are described in Appendix B.
	<b>30.2</b> If required to comply with the provisions of Clause 20.a, adjustments with respect to the estimated time-input of Key Experts set forth in Appendix B may be made by the Consultant with prior approval of the Client, provided (i) that such adjustments shall not alter the original time-input estimates for any Key Expert by more than 10% or one week, whichever is longer; and (ii) that the aggregate of such adjustments shall not cause payments under this Contract to exceed the maximum Remuneration set forth in Clause 42.
	<b>30.3</b> If any additional work is required by the Client beyond the scope of the Services specified in Appendix A pursuant to a Variation Order the estimated time-input for the Key Experts and maximum Remuneration payable to the Client may be increased by agreement in writing between the Client and the Consultant in accordance with Clause 15.
31. Replacement of Key	31.1 Except as the Client may otherwise agree in writing and
Experts (Expert	subject to sub-Clauses (i) - (iii) below, no changes shall be made in
Pool and Deputy	the Key Experts without the prior consent of the Client:.
Team Leader and	(i) During the 1st year of the Contract, the Consultant may
Additional	change a maximum of 2 Key Experts with the prior consent
Resources, if any)	of the Client in accordance with the Contract and in such case; a replacement Key Expert shall have equal or better qualifications and experience as those of the originally proposed Key Expert. ; If the Consultant proposes to change more than 2 Key Experts in the 1st year, a penalty of 10% of the professional fee quoted for that Key Expert shall be imposed by the Client. But if the Consultant proposes the replacement of the Team Leader in the 1st year, then the penalty shall be 50% of the professional fee quoted for the Team Leader.
	<ul><li>(ii) During the 2nd year of the Contract, Consultant may change a maximum of 3 Key Experts with the prior consent of the Client in accordance with the Contract and in such case; a replacement Key Expert shall have equal or better</li></ul>

qualifications and experience as those of the existing Key Expert. If the Consultant propose any change in the number of key experts more than the above prescribed limit in the 2nd year a penalty of 10% of the professional fee quoted for that expert shall be imposed by the Client.

(iii)From the 3rd year of the Contract and for the rest of the term of the Contract, the Consultant may change, with prior consent of the Client in accordance with the Contract, maximum of 50% of the Key Experts forming part of the Expert Pool as on the date of commencement of the 3rd year of the term of the Contract and in such case, a replacement Key Expert shall have equal or better qualifications and experience as those of the existing Key Expert. If the Consultant proposes any change in the number of key experts more than the above prescribed limit beyond 3rd year, penalty of 10% of the professional fee quoted for that expert shall be imposed by the Client.

Any change, replacement or substitution of a Key Expert, whether temporary or permanent, in contravention of the Contract (specifically this Clause 31.1) shall constitute a material breach of the Contract.

**31.2** A request for substitution of a Key Expert during the term of the Contract may be considered based on the Consultant's written request and only in circumstances outside the reasonable control of the Consultant, including but not limited to death or medical incapacity of any Key Expert. In such case, the Consultant shall submit a written request for replacement of the Key Expert with a person of equivalent or better qualifications and experience, and at the same man month rate as specified in Appendix C for such Key Expert being replaced. The request for replacement of a Key Expert should state in sufficient detail the reasons for the proposed replacement and should be accompanied by the CV of the substitute Key Expert with details of his experience and qualification and in the format set out in Form TECH-4 of the RFP.

**31.3** The client may make a request in writing for the substitution of a key expert/ programme support team member with an equal or better qualification and experience. On receiving request, the consultant shall provide substitution within 30 days of receipt of request on the same man-month rate for the respective key expert/ programme support team member as agreed in the Appendix-C.

Additional Resources	<ul> <li>f 32.1 If during the term of the Contract, Additional Resources are required to carry out the Services, the one party shall submit a written request to the other party, stating in sufficient detail the reasons for requiring Additional Resources. The consultant shall, on receiving/submitting request, submit detailed CVs of the Additional Resources in the format set out in Form TECH-4 of the RFP for the approval of the client.</li> <li>The remuneration payable to such new Additional Resources shall be mutually discussed between the Parties at the time of appointment of the relevant Additional Resources. The payments made to the Additional Resources by the consultant shall be reimbursed by the client.</li> </ul>
33. Removal o Personnel	<ul> <li>33.1 If the Client finds that any of the Personnel has committed serious misconduct or has been charged with having committed a criminal action, or if the Client determines that Consultant's Personnel have engaged in any corrupt, fraudulent, coercive, collusive, undesirable or restrictive practices (as specified in Attachment 1 to the GCC) while performing the Services, the Consultant shall, at the Client's written request, provide a replacement for such Personnel.</li> <li>33.2 In the event that any of Personnel is found by the Client to be incompetent or incapable in discharging assigned duties, the Client, specifying the grounds therefore, may request the Consultant to provide a replacement.</li> <li>33.3 The replacement of any Personnel shall possess equivalent or better qualifications and experience and shall be approved by the Client. The process for obtaining the approval of the Client for any Additional Resources or for replacement of a Key Expert, as set out in Clauses 31 and 32 above, must also be followed for removal and replacement of any Personnel under this Clause 33.</li> </ul>
34. Replacement/ Addition/ Removal of Personnel – Impact on Payments	34.1 Except as the Client may otherwise agree: (i) the Consultant shall bear all additional travel and other costs arising out of or incidental to any removal and/or replacement, and (ii) the remuneration to be paid for any of the Personnel provided as a replacement shall not exceed the remuneration which would have been payable to the Personnel replaced or removed.

		34.2 The consultant will access and deploy extra number of personnel after obtaining approval of the client to complete a deliverable within specified timeline, if required. For such extra personnel deployment the client shall not pay extra remuneration or reimbursable expenses.	
35. Working	Hours,	35.1 Working hours and holidays for Personnel are set forth in	
Overtime,	Leave,	Appendix B.	
etc.			
		<ul> <li>35.2 The Personnel shall not be entitled to be paid for overtime nor to take paid sick leave or vacation leave except as specified in Appendix B.</li> <li>35.3 Any taking of leave by Key Experts shall be subject to the prior approval by the Consultant who shall ensure that absence for leave purposes will not delay the progress and or impact the overall performance of the Services.</li> </ul>	

## E. RIGHTS AND OBLIGATIONS OF THE CLIENT

36. Assistance and	36.1	Unless otherwise specified in the SCC, the Client shall use its	
Exemptions	best	best efforts to:	
	(i)	Assist the Consultant with obtaining any applicable permits,	
		including work permits and such other documents as shall be necessary to enable the Consultant to perform the Services.	
	(ii)	Assist the Consultant with promptly obtaining, for the	
		Personnel who are not residents of India and, if appropriate, their eligible dependents, all necessary entry and exit visas,	
		residence permits, exchange permits and any other documents	
		required for their stay in India while carrying out the Services under the Contract.	
	(iii)	Facilitate prompt clearance through customs of any property	
		required for the Services and of the personal effects of the	
		Personnel who are not residents of India and their eligible	
		dependents. Provided that, clearance through customs of any	
		property required for the Services will remain the primary	
		obligation of the Consultant and the Consultant shall not be	
		entitled to any extension of time on account of any delay in	
		obtaining any customs clearance.	
	(iv)	Issue to officials, agents and representatives of the government	
		all such instructions and information as may be necessary or	

37. Access to Project Office	<ul> <li>appropriate for the prompt and effective implementation of the Services.</li> <li>(v) To the extent permissible under Applicable Laws, assist the Consultant and the Personnel with obtaining exemption from any requirement to register or obtain any permit to practice their profession or to establish themselves either individually or as a corporate entity under Applicable Laws.</li> <li>(vi) Provide to the Consultant any such other assistance as may be specified in the SCC.</li> <li><b>37.1</b>The Client warrants that on and from the Effective Date and until the expiry or early termination of the Contract, the Consultant shall have unimpeded and unhindered access to the Project Office for the performance of the Services, at no additional cost to the Consultant. The Consultant will be responsible for any damage to the Project Office or any property thereon resulting from such access and will indemnify the Client in respect of liability for any such damage, unless such damage is caused by the willful default or negligence of the Client.</li> <li><b>37.2</b> The Client shall provide basic utilities (including water and electricity) to the Consultant at the Project Office, at no additional cost to the Consultant.</li> </ul>
38. Services, Facilities and Property of the Client	<ul> <li>38.1 The Client shall make available to the Consultant and the Personnel, for the purposes of the Services and free of any charge, the services, facilities and property described in the Terms of Reference (Appendix A) at the times and in the manner specified in said Appendix A.</li> <li>38.2 In case that such services, facilities and property shall not be made available to the Consultant as and when specified in Appendix A, the Parties shall agree on (i) any time extension that it may be appropriate to grant to the Consultant for the performance of the Services, facilities and property from other sources, and (iii) the additional payments, if any, to be made to the Consultant as a result thereof. Any adjustment to this Clause 38 shall be by way of a Variation in accordance with Clause 14.</li> </ul>

<b>39.</b> Counterpart	<b>39.1</b> The Client shall make available to the Consultant free of
Personnel	charge such professional and support personnel, to be nominated by
	• • • • • • • •
	<ul> <li>the Client with the Consultant's advice, as specified in Appendix A.</li> <li><b>39.2</b> If counterpart personnel are not provided by the Client to the Consultant as and when specified in Appendix A, the Client and the Consultant shall agree on (i) how the affected part of the Services shall be carried out, and (ii) the additional payments, if any, to be made by the Client to the Consultant as a result thereof. Any adjustment to the Remuneration pursuant to this Clause 39 shall be by way of a Variation in accordance with Clause 14.</li> <li><b>39.3</b> Professional and support counterpart personnel, excluding Client's liaison personnel, shall work under the exclusive direction of the Consultant, who will be solely responsible for any and all acts and omissions of such personnel. If any such personnel fails to perform adequately any work assigned to such member by the Consultant that is consistent with the position occupied by such member, the Consultant may request the replacement of such member, and the Client shall not unreasonably refuse to act upon such request.</li> </ul>
	cheft shan not unreasonably refuse to act upon such request.
40. Payment Obligation	<b>40.1</b> In consideration of the Services performed by the Consultant under this Contract, the Client shall make payments of the Remuneration to the Consultant in such manner as is provided in Clause 43 read with the SCC.
41. Review and Approval of Deliverables and Completion Certificate	L. L

days from the date of receipt of the draft Deliverable. The Client shall have the right to require the Consultant to amend or modify the draft Deliverable if the Client identifies any deficiencies or shortcomings in the draft Deliverable. If the Consultant receives any comments, suggestions or instructions to modify the draft Deliverable from Client, then the Consultant shall modify the draft Deliverable to correct any shortcomings or deficiencies identified by Client and submit the revised Deliverable to the Client for its approval. This process shall continue until the draft Deliverable is approved by the Client.

**41.4** Upon approval of a Deliverable by the Client in accordance with Clause 41.3, the Consultant shall issue a Deliverable Acceptance Certificate to the Client for the approved Deliverable, and the Client shall duly endorse the Deliverable Acceptance Certificate to signify its acceptance of the relevant Deliverable. The Client will endorse the Deliverable Acceptance Certificate within twenty (20) working days of receipt of the Deliverable Acceptance Certificate. The performance of the Services (covered by the relevant Deliverable) shall be complete upon the endorsement of the Deliverable Acceptance Certificate for such Services by the Client.

**41.5** Notwithstanding any review or approval of a Deliverable by the Client or issuance of a Deliverable Acceptance Certificate by the Client, the Consultant shall bear all risk, responsibility and liability for the suitability, accuracy, adequacy and practicality of the final Deliverable. Subject to Clause 29.3, the Consultant shall not be entitled to any extension of a Deliverable Due Date or compensation for complying with the requirements of this Clause 41.

**41.6** Notwithstanding any review or approval of a Deliverable by the Client or issuance of a Deliverable Acceptance Certificate by the Client, at the time of implementation of the Area Based Development Project, if the Client discovers any inaccuracies, discrepancies or shortcomings in a Deliverable, then the Client shall have the right to require the Consultant to rectify any such discrepancy, inaccuracy or shortcoming in the relevant Deliverable, without any additional cost to the Client.

**41.7**Within ninety (90) days of the expiry of the post implementation support period, the Consultant shall facilitate the smooth transfer of the overall monitoring, supervision and control of the implementation

of the Area Based Development Project to the Client or any other agency nominated by it.
Within twenty (20) working days of the expiry of the ninety (90) day transition period and the successful handing over of the monitoring, supervision and control of the Area Based Development Projects as certified by the Client, the Client shall issue the Completion Certificate to the Consultant. The issue of the Completion Certificate shall certify that the Services have been completed in accordance with the Contract. Upon issuance of the Completion Certificate by the Client, the Consultant shall be entitled to the last milestone payment as per the Payment Schedule.

## F. PAYMENTS TO THE CONSULTANT

42. Total Value of	42.1 In consideration of the Services, the Client shall pay to the
Contract	Consultant the Remuneration in accordance with the Payment
	Schedule.
	42.2 The Consultant is deemed to have satisfied itself of the
	correctness and sufficiency of the Remuneration and except as
	otherwise provided in the Contract, the Remuneration payable under
	this Contract shall not exceed the ceilings in INR for both specified in
	the SCC. Any payments in excess of the ceilings for any additional
	scope of work or otherwise shall only be way of a Variation in
	accordance with Clause 14.
43. Remuneration	<b>43.1</b> The Client shall pay to the Consultant:
	(i) up to 30% of the Remuneration based on the actual man months
	spent by the Programme Support Team on providing the Services;
	(ii) 60% of the Remuneration based on satisfactory completion of the
	various Deliverables specified in the Terms of Reference, in the
	manner set out in the Payment Schedule, for Activity 1-6 and Activity
	8; (iii) up to 10% of the Romunoration based on the actual man months
	(iii) up to 10% of the Remuneration based on the actual man months
	spent by the Personnel/Key Experts on providing the Services for Activity 7; and
	Activity /, and
	<b>43.2</b> All payments shall be at the rates set forth in Appendix C.

	<b>43.3</b> The man month rates considered for the Remuneration will not be adjusted for the term of the Contract.
	<b>43.4</b> The Remuneration shall cover: (i) such salaries and allowances as the Consultant shall have agreed to pay to the Personnel as well as factors for social charges and overheads (bonuses or other means of profit-sharing shall not be allowed as an element of overheads), (ii) the cost of backstopping by home office staff not included in the Personnel list in Appendix B, (iii) the Consultant's profit, and (iv) any other items as specified in the Clause 43.1 of the SCC.
44. Taxes and Duties	<b>44.1</b> The Consultant and Personnel are responsible for meeting any and all Tax liabilities arising out of the Contract in India or elsewhere, unless it is stated otherwise in the SCC.
	<b>44.2</b> Service tax and related cess itemized and finalized during Contract negotiations and specified in the SCC shall be reimbursed to the Consultant.
	<b>44.3</b> All payments made by the Client to the Contractor shall be subject to deductions and withholding of applicable Taxes in accordance with Applicable Laws.
45. Currency of Payment	<b>45.1</b> Any payment under this Contract shall be made in Indian Rupees.
46. Mode of Billing and Payment	<b>46.1</b> Billings and payments in respect of the Services shall be made in accordance with the Payment Schedule.
	<b>46.2</b> <i>Monthly invoices.</i> For the payments specified in Clauses 43.1(i), and 43.1(iii) above, as soon as practicable and not later than fifteen (15) days after the end of each calendar month during the period of the Services, the Consultant shall submit to the Client, in duplicate, itemized invoices stating the Remuneration payable for the Programme Support Staff and Key Experts who have provided Services in the relevant month based on the man month rates specified in Appendix C, including all applicable Taxes;. Each monthly invoice shall be accompanied by the time sheets of the Programme Support Staff and Key Experts who have provided Services in the month to which the invoice relates and other supporting documents, as may be specified in the SCC. Each monthly invoice will include a description of the Services

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provided and the name and agreed man month rate of the
Programme Support Staff and the Key Expert providing the
Services in the relevant month.
The Client shall pay the Consultant's monthly invoices within
thirty (30) days after the receipt by the Client of such monthly
invoices with supporting documents. Should any discrepancy be
found to exist between actual payment and costs authorized to be
incurred by the Consultant, the Client may add or subtract the
difference from any subsequent payments to the Consultant.
46.3 <u>Milestone Invoices.</u>
(i) For the payments specified in Clause 43.1(ii) above, within
seven (7) days after the issuance of the Deliverable
Acceptance Certificate, for the relevant Module, the
Consultant may submit to the Client an invoice for the
payment linked to completion of such Deliverable.
(ii) Each milestone invoice must set out: (a) details of the
Deliverable covered by the relevant milestone invoice; (b)
the amount payable for the relevant Deliverable, including
all applicable Taxes; and (c) any other additions or
deductions which may have become due under the
Contract. Each milestone invoice will be accompanied by
supporting documents as set out in the SCC.
<ul><li>(i) Within thirty (30) days of receipt of a milestone invoice,</li></ul>
the Client shall verify completion of the Deliverable
• •
covered under such invoice and either:
(a) approve the milestone invoice and issue a certificate,
conveying its approval for release of the amount
specified in the milestone invoice, less any necessary
deductions and adjustments in accordance with the
Contract and/or Applicable Laws. If the amount
approved by the Client is less than the full amount of
the milestone invoice (other than for any deductions in
accordance with Applicable Laws), the Client shall
state in writing the reasons for approving a lesser
amount; or
(b) issue a notice to the Consultant disputing the milestone
invoice and directing the Consultant to issue a revised
milestone invoice after rectifying the errors or
discrepancies identified by the Client. The Consultant
discrepancies identified by the Cheft. The Collsuitant

	<ul> <li>shall submit a revised milestone invoice to the Client after rectifying the errors or discrepancies identified by the Client and this process will be repeated until the Client approves the milestone invoice and issues a certificate, conveying its approval for release of the amount specified in the milestone invoice. Any dispute between the Parties in relation to a disputed milestone invoice will be settled in accordance with Clause 50.</li> <li>(iv) The Client shall pay the Consultant's milestone invoice within ten (10) days after the acceptance of such milestone invoice.</li> </ul>
	<ul> <li>46.4 Notwithstanding anything to the contrary in the Contract, the Client may withhold from any payment due to the Consultant any amounts that the Client deems reasonably necessary or appropriate because of any one or more of the following reasons: <ul> <li>(i) failure by the Consultant to provide certificates of insurance;</li> <li>(ii) any overpayments made by the Client in a previous payment;</li> <li>(iii) any payment required to be withheld under any Applicable Law;</li> <li>(v) the invoice is not accompanied by all necessary supporting documents;</li> <li>(iv) a dispute exists as to the accuracy or completeness of any invoice; or</li> <li>(v) any amounts due to the Client from the Consultant under the Contract.</li> </ul> </li> </ul>
	<ul> <li>46.5All payments under this Contract shall be made by wire transfer to the accounts of the Consultant specified in the SCC.</li> <li>46.6The payments made to the Consultant pursuant to this Contract do not constitute acceptance of the Services nor relieve the formation of the services of the</li></ul>
47. Interest on Delayed Payments	<b>47.1</b> If the Client had delayed payments beyond fifteen (15) days after the due date stated in Clause 29, interest shall be paid to the Consultant on any amount due but not paid on such due date for each day of delay at the annual rate stated in the SCC.

## G. FAIRNESS AND GOOD FAITH

48. Good Faith	48. The Parties undertake to act in good faith with respect to each
	other's rights under this Contract and to adopt all reasonable measures
	to ensure the realization of the objectives of this Contract.

## H. MISCELLANEOUS

49. Amicable Settlement	<ul> <li>49.1 The Parties shall seek to resolve any dispute amicably by mutual consultation.</li> <li>49.2 If either Party objects to any action or inaction of the other Party, the objecting Party may send a written notice of dispute to the other Party providing in detail the basis of the dispute. The Party receiving the notice of dispute will consider it and respond in writing within fourteen (14) days after receipt. If such Party fails to respond within fourteen (14) days, or the dispute cannot be amicably settled within fourteen (14) days following the response of that Party, Clause</li> </ul>
50. Dispute Resolution	<ul><li>50shall apply.</li><li>50.1Any dispute between the Parties arising under or related to this Contract that cannot be settled amicably may be referred to by either Party to arbitration in accordance with the provisions specified in the SCC.</li></ul>
51. Performance Security	<b>51.1</b> The Consultant shall furnish to the Client the Performance Security in the format set out in Appendix D, from a scheduled commercial bank in India, to secure the performance of its obligations under the Contract. The Performance Security shall be for an amount specified in the SCC.
52. Assignment	<ul> <li>52.1 Except as expressly permitted in the Contract, the Consultant shall not be entitled to divest, transfer, assign or novate all or substantially all of its rights, interests, benefits and obligations under the Contract, without the prior written consent of the Client.</li> <li>52.2 The Client shall be entitled to assign, transfer or novate its rights and obligations under the Contract or any part thereof to any third party or to an affiliate, without the requirement of any further consent from the Consultant, provided that where such assignment is made to</li> </ul>

	a third party, the Client shall use its best efforts to ensure that the third party to whom the benefits and obligations under the Contract or any part thereof has been assigned, has the necessary financial capability to comply with the obligations under the Contract.
53. Representation and	53.1 <u>Client's Representations and Warranties</u>
Warranties	The Client makes the following representations and warranties to
	the Consultant:
	(i) it has been incorporated as a company under the laws
	of India and is validly existing under those laws;
	(ii) it has power to enter into this Contract and comply with its obligations under it;
	<ul> <li>(iii) this Contract and the transactions under it do not contravene its constituent documents or any Applicable Law or obligation by which it is bound or to which any of its assets are subject or cause a limitation of powers or the powers of its directors to be exceeded;</li> </ul>
	(iv) it has in full force and effect the authorisations necessary for it to enter into this Contract and the transactions under it; and
	<ul> <li>(v) its obligations under this Contract are valid and binding and are enforceable against it in accordance with the terms of this Contract.</li> </ul>
	53.2Consultant's Representations and Warranties
	The Consultant makes the following representations and warranties to the Client:
	<ul> <li>(i) it has been incorporated/registered as a company/firm under the laws of [<i>Insert country of</i> <i>incorporation/registration</i>] and is validly existing under those laws;</li> </ul>
	(ii) it has power to enter into this Contract and comply with
	<ul> <li>its obligations under it;</li> <li>(iii) this Contract and the transactions under it do not contravene its constituent documents or any applicable law of its jurisdiction or obligation by which it is bound or to which any of its assets are subject or cause a</li> </ul>

	limitation of powers or the powers of its directors to be
	exceeded;
(iv	
	necessary for it to enter into this Contract and the
	transactions under it;
(v	
	and are enforceable against it in accordance with the
	terms of this Contract;
	,
(v	• • • •
	may result in a material adverse effect on its business or
	financial condition;
(v	
	the Consultant or any of its assets that would affect the
	validity or enforceability of this Contract, the ability of
	the Consultant to fulfil its commitments under this
	Contract, or that could have a material adverse effect on
	the business or financial condition of the Consultant;
(V.	iii) it has not been subject to any fines, penalties,
	injunctive relief or any other civil or criminal
	liabilities which in the aggregate have or may have a
	material adverse effect on its ability to perform its
	obligations under the Contract;
(ix	it has the necessary skill and experience to perform the
	Services in accordance with this Contract;
(x	) it owns or has the right to use and license to the Client
	all Intellectual Property Rights in relation to the
	Services and the Deliverables to be provided under this
	Contract;
(x	i) the performance of the Services shall not infringe the
	Intellectual Property Rights of any third party and that
	the Consultant has not received notice of any claim, and
	is not aware of any facts or circumstances that may give
	rise to such claim;
(x	ii) it will perform its obligations under the Contract and
	conduct its business with a high level of integrity which
	is reasonably expected of an international contractor of
	similar size and profile, conducting a similar line of
	business, and will not engage in any corrupt, fraudulent,
	coercive, collusive, undesirable or restrictive practices;
	and
(x	iii) without prejudice to any express provision contained in
(	the Contract, the Consultant acknowledges that prior to
	and contract, the constitutin texhowledges that phot to

the execution of the Contract, the Consultant has after a
complete and careful examination made an independent
evaluation of the Terms of Reference and any
information provided by or on behalf of the Client and
has determined to its satisfaction the nature and extent
of risks and hazards as are likely to arise or may be
faced by the Consultant in the course of performance of
its obligations hereunder.
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## **II. General Conditions**

#### **Attachment 1: Corrupt and Fraudulent Practices**

- 1.1 The Consultants and their respective officers, employees, agents and advisers shall observe the highest standard of ethics during the selection process. Notwithstanding anything to the contrary contained in the RFP, the Client shall reject a Proposal without being liable in any manner whatsoever to the Consultant, if it determines that the Consultant has, directly or indirectly or through an agent, engaged in corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice (collectively the "Prohibited Practices") in the selection process. In such an event, the Client shall, without prejudice to its any other rights or remedies, forfeit and appropriate the Performance Security, if available, as mutually agreed genuine preestimated compensation and damages payable to the Client for, *inter alia*, time, cost and effort of the Client, in regard to the RFP, including consideration and evaluation of such Consultant's Proposal.
- 1.2 Without prejudice to the rights of the Client under the RFP and the rights and remedies which the Client may have under the LOA or the Contract, if an Consultant is found by the Client to have directly or indirectly or through an agent, engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice during the selection process, or after the issue of the LOA or the execution of the Contract, such Applicant or Consultant shall not be eligible to participate in any tender or RFP issued by the Client during a period of 2 (two) years from the date such Consultant is found by the Client to have directly or through an agent, engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice or restrictive practice or agent.
- 1.3 For the purposes of this clause, the following terms shall have the meaning hereinafter respectively assigned to them:
  - (i) "corrupt practice" means (a) the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence the action of any person connected with the selection process (for avoidance of doubt, offering of employment to or employing or engaging in any manner whatsoever, directly or indirectly, any official of the Client who is or has been associated in any manner, directly or indirectly with the selection process) or the LOA or has dealt with matters concerning the Contract or arising there from, before or after the execution thereof, at any time prior to the expiry of one year from the date such official resigns or retires from or otherwise ceases to be in the service of the Client, shall be deemed to constitute influencing the actions of a person connected with the selection process; or (b) save as provided herein, engaging in any manner whatsoever, whether during the selection process or after the issue of the LOA or after the execution of the Agreement, as the case may be, any person in respect of any matter relating to the Services or the LOA or the

Contract, who at any time has been or is a legal, financial or technical consultant/ adviser of the Client in relation to any matter concerning the Contract;

- (ii) "fraudulent practice" means a misrepresentation or omission of facts or disclosure of incomplete facts, in order to influence the selection process;
- (iii) "coercive practice" means impairing or harming or threatening to impair or harm, directly or indirectly, any persons or property to influence any person's participation or action in the selection process;
- (iv) "collusive practices" is an arrangement between two or more parties designed to achieve an improper purpose, including to influence improperly the actions of another party<sup>1</sup>;
- (v) "undesirable practice" means (a) establishing contact with any person connected with or employed or engaged by the Client with the objective of canvassing, lobbying or in any manner influencing or attempting to influence the selection process; or (b) having a Conflict of Interest; and
- (vi) "restrictive practice" means forming a cartel or arriving at any understanding or arrangement among Consultants with the objective of restricting or manipulating a full and fair competition in the selection process.

<sup>&</sup>lt;sup>1</sup> For the purpose of this sub-paragraph, "parties" refers to participants in the procurement or selection process (including public officials) attempting either themselves, or through another person or entity not participating in the procurement or selection process, to simulate competition or to establish prices at artificial, non-competitive levels, or are privy to each other's bid prices or other conditions.

## III. Special Conditions of Contract

[Notes in brackets are for guidance purposes only and should be deleted in the final text of the signed contract]

Number of GCC Clause	Amendments of, and Supplements to, Clauses in the General Conditions of Contract
3.1	The Contract shall be construed in accordance with the law ofIndia.
4.1	The language is: English
6.1 and 6.2	The addresses are:
	Client : Rourkela Smart City Limited
8.1	Attention :
11.1	For the Consultant:       [name, title]         Commencement of Services:
11.1	The number of days shall be30(thirty) Days from the date of issue of LOA

	Confirmation of Key Experts' availability to perform the Services shall be submitted by the Consultant to the Client in the form of a written statement signed by each Key Expert.
12.1	Expiration of Contract:
	The term of the Contract shall be four (4) years, which may be extended on mutually agreed terms and conditions, up to the expiry of the Smart City Mission period, subject to satisfactory performance of the Services by the Consultant. If the term of the Contract is extended pursuant to the Clause 13 of the GCC, then the Consultant shall also extend the validity of the Performance Security for an equivalent period.
21.	The Client reserves the right to determine on a case-by-case basis whether the Consultant should be disqualified from providing Services described in Clause 21.1.3.

23.1	(i) The maximum overall liability of the Consultant under this Contract shall not exceed the Total Value of Contract.
	<ul> <li>(ii) Provided that the above limitation of liability shall not apply and the Consultant's liability shall be unlimited in the following instances: <ul> <li>(a) for damage to third parties caused by the Consultant, any Personnel, person or firm acting on behalf of the Consultant in carrying out the Services;</li> <li>(b) if any limitation or exclusion from liability is prohibited by the Applicable Law.</li> <li>(c) for breach of Applicable Law and any applicable permits;</li> <li>(d) for breach of any third party Intellectual Property Rights;</li> <li>(e) for fraud and wilful misconduct;</li> <li>(f) for any gross negligence;</li> <li>(g) for damage to or loss of third party property;</li> <li>(h) for misrepresentation by the Consultant; and</li> <li>(i) bodily injury or loss of life.</li> </ul> </li> <li>(iii) Except in the case of gross negligence or willful misconduct on the part of the Consultant, the Personnel or any person or a firm acting on behalf</li> </ul>
	of the Consultant in carrying out the Services, the Consultant shall not be liable to the Client for any indirect or consequential loss or damage.
24.1	<ul><li>The insurance coverage against the risks shall be as follows:</li><li>(i) Professional liability insurance, with a minimum coverage of equal to the Total Value of Contract.</li></ul>
	<ul><li>(ii) Third Party motor vehicle liability insurance in respect of motor vehicles operated in India by the Consultant or its Personnel, with a minimum coverage as per Indian Motor Vehicle Act 1988 and any amendments thereof.</li></ul>
	(iii) Third Party liability insurance, with a minimum coverage in accordance with the Applicable Law.
	(iv) Employer's liability and workers' compensation insurance in respect of the Personnel in accordance with Applicable Law, including any life, health, accident, travel or other insurance as may be appropriate for the Personnel.
	<ul> <li>(v) Insurance against loss of or damage to: (a) equipment purchased in whole or in part with funds provided under this Contract, (b) the Consultant's property</li> </ul>

43.1	Payments shall be made according to the following schedule (Payment Schedule) <sup>2</sup> :
<mark>42.</mark> 2	The ceiling in local currency on the Remuneration is:
29	The Consultant shall be liable to pay delay liquidated damages at the rate of zero point five percent (0.5%) of the Total Value of Contract per week or part thereof of delay, for each Module in respect of which there has been a delay. Provided that the maximum delay liquidated damages paid by the Consultant to the Client under the Contract shall not exceed ten percent (10%) of the Total Value of Contract.
	The Consultant shall ensure that, in each insurance policy, the Client is named as the beneficiary.
	If the Consultant fails to effect and keep in force the insurances set out above, the Client shall, without prejudice to its other rights under the Contract, have the right, to procure and/or keep in force the aforesaid insurance(s),pay the premium as required and recover the costs thereof from the Consultant. If the Consultant fails to reimburse the Client for any insurance premium paid by the Client on behalf of the Consultant, the Client may deduct the relevant amount from the next payment to be made in accordance with the Payment Schedule.
	Within fifteen (15) days of receiving any insurance policy certificate in respect of insurances required to be obtained and maintained under this Clause, the Consultant shall furnish to the Client, copies of such policy certificates, policies and evidence that the insurance premia have been paid in respect of such insurance. No insurance shall be cancelled, modified or allowed to expire or lapse during the term of the Contract.
	used in the performance of the Services, and (c) any documents prepared by the Consultant in the performance of the Services.

 $<sup>^{2}</sup>$  Based on the discussions with the Consultant, the manner in which each milestone payment will be allocated between different Modules will be set out here.

		1				
S No.	Activity wise Deliverable	Payment				
		Schedule				
	The Remuneration shall be paid as follows;					
	(i) Accepted Remuneration (M)= [ insert a	mount				
	(ii) Programme Support Team to be paid monthly through					
	the term of the Contract. <b>The Remuneration shall be</b>					
	paid as per actual man months deployed but not exceeding the 50% of the total Remuneration $[M_1]$ =					
	50% of the accepted Remuneration					
	50% of the accepted Remuneration					
	(iii)For activity 1 $[M_2] = 5\%$ of the M {inse	rt amount}				
	(iv)For activity 2 to activity 5 (M <sub>3</sub> ) = $15\%$	6 of M = { insert				
	amount }					
	The total amount for activity 2 to 5 shall	be paid not more				
than 15% of the M.						
	(v) For Activity 6 (M <sub>4</sub> )= 10% of M = {insert Amount}					
	(vi)For Activity 7 ( $M_5$ ) = 10% of M {insert Amount}					
	The total amount for activity 7 shall be paid not more than 10					
	of the M or as per actual man days deployed, whichever is less.					
	(vii) Project handing over and issuan	as of Completion				
	(vii) Project handing over and issuan Certificate (M <sub>6</sub> )= 10 % of M [ insert am	-				
	Certificate (Mi6) = 10 % of M [ filseft and	ountj				
1	Activity 1: Submission and Approval of	5% of M				
	Inception Report by the Client					
	For Activity 2 to Activity 5 payment shall be					
	made on pro rata basis for each Module					
	Example: Number of modules n.					
	For each Module, payment shall be $Mp = M_3/n$					
	The total amount of Remuneration for					
	activity 2 to activity 5 shall be paid not more					
	than 15% of the M					
	Activity 2: Preparation and Submission of					
	Situation Analysis Report for Modules and its					
	acceptance& approval by the Client on prorata					
	basis for each Module					

Activity 3: Preparation and Submission of Feasibility study report and its acceptance& approval by the Client on prorata basis for each module Activity 4: Preparation and submission of DPR and its acceptance& approval by the Client on	<ul> <li>5% of M on pro rata basis</li> <li>5% of M on pro rata basis</li> </ul>
prorata basis for each module Activity 5: Preparation and submission of Bid documents and its acceptance& approval by the Client on prorata basis for each module Activity 6: Implementation Phase.	5% of M on pro rata basis
During Project Implementation period the payment shall be made on percentage basis for the completion of module by the implementing agency as follows. Total Payment for Activity 6 (M4)= 10% of M	pro rata basis
For Example: Total No. of Modules 4 Total Cost = Rs. 200 Cr Implementing Agency Cost of Module1= 100 Cr = 50%	
Implementing Agency Cost of Module2= 50 Cr = 25% Implementing Agency Cost of Module3= 40 Cr = 20% Implementing Agency Cost of Module4= 10 Cr = 5% The Payment shall be made after completion of module	
For Module1= 50% of $M_4$ For Module2= 25% of $M_4$ For Module3= 20% of $M_4$	
For Module4= 5% of $M_4$ <b>Activity 7:</b> The Amount shall be paid quarterly on pro rata basis for the period of the post implementation as per actual man months deployed during the quarter but not exceeding the 10% of the total accepted remuneration amount whichever is less $[M_5]$ = 10% of the accepted remuneration Amount to be paid quarterly on pro rata basis.	<mark>10% of M on</mark> pro rata basis
Activity 8: Project Handover : The last milestone payment shall be made in a single instalment on the successful handing	10% of M

	over of the monitoring, supervision and control of the Area Based Development Project and issuance of Completion Certificate by the Client.         (a) Only Service Tax chargeable in respect of this Contract for the Services provided by the Consultant shall be reimbursed by the Client tothe Consultant.         The amount of such taxes is [insert the amount as finalized at the Contract's negotiations on the basis of the estimates provided by the Consultant in Form FIN-2 of the Consultant's Financial Proposal.]
44.1 and 44.2	<ul> <li>For domestic consultants / personnel and foreign consultants/personnel</li> <li>who are permanent residents in India</li> <li>(a) Other than any indirect local Taxes chargeable in respect of this Contract for the Services provided by the Consultant, which shall be reimbursed by the Client to the Consultant, the Consultant and the Personnel shall pay the Taxes levied under Applicable Laws during the term of the Contract and the Client shall perform such duties in regard to the deduction of such Taxes as may be lawfully imposed.</li> <li>The Client warrants that the Client shall reimburse the Consultant for any indirect Taxes imposed under Applicable Laws , on the Consultant and the Personnel, in connection with the carrying out of the Services;</li> <li>(ii) any payments whatsoever made to the Consultant and the Personnel, in connection with the carrying out of the Services;</li> <li>(iii) any equipment, materials and supplies brought into India by the Consultant for the purpose of carrying out the Services and which, after having been brought into such territories, will be subsequently withdrawn by them;</li> <li>(iii) any equipment imported for the purpose of carrying out the Services and paid for out of funds provided by the Client and which is treated as property of the Client;</li> <li>(iv) any property brought into India by the Consultant or the Personnel (other than nationals or permanent residents of the India), or the eligible dependents of such Personnel for their personal use and which will subsequently be withdrawn by them upon their respective departure from the Client's country, provided that: <ul> <li>(i) the Consultant and its Personnel shall follow the usual customs procedures of India in importing property into India; and</li> </ul> </li> </ul>

	(ii) if the Consultant or Personnel do not withdraw but dispose of any			
	property in India upon which customs duties and Taxes have been exempted, the Consultant or Personnel, as the case may be, (a) shall bear such customs duties and Taxes in conformity with Applicable Laws; or (b) shall reimburse them to the Client if they were paid by the Client at the time the property in question was brought into India.			
46.2	Each monthly invoice will be accompanied by the following supporting documents in accordance with the Terms of Reference set out in the RFP:			
	<ul><li>(i) Time sheet of the relevant Personnel; and</li><li>(ii) Progress reports.</li></ul>			
46.3	Each milestone invoice will be accompanied by the following supporting documents:			
	<ul> <li>(i) Deliverable Acceptance Certificate; and</li> <li>(ii) Progress reports in accordance with the Terms of Reference set out in the RFP.</li> </ul>			
46.5	The accounts are: for local currencyINR: [insert account].			
47.1	The interest rate is: SBI Base rate			
50.1	<ul> <li>Disputes shall be settled by arbitration in accordance with the following provisions:</li> <li>1. <u>Selection of Arbitrators</u>. Each dispute submitted by a Party to arbitration shall be heard by a sole arbitrator or an arbitration panel composed of three (3) arbitrators, in accordance with the following provisions:</li> </ul>			
	<ul> <li>(i) Where the Parties agree that the dispute concerns a technical matter, they may agree to appoint a sole arbitrator or, failing agreement on the identity of such sole arbitrator within thirty (30) days after receipt by the other Party of the proposal of a name for such an appointment by the Party who initiated the proceedings, either Party may apply to [Chairman (Delhi State Centre), The Institution of Engineers (India), New Delhi for a list of not fewer than five (5) nominees and, on receipt of such list, the Parties shall alternately strike names there from, and the last remaining nominee on the list shall be the sole arbitrator for the matter in dispute. If the last remaining nominee has not been</li> </ul>			

New Delh	<i>(Delhi State Centre), The Institution of Engineers (India),</i> <i>i</i> shall appoint, upon the request of either Party and from r otherwise, a sole arbitrator for the matter in dispute.
matter, th arbitrator, arbitrator, named by within thi by the Pa request of	e Parties do not agree that the dispute concerns a technical e Client and the Consultant shall each appoint one (1) and these two arbitrators shall jointly appoint a third who shall chair the arbitration panel. If the arbitrators the Parties do not succeed in appointing a third arbitrator rty (30) days after the latter of the two (2) arbitrators named rties has been appointed, the third arbitrator shall, at the either Party, be appointed by <i>Registrar, The Indian Council</i> <i>tion, New Delhi.</i>
appoint its appointed apply to the to appoint	ispute subject to paragraph (ii) above, one Party fails to s arbitrator within thirty (30) days after the other Party has its arbitrator, the Party which has named an arbitrator may ne <i>Registrar, The Indian Council of Arbitration, New Delhi.</i> a sole arbitrator for the matter in dispute, and the arbitrator pursuant to such application shall be the sole arbitrator for te
	trators. If for any reason an arbitrator is unable to perform , a substitute shall be appointed in the same manner as the or.
arbitrator appoi be an internation experience in re-	Qualifications of Arbitrators. The sole arbitrator or the third nted pursuant to paragraphs 1(i) through 1(iii) above shall onally recognized legal or technical expert with extensive elation to the matter in dispute and shall not be a national of s home country. For the purposes of this Clause, "home any of:
(i) the countr	y of incorporation of the Consultant; or
(ii) the countr located; or	ry in which the Consultant's principal place of business is
(iii) the coun shareholde	try of nationality of a majority of the Consultant's ers.

	However, the above restriction will not apply if the Consultant's home country is India.
	<ul> <li>5. <u>Miscellaneous</u>. In any arbitration proceeding hereunder:</li> <li>(i) the seat of the arbitration shall be India and the arbitration proceedings shall, unless otherwise agreed by the Parties, be held in Rourkela;</li> <li>(ii) the English language shall be the official language for all purposes;</li> </ul>
	<ul> <li>(iii) the arbitration shall be governed by the (Indian) Arbitration and Conciliation Act, 1996, as amended from time to time;</li> <li>(iv) responsibility of payment for all costs of arbitration shall be as per the arbitration award; and</li> </ul>
	<ul><li>(v) the decision of the sole arbitrator or of a majority of the arbitrators (or of the third arbitrator if there is no such majority) shall be final and binding and shall be enforceable in any court of competent jurisdiction, and the Parties hereby waive any objections to or claims of immunity in respect of such enforcement.</li></ul>
51	<ul> <li>Performance Security <ul> <li>(i) The Performance Security shall be for 10% of the Total Value of Contract</li> <li>(ii) The Performance Security shall be issued by a Scheduled Commercial bank in India and acceptable to the Client. The Performance Security shall be valid until a date 60 days beyond the issuance of the Completion Certificate.</li> <li>(iii) The Client shall not make a claim under the Performance Security, except for amounts to which the Client is entitled under the Contract in the event of: <ul> <li>(a) failure by the Consultant to extend the validity of the Performance Security, in which event the Client may claim the full amount of the Performance Security,</li> <li>(b) failure by the Consultant to pay the Client an amount due, as either agreed or determined pursuant to the dispute resolution process specified in the Contract, within forty two (42) days after determination of the dispute;</li> </ul> </li> </ul></li></ul>

(c) failure by the Consultant to pay any damages due to the Client
under the Contract;
(d) failure by the Consultant to pay any amounts that are due to the
Client on termination of the Contract;
(e) the Consultant engaging in any corrupt, fraudulent, coercive,
collusive, undesirable or restrictive practice.
(iv)If the Performance Security is or becomes invalid for any reason during
the term of the Contract, the Consultant shall immediately notify the
Client and provide the Client with a replacement Performance Security
in the form set out in Appendix D within five (5) days of the earlier
Performance Security becoming invalid.
(v) If the validity period of the Performance Security is less than the period
specified in sub-clause (ii) above, then no later than thirty (30) days
before the expiry of the Performance Security, the Consultant shall
obtain an extension of the validity of such Performance Security and
provide the Client with a copy of the renewed security. If the Consultant
fails to extend the Performance Security, the Client shall be entitled to
draw on and claim the un-drawn amount thereunder, provided that the
amount so received shall be treated as a cash security and to the extent
that there are no outstanding claims, shall be released upon submission
of a new Performance Security acceptable to the Client.
(vi) The provision, maintenance or renewal of the Performance Security by
the Consultant in accordance with the terms of the Contract, shall be a
condition precedent to any payment by the Client to the Consultant.
(vii) On completion of the contractual obligations under the Contract
by the Consultant, the Client shall return the Performance Security
within twenty one (21) days of the last payment made to the Consultant
under the Contract.

## IV. Appendices

## APPENDIX A – TERMS OF REFERENCE

[This Appendix shall include the final Terms of Reference (TORs) worked out by the Client and the Consultant during the negotiations; dates for completion of various tasks (Deliverables Milestones); location of performance for different tasks; detailed reporting requirements; Client's input, including counterpart personnel assigned by the Client to work on the Consultant's team; specific tasks that require prior approval by the Client.

Insert the text based on the Section 6 (Terms of Reference) of the RFP and modified based on the Forms TECH-1 through TECH-4 in the Consultant's technical proposal. Highlight the changes to Section 6 of the RFP]

## **APPENDIX B - KEY EXPERTS**

[Insert a table based on Form TECH-4 of the Consultant's Technical Proposal and finalized at the Contract's negotiations. Attach the CVs (updated and signed by the respective Key Experts) demonstrating the qualifications of Key Experts.]

[Specify Hours of Work for Key Experts: List here the hours of work for Key Experts; travel time; entitlement, if any, to leave pay; public holidays list; etc. Make sure there is consistency with Form TECH-4. In particular: one month equals twenty two (22) working (billable) days. One working (billable) day shall be not less than eight (8) working (billable) hours. ]

## APPENDIX C – REMUNERATION COST ESTIMATES

1. Monthly rates for the Personnel:

[Insert the table with the remuneration rates. The table shall be based on [Form FIN-3] of the Consultant's Proposal and reflect any changes agreed at the Contract negotiations, if any. The footnote shall list such changes made to [Form FIN-3] at the negotiations or state that none has been made.]

2. [When the Consultant has been selected under Quality-Based Selection method, or the Client has requested the Consultant to clarify the breakdown of very high remuneration rates at the Contract's negotiations also add the following:

"The agreed remuneration rates shall be stated in the attached Model Form I. This form shall be prepared on the basis of Appendix A to Form FIN-3 of the RFP "Consultants" Representations regarding Costs and Charges" submitted by the Consultant to the Client prior to the Contract's negotiations.

Should these representations be found by the Client (either through inspections or audits pursuant to Clause 27.2 or through other means) to be materially incomplete or inaccurate, the Client shall be entitled to introduce appropriate modifications in the remuneration rates affected by such materially incomplete or inaccurate representations. Any such modification shall have retroactive effect and, in case remuneration has already been paid by the Client before any such modification, (i) the Client shall be entitled to offset any excess payment against the next monthly payment to the Consultants, or (ii) if there are no further payments to be made by the Client to the Consultants, the Consultants shall reimburse to the Client. Any such claim by the Client for reimbursement must be made within twelve (12) calendar months after receipt by the Client of a final report and a final statement approved by the Client in accordance with Clause 47.1(d) of this Contract."

## Model Form I

#### Breakdown of Agreed Fixed Rates in Consultant's Contract

We hereby confirm that we have agreed to pay to the Personnel listed, who will be involved in performing the Services, the basic fees and away from the home office allowances (if applicable) indicated below:

(Expressed in [insert name of currency])\*

No.	Name (A)	Position (as in TECH-4) (B)	Location (C)	Time Input in Man-Months (from TECH-4) (D)	Rate per Man Month (in INR) (E)	Total Remuneration (INR) (D*E)
			EXPERT PC	OOL		
1.	Team Leader		HO PO			
2.	Urban Road Expert					
3.	Urban Planning Expert					
4.	Urban Designing Expert					
5.	Procurement and Finance Expert					
6.	Public Health Engineering Expert					
	PROGRAMME SUPPORT TEAM					
1.	Deputy Team Leader		PO			
2.	Urban Planning Specialist		PO			
3.	Urban Designing Specialist		PO			

4.	Procurement and	PO		
4.		FO		
	Finance Specialist			
5.	Communication &	PO		
	Branding Specialist			
6.	Infrastructure Specialist	PO		
	(5 No.s)			
7.	Project Support Officer-	PO		
	(12 No.s)			
8.	Lump-sum Quote for Subordinate Staffs such as Support Junior Engineers,			
	Draughtsman, Quantity Surveyor/Surveyor			
	TOTAL COST			

1 Expressed as percentage of 1

2 Expressed as percentage of 4
\* If more than one currency, add a table

Signature

Date

Name and Title:

#### APPENDIX D - FORM OF PERFORMANCE SECURITY

[On Appropriate Stamp Paper]

#### Bank Guarantee No. [•]

To,

Rourkela Smart City Limited,

WHEREAS \_\_\_\_\_

\_\_\_\_\_\_(Name and Address of the Bidder) hereinafter called the "**Consultant**" has undertaken in pursuance of RFP No. \_\_\_\_\_\_ and LOA No. \_\_\_\_\_\_ dated \_\_\_\_\_\_ to provide \_\_\_\_\_\_\_ (description of goods and services) hereinafter called the "**Contract**".

AND WHEREAS it has been stipulated by you in the said contract that the consultant shall furnish you with a bank guarantee by a scheduled commercial bank recognised by you for the sum specified therein as security for compliance with its obligations in accordance with the contract;

AND WHEREAS we have agreed to give the Consultant such a bank guarantee;

NOW THEREFORE we hereby affirm that we are guarantors and responsible to you on behalf of the consultant, up to a total of \_\_\_\_\_\_ (amount of the guarantee in words and figures), and we undertake to pay you, upon the first written demand declaring the supplier to be in default under the contract and without cavil or argument, any sums or sums within the limits of (amount of guarantee) as aforesaid, without your needing to prove or to show grounds or reasons for your demand or the sum specified therein.

We hereby waive the necessity of demanding the said debt from the consultant before presenting us the demand.

We further agree no change or addition to or other modification of the terms of the contract to be performed thereunder or of any of the contract documents which may be made between you and the consultant shall in any way release us from any liability under this guarantee and we hereby waive notice of any such change, addition or modification.

This guarantee shall be valid until the \_\_\_\_\_ day of \_\_\_\_\_

Our \_\_\_\_\_\_ branch at Rourkela is liable to pay the guaranteed amount depending on the filing of claim and any part thereof under this Bank Guarantee only and only if you serve upon us at our \_\_\_\_\_\_, Rourkela branch a written claim or demand and received by us at our \_\_\_\_\_\_, Rourkela Branch a written claim or demand and received by us at our \_\_\_\_\_\_, Rourkela Branch on or before Dt. \_\_\_\_\_\_ otherwise bank shall be discharged of all liabilities under this guarantee thereafter.

(Signature of the Authorised Officer of the bank)

Name and Designation of the Officer

Seal, name and address of the Bank and address of the Branch

APPENDIX E – SERVICES SCHEDULE

# APPENDIX F – SMART CITY PROPOSALS

(Attached Separately)