



Rajkot Smart City Development Limited

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	<p>Rajkot Smart City Development Limited, 3rd Floor, ICCR RMC Office, Nana MauvaChowk, 150 Feet Ring Road, Rajkot – 360005</p>	
<p>Addendum and Corrigendum II</p>		
<p>“Request for Proposal for Selection of Master System Integrator for Implementation of Smart Solutions in Rajkot City”</p>		
<p>System Tender no - RSCDL/SMART CITY/o8/2018-19</p>		
<p>With reference to the RFP No.: RSCDL/SMART CITY/o8/2018-19 Dated: 09/o8/2018 and the Addendum and Corrigendum I, Dated: 23/o8/2018 the following Clarification is made:</p>		

1. Addendum and Corrigendum II

1.1. Terms and Conditions

The Bidders are requested to take note of the following changes made in the RFP documents, which are to be taken in to account while submitting the RFP. They shall be presumed to have done so and submitted the RFP accordingly.

- This Clarification shall be the part of the RFP documents.
- All items specified in this Clarification supersede relevant items to that effect as provided in the original RFP documents. All other specifications, terms and conditions of the original RFP document shall remain unchanged.
- The Amendments/Clarifications to certain clauses / terms as stated in Annexure – A, are deemed to have been made in the RFP.

1.2. Annexure A: Amendments to certain clauses / terms of the tender

Bidder shall read and consider following points, which shall be a part of the RFP documents.

Sr No	Clause No.	Page No.	Original Clause	Revised Clause
1	Honeywell Automation Email services, Payment Gateway, VMS, EMS & NMS			<p>Clarification:</p> <p>Bidder is requested to consider the below mentioned details in the RFP to be correct and design solution accordingly.</p> <p>Existing EMS needs to be used for monitoring SLA's (Pg 462 / 632 Vol II)</p> <p>The MSI is expected to make use of the existing VMS of RSCDL (Pg 207/632 Vol II)</p> <p>The service provider is required to make the provisions for integration with such third party gateways and provide payment services, as per requirement of the RSCDL. (Pg 525/632 Vol II)</p> <p>Email services are to be provided entirely by the bidder.</p>
2	BSNL Volume I, 2.11 Pre-Qualification Criteria – 3	Pg 18 of 123 (RFP Vol I)	<p>All state-owned or government-owned public sector undertakings and public sector enterprises are exempted from the mentioned positive net worth clause.</p> <p>Clarification Sought:</p> <p>Request the revised clause to be modified as : The bidder (lead bidder) should have a positive net worth and should be a profit making company, as on 31st March 2018. All state-owned or government-owned public sector undertakings and public sector enterprises are exempted from the mentioned positive net worth and profitability clause.</p>	<p>All state-owned or government-owned public sector undertakings and public sector enterprises are exempted from the mentioned positive net worth and profitability clause</p>

<p>3</p>	<p>BSNL</p> <p>2.11 Pre- Qualification Criteria – 7</p> <p>&</p> <p>Technical Qualification – B5</p>	<p>The bidder (or any Consortium member) should have experience of implementing both of the following scope in last 7 years ending 30th Jun 2018.</p> <p>Systems like Turnstile/flap gates/ETM and AFCS for transit operators with at least 50,000 daily transactions operating under a government / semi-government transport/transit body (AFCS Projects)</p> <p>Public Information System (PIS)/ Public Address system / Variable message sign system/CCTV Surveillance for at least 30 nos. of bus stops or 50 nos. of buses or at metro or Airport or Govt. / Semi Govt./Smart Cities/Urban Local Body. (ITMS Projects)</p> <p>It is not necessary that both components (ITMS and AFCS) be a part of single project only. The bidder may showcase two distinct projects with each project having either ITMS or AFCS scope; however, both projects together must entail ITS and AFCS scope</p> <p>Clarification Sought :</p> <p>We would request the following clause to be modified as below :</p> <p>The bidder (or any Consortium member) should have experience of implementing both of the following scope in last 7 years ending 30th Jun 2018.</p> <p>Systems like Turnstile/flap gates/ETM and/or/AFCS for transit operators with at least 50,000 daily transactions operating under a government / semi-</p>	<p>No change in terms of the RFP.</p>
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			<p>government transport/transit body (AFCS Projects) Public Information System (PIS)/ Public Address system / Variable message sign system/CCTV Surveillance for at least 30 nos. of bus stops or 50 nos. of buses or at metro or Airport or Govt. / Semi Govt./Smart Cities/Urban Local Body. (ITMS Projects) It is not necessary that both components (ITMS and AFCS) be a part of single project only. The bidder may showcase</p>	
4	<p>BSNL</p> <p>2.11 Pre-Qualification Criteria – 5</p> <p>&</p> <p>Technical Qualification – B3</p>		<p>The bidder (or any Consortium member) having expertise and experience in implementation of at least 1 ERP project of value not less than INR 10 Crore in last seven years ending on 30th Jun 2018) will get 3 marks</p> <p>For every additional ERP project (worth at least INR 10 Cr.), the bidder will get 1 mark subject to a maximum of 5 marks.</p> <p>For the additional project - OEM citations will be accepted; however one project which fetches 3 marks has to be executed by lead bidder or member of consortium. In absence of evidence of one project executed by the lead bidder or consortium member – no marks will be awarded for this criteria.</p> <p>ULB-specific project experience will be given additional weightage, At least TWO projects fully completed with at least 4 out of the 6 core modules of the proposed ERP solution as defined in the RFP, live and operational specifically for an Urban</p>	<p>No change in terms of the RFP.</p>

			<p>Local Body with a population under administration which is at least 10 lakh or over, will be given an additional 2.5 Marks</p> <p>Clarification Sought:</p> <p>We request the clause to be modified as : The bidder (or any Consortium member) having expertise and experience in implementation of at least 1 ERP project of value not less than INR 10 Crore in last seven years ending on 30th Jun 2018) will get 3 marks. For every additional ERP project (worth at least INR 10 Cr.), the bidder will get 1 mark subject to a maximum of 5 marks. For the additional project - OEM citations will be accepted; however one project which fetches 3 marks has to be executed by lead bidder or member of consortium. In absence of evidence of one project executed by the lead bidder or consortium member – no marks will be awarded for this criteria. Govt/Semi Govt / ULB-specific project experience will be given additional weightage, At least TWO projects fully completed with at least 3 out of the 6 core modules of the proposed ERP solution as defined in the RFP, live and operational specifically for an Urban Local Body with a population under administration which is at least 10 lakh or over/ Government / Semi Govt. will be given an additional 2.5 Marks, making it a maximum of 7.5 marks. Documentations to be Submitted: Work Order / Contract/Client Certificate /CA Certificate/Completion Certificate</p>	
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5	BSNL Date extension			Refer Corrigendum 2
6	BSNL Volume III	5.7.8.8.2	<p>Project Director and Project Manager should be PMP certified</p> <p>Clarification Sought :</p> <p>Request the authorities to allow for PMP/PRINCE2 certified. We request revised clause to be modified as : Project Director and Project Manager should be PMP certified/ PRINCE2 certified</p>	No change in terms of the RFP.
7	BSNL Volume I	3.5.1 (B2)	<p>The bidder (or any Consortium member) having demonstrable expertise and experience in executing at least one smart solution integration project (Integration of smart features like city wide Utility SCADA System (Water/Power/Sewerage/Waste management)/ video analytics/City Wi-Fi/Environmental monitoring system/ municipal services/ Traffic Management / CCTV cameras/ Kiosks/ BRTS Management)) worth at least INR 10 Cr. during last seven years as on 30th June 2018</p> <p>Clarification Sought:</p> <p>Request the authorities to modify the clause by reducing the contract value of projects to 5cr. per project. Request the modification in the clause to be read as : The bidder (or any Consortium member) having demonstrable expertise and experience in executing at least one smart solution integration project (Integration of smart features like city</p>	No change in terms of the RFP.

			<p>wide Utility SCADA System (Water/Power/Sewerage/Wastemanagement)/ video analytics/City Wi-Fi/Environmental monitoring system/municipal services/ Traffic Management / CCTV cameras/ Kiosks/ BRTS Management) worth at least INR 5 Cr. during last seven years as on 30th June 2018</p>	
8	<p>ABM Knowledgeware</p> <p>2.11 Pre-Qualification Criteria – 5</p>		<p>The bidder (or any Consortium member) should have expertise and experience in implementation of at least 1 ERP project of value not less than INR 10 Crore in last seven years ending on 30th Jun 2018) * (Please refer to Notes below Pre-Qualification criteria)</p> <p>Note:The proposed COTS ERP solution should be implemented and maintained by at least THREE independent System Integrators / competent agencies other than the manufacturer/agency which has developed the COTS software in India as on date of issue of the RFP.</p> <p>Clarification Sought:</p> <p>The Note given here mentions that the proposed COTS ERP should be implemented and maintained by atleast 3 SI/ competent agencies other than manufacturer/ agency which has developed the COTS software In India. The important point should be that the software being proposed is implemented and proven. This can be established by the criteria such as the proposed software has been implemented in atleast 50 Urban Local Bodies in India. This in very</p>	No change in terms of the RFP.

			unique software and not ready tool like MS Office that can be implemented by anyone. It needs domain knowledge apart from the knowledge of the software.	
9	ABM Knowledgeware 3.5.1 Technical Qualification Criteria – B3		<p>The bidder (or any Consortium member) having expertise and experience in implementation of at least 1 ERP project of value not less than INR 10 Crore in last seven years ending on 30th Jun 2018) will get 3 marks For every additional ERP project (worth at least INR 10 Cr.), the bidder will get 1 mark subject to a maximum of 5 marks. For the additional project - OEM citations will be accepted; however one project which fetches 3 marks has to be executed by lead bidder or member of consortium. In absence of evidence of one project executed by the lead bidder or consortium member – no marks will be awarded for this criteria. * (Please refer to Point 11 and 12 of Notes below Technical Qualification criteria) ULB-specific project experience will be given additional weightage, At least TWO projects fully completed with at least 4 out of the 6 core modules of the proposed ERP solution as defined in the RFP, live and operational specifically for an Urban Local Body with a population under administration which is at least 10 lakh or over, will be given an additional 2.5 Marks, making it a maximum of 7.5 marks.</p> <p>Clarification Sought:</p> <p>The Note given here mentions that the proposed COTS ERP should be</p>	No change in the terms of the RFP.

		<p>implemented and maintained by atleast 3 SI/ competent agencies other than manufacturer/ agency which has developed the COTS software In India. The important point should be that the software being proposed is implemented and proven. This can be established by the criteria such as the proposed software has been implemented in atleast 50 Urban Local Bodies in India. This in very unique software and not ready tool like MS Office that can be implemented by anyone. It needs domain knowledge apart from the knowledge of the software.</p>	
<p>10</p>	<p>ABM Knowledgeware 3.5.1 Technical Qualification Criteria – B5</p>	<p>In case the experience shown is that of the bidder’s parent / subsidiary /sister concern company (Minimum ownership of parent company should be 50%) , then the following additional documents are required:</p> <ul style="list-style-type: none"> o Certificate signed by the Company Secretary/statutory Auditor/1 Board of Directors of the bidder certifying that the entity whose experience is shown is parent/subsidiary/sister concern Company. <p>Shareholding pattern of the bidding entity as per audit reports</p> <p>Clarification Sought:</p> <p>Projects by parent company/ sister concern company may not be allowed. Past experience of parent company/ sister concern does not necessarily give advantage and expertise to the company participating here. Crux of asking for similar experience is to ensure that the company has proven experience and</p>	<p>No change in the terms of the RFP.</p>

			expertise.	
11	ABM Knowledgeware 2.11 Pre- Qualification Criteria		<p>For the primary project experience (first project) required by lead bidder/consortium member under pre-qualification criteria, the lead bidder/consortium member may showcase project experience from a named OEM as qualifying project experience for ONE out of the FOUR mentioned key domains (ERP, GIS, ITMS+AFCS & ATCS). This clause is applicable for Pre-Qualification criteria (PQ-5 to PQ-8). However the bidder or the consortium member cannot change the named OEM post award of the bid. For the remaining 3 key domains the primary project experience for qualification needs to be executed by either the lead bidder or any consortium member</p> <p>Clarification Sought:</p> <p>As per this note, for PQ-5 i.e. for ERP experience, the Lead bidder/ consortium member can quote experience of OEM and then not change the OEM later after award. This approach needs to be relooked at. Lead bidder/ consortium partner should have past experience of implementing the the proposed COTS ERP. OEM projects may prove the quality of software, but the expertise and experience of the implementing agency i.e. Lead bidder/consortium partner</p>	No change in terms of the RFP.

			should be part of the PQ. Hence this enabling clause of showing OEM experience should not be kept.	
12	ABM Knowledgeware 2.11 Pre- Qualification Criteria - 6		<p>The bidder (or any Consortium member) should have expertise and experience in implementation of at least 1 GIS solution for a municipal corporation/ government agencies/semi-Government establishments/Utilities/PSU/Smart Cities worth not less than INR 5 Crore in last seven years ending on 30th Jun 2018. * (Please refer to Notes below Pre- Qualification criteria)</p> <p>Clarification Sought:</p> <p>We understand that the eGovernance projects with GIS integration/ implementation would qualify under this criteria. Please confirm</p>	The projects with GIS implementation scope of 5 Cr. or more are valid. GIS should be implemented not just integrated.
13	ABM Knowledgeware 3.5.1 Technical Evaluation Criteria – B4		<p>The bidder (or any Consortium member) having expertise and experience in implementation of at least 1 GIS solution for a municipal corporation/ government agencies/ semi government establishments /Utilities/PSU/Smart Cities worth not less than INR 5 Crore in last seven years ending on 30th Jun 2018) will get 5.5 marks</p> <p>Clarification Sought:</p> <p>We understand that the eGovernance projects with GIS integration/ implementation would qualify under this criteria. Please confirm</p>	The projects with GIS implementation scope of 5 Cr. or more are valid. GIS should be implemented not just integrated.

<p>14</p>	<p>ABM Knowledgeware</p> <p>3.5.1 Technical Evaluation Criteria – Notes</p>	<p>11. For the primary project experience (first project) providing maximum marks for technical qualification criteria that is required to be executed by the lead bidder/consortium member. The bidder or consortium member may showcase project experience of a named OEM for any ONE out of the FOUR mentioned key domains (ERP, GIS, ITMS+AFCS and ATCS) as a qualifying project experience for technical marking. This clause is applicable for Technical Qualification criteria (B3 to B6). However the bidder or the consortium member cannot change the named OEM post award of the bid. For the remaining 3 key domains the primary project experience for qualification and technical marking needs to be executed by either the lead bidder or any consortium member. For additional project OEM citations will be accepted as stated above.</p> <p>Clarification Sought:</p> <p>As per this note, for ERP experience, the Lead bidder/ consortium member can quote experience of OEM and then not change the OEM later after award. This approach needs to be relooked at. Lead bidder/ consortium partner should have past experience of implementing the the proposed COTS ERP. OEM projects may prove the quality of software, but the expertise and experience of the implementing agency i.e. Lead bidder/consortium partner should be part of the EQ. Hence this enabling clause of showing OEM experience</p>	<p>No change in the terms of the RFP.</p>
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			should not be kept.	
15	ABM Knowledgeware 3.6.2 Manpower Deployment		Clarification Sought: We understand only 1 Project Manager would be deployed during O&M period. Pl confirm	Please refer to the Corrigendum I released
16	ABM Knowledgeware 3.10 E-gov and ERP System		Capacity Building and Training Clarification Sought: We understand that the place, IT and Non-IT infrastructure required for training would be given by RMC. Pls confirm	The overhead projector for training and other associated items (such as training material, printouts, computers for trainees, etc.) will be arranged by the SI. The venue will be arranged by the client. (Refer Pg 111 of 632 of Vol II)
17	Important Dates		Date extension for submission of bids	Change in the date of submission: 31th August 2018 6 pm – Deadline for Online submission of bids. 5th September 2018 6 pm – Deadline for Physical submission of bids.

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